# G7DELEGATES' QUARTERLY MEETING

#### **DELEGATES FORUM**

### SYNOPSIS OF THE SEPTEMBER 14, 2010, DELEGATES FORUM

The Delegates Forum is an informal meeting of Delegates that provides an opportunity for open discussion and the expression of ideas. No official business is transacted, a quorum is not required and no attendance record is kept.

Judith V. Daniels, Chair of the Delegates Coordinating Committee, opened the Forum with welcoming comments and the introduction of the Legislative Caucus Coordinator, Nancy Fisk, who in turn introduced Bill Bruce, Director Animal & Bylaw Services, The City of Calgary, who gave a talk entitled "Responsible Pet Ownership – The Calgary Model of Animal Control."

### THE CALGARY MODEL OF ANIMAL CONTROL

Their mission:

"To encourage a safe, healthy, vibrant community of people and pets through the development, education, and compliance of bylaws that reflect community values."

Responsible pet ownership is encouraged through licensing, public education and enforcement: Protect people from animals; Return pets to owner; Care for impounded animals; Subsidized spay/neuter programs; Obtain compliance to the Responsible Pet Ownership Bylaw.

It is important to identify the issues: BLS – is the issue particular breeds or is the issue aggressive canine behavior; Pet Limits – is the issue the number of animals or is the issue related to noise, smell or care being given to the animals. Next, you must engage the stakeholders, by educating the public, gathering opinions, providing an opportunity to be heard and measuring support or opposition.

Public Education is important. It is the most powerful tool to change behavior: build knowledgeable citizens; give people good information to support making good choices; all this supports the perception of fairness.

The Four Principles of Responsible Pet Ownership are: 1) License and provide permanent identification for pets; 2) Spay or neuter pets; 3) Provide training, physical care, socialization and medical attention for pets; 4) Do not allow pets to become a threat or nuisance in the community. Enforcement for lack of compliance is essential. It needs to provide a determent value while having a perception of fairness. The importance of bylaws serves two roles: set a minimum standard of acceptable behavior and achieves compliance of that standard. Bylaws also help us live together as neighbors based on agreed upon rules, as well as provide a process for resolution.

An effective program removes barriers to responsible pet ownership: Licensing needs to be market sensitive and convenient; Providing a nocost spay/neuter program removes barriers for low income citizens; Public education programs teach citizens how to be responsible pet owners.

One very important component of the model is the Public Education School Program. The role of the program is to correct myths, remove misconceptions, transform misunderstanding, change behavior and key in citizen compliance. The model program consists of six major curriculums: Dog Bite Prevention; Dogs in Our Society; Urban Coyotes; Freedom City; Junior Bylaw Project; and Think Responsibly. These curriculums range from grades 1 to 7.

Performance indicators for the program all show positive changes, with impounded animal number, aggressive animal incidents, euthanasia rate and number of bylaw infractions charged all on the decline; while return of owner rates, percent of animals licensed, and financial performance on the rise.

Finally, their facility was discussed; The Animal Services Centre is capable of holding up to 88 cats and 84 dogs, featuring a ventilation system, an aggressive isolation kennel, a waste management system, and a warm atmosphere for animals, staff and public. Their Animal Services Centre Clinic opened in July 2009 with its operational costs being funded from cat licensing revenue.

For more information on this amazing program, visit their website www.calgary.ca/animalservices. Copies of this outstanding presentation may be obtained by contacting Bill Bruce, Director Animal & Bylaw Services, at bill.bruce@calvary.ca. This informative power point would make a great meeting program and is also perfect for municipalities looking to improve their animal services.

#### Delegate Committees as of September 14, 2010

#### COORDINATING COMMITTEE:

Ruth W. Crumb Mount Vernon Dog Training Club Judith V. Daniels (Chair Pro Tem) Mt. Baker Kennel Club Susan LaCroix Hamil Shoreline Dog Fanciers Association of Orange County David H. Hopkins English Springer Spaniel Field Trial Club of Illinois Robert Neff LaBerge Lawrenceville Kennel Club Patricia W. Laurans German Wirehaired Pointer Club of America Cynthia (Cindy) A. Miller Harrisburg Kennel Club Daniel J. Smyth, Esq.,

Burlington County Kennel Club Ann Wallin Atlanta Kennel Club

ALL-BREED: ONE-YEAR TERM Nancy B. Fisk Hockamock Kennel Club Margarette (Peggy) L. Wampold South Windsor Kennel Club Carol A. Williamson Houston Kennel Club

#### TWO-YEAR TERM

Fred C. Bock - Key City Kennel Club Charles J. Foley - Eastern Dog Club Lawrence J. Libeu Santa Maria Kennel Club Andrew (Gene) Mills Del Sur Kennel Club

THREE-YEAR TERM

Robert D. Black (Secretary) Hatboro Dog Club Crécia C. Closson Lakes Region Kennel Club John L. Ronald Samoyed Club of America Ann Wallin (Chair) Atlanta Kennel Club



BYLAWS: ONE-YEAR TERM Gretchen Bernardi (Secretary) Mississippi Valley Kennel Club Pamela Stacey Rosman Canaan Dog Club of America Steve Schmidt Texas Kennel Club Burton J. Yamada Orange Empire Kennel Club

TWO-YEAR TERM

Sylvia Arrowwood Charleston Kennel Club Lynne M. Myall Seattle Kennel Club Diane F. Taylor Newtown Kennel Club

THREE-YEAR TERM Rita J. Biddle, Esq. Ingham County Kennel Club Judith V. Daniels (Chair) Mt. Baker Kennel Club

**Dr. John V. Ioia, M.D., Ph.D.** Southern Adirondack Dog Club **Nina Schaefer** Back Mountain Kennel Club

CANINE HEALTH: ONE-YEAR TERM Eddie Dziuk National Beagle Club James Efron (Secretary) Nashville Kennel Club Margaret B. Pough Finger Lakes Kennel Club Constance B. Vanacore Irish Setter Club of America

TWO-YEAR TERM Susan LaCroix Hamil (Chair) Shoreline Dog Fanciers Association of Orange County Joan Savage Portland Kennel Club Holly Stump Staffordshire Terrier Club of America

THREE-YEAR TERM Dr. Sophia Kaluzniacki Canada Del Oro Kennel Club Dr. Harvey Mohrenweiser Standard Schnauzer Club of America Peter J. See Welsh Terrier Club of America John A. Studebaker Battle Creek Kennel Club

DELEGATE ADVOCACY AND ADVANCEMENT: ONE-YEAR TERM Merlyn A. Green, D.C. Del Monte Kennel Club Dr. Gerry Meisels St. Petersburg Dog Fanciers Association

Marjorie A. Tuff American Shetland Sheepdog Association

TWO-YEAR TERM

Dick Blair Huntingdon Valley Kennel Club Whitney Coombs Catoctin Kennel Club Carole Plesur Kennel Club of Buffalo Edmund R. Sledzik American Lhasa Apso Club

THREE-YEAR TERM James R. Dok Santa Clara Valley Kennel Club Jane F. Ruthford (Secretary) Havanese Club of America Daniel J. Smyth, Esq. (Chair) Burlington County Kennel Club Marcy L. Zingler Sun Maid Kennel Club of Fresno

DOG SHOW RULES: ONE-YEAR TERM Ginny Atkinson Chow Chow Club William H. Green Rio Grande Kennel Club Blackie H. Nygood Mispillion Kennel Club

TWO-YEAR TERM Cynthia (Cindy) A. Miller (Chair) Harrisburg Kennel Club Charles H. Schaefer, P.E. Kennel Club of Philadelphia Robert A. Schroll Clarksville Kennel Club John Shoemaker Toy Dog Breeders Association of Southern California

THREE-YEAR TERM Linda C. Flynn (Secretary) South Shore Kennel Club Sue Goldberg Lewiston-Auburn Kennel Club Nancy J. Perrell Scottsdale Dog Fanciers Association David M. Powers Los Encinos Kennel Club

FIELD TRIAL AND HUNTING TEST EVENTS: ONE-YEAR TERM Alice E. Berd English Springer Spaniel Field Trial Association James S. Corbett Tualatin Kennel Club Robert H. McKowen Mississippi Valley Retriever Club Christopher L. Sweetwood Trap Falls Kennel Club

TWO-YEAR TERM Beth Lagimoniere American Water Spaniel Club Joan S. Tabor Eastern German Shorthaired Pointer Club Judith H. Tige American Brittany Club

THREE-YEAR TERM David H. Hopkins (Chair) English Springer Spaniel Field Club of Illinois Fred T. Kampo Wisconsin Amateur Field Trial Club A. Nelson Sills Labrador Retriever Club Lynn Worth-Smith (Secretary) Vizsla Club of America

HERDING, EARTHDOG, AND COURSING EVENTS: ONE-YEAR TERM Gerard Baudet Rhode Island Kennel Club Dr. John S. Fitzpatrick Mensona Kennel Club



Judy A. Hart Pembroke Welsh Corgi Club of America Robert Neff LaBerge (Chair) Lawrenceville Kennel Club

TWO-YEAR TERM Don H. Adams Cudahy Kennel Club Carol Fisher Valley Forge Kennel Club Nicklas G. Pisias Chintimini Kennel Club

#### THREE-YEAR TERM

Thomas Barrie West Highland White Terrier Club of America Eugenia Bishop (Appointed) Cardigan Welsh Corgi Club of America Carol Clark Border Collie Society of America Bonnie Lapham (Secretary) Glens Falls Kennel Club

OBEDIENCE, TRACKING AND AGILITY: ONE-YEAR TERM Robert A. Amen Port Chester Obedience Training Club Ruth W. Crumb (Chair) Mount Vernon Dog Training Club James J. Primmer Portland Dog Obedience Club

TWO-YEAR TERM James M. Ashton Obedience Training Club of Rhode Island John J. Cadalso, Jr. Troy Kennel Club Gail LaBerge Atlanta Obedience Club Kathrynann N. Sarvinas (Secretary) Dog Owners' Training Club of Maryland

THREE-YEAR TERM Dr. Joyce A. Dandridge Capital Dog Training Club of Washington, DC Barbara L. Mann Dayton Dog Training Club Patricia A. Sample Anderson Obedience Training Club Maureen R. Setter Cleveland All-Breed Training Club PARENT CLUBS: ONE-YEAR TERM Karen Burgess Greater Clark County Kennel Club Ruth Ann Naun Border Terrier Club of America Karen R. Spey American Pointer Club

#### TWO-YEAR TERM

Ricky Blackman - Clumber Spaniel Club of America Patricia W. Laurans (Chair) German Wirehaired Pointer Club of America Karen Mays (Secretary) Windward Hawaiian Dog Fanciers Association Peter G. Piusz American Rottweiler Club

#### THREE-YEAR TERM

Constance Butherus Afghan Hound Club of America Steven D. Gladstone Reno Kennel Club John P. Nielsen English Setter Association of America Larry Sorenson Dachshund Club of America

#### PERSPECTIVES EDITORIAL STAFF: ONE-YEAR TERM

Sylvia Arrowwood Charleston Kennel Club Bonnie Latham Glens Falls Kennel Club Daniel J. Smyth, Esq. (Chair Pro Tem) Burlington County Kennel Club Sherry E. Wallis Basset Hound Club of America Barbara Wicklund Basset Hound Club of America

TWO-YEAR TERM Dr. Gerry Meisels St. Petersburg Dog Fanciers Association Monica Henderson Stoner Saluki Club of America Sylvia Thomas (Secretary Pro Tem) Kennel Club of Riverside Carol A. Williamson Houston Kennel Club Lynn Worth-Smith Vizsla Club of America

#### QUARTERLY MEETING OF THE DELEGATES OF THE AMERICAN KENNEL CLUB SEPTEMBER 14, 2010

Dennis B. Sprung, President PRESENT 377 Abilene Kennel Club-Neil A. Bates Affenpinscher Club of America-Chad Howard Afghan Hound Club of America, Inc.-Ms. Constance Butherus Airedale Terrier Club of America-Aletta L. Moore Akita Club of America-Sherry E. Wallis Alaskan Malamute Club of America, Inc.— Mrs. Virginia P. Grefe Albany Kennel Club, Inc.-Mary M. MacCollum American Belgian Malinois Club-Ms. Nancy L. Bennett American Belgian Tervuren Club, Inc.— Ms. Janina K. Laurin American Bloodhound Club-Mary L. Olszewski American Bouvier des Flandres Club, Inc.-Patte Klecan American Boxer Club, Inc.—Bruce E. Voran American Brittany Club, Inc.—Judith Tighe American Brussels Griffon Association-Mark Grigalunas American Bullmastiff Association, Inc.-Alan Kalter American Cavalier King Charles Spaniel Club, Inc.-John D. Gammon American Chesapeake Club, Inc.-Dyane Baldwin American Fox Terrier Club-Connie Clark American Foxhound Club, Inc—Harold Miller American Lhasa Apso Club, Inc.-Mr. Edmund R. Sledzik American Maltese Association, Inc.-Mr. Richard W. Glenn American Manchester Terrier Club-Roberta Berman American Miniature Schnauzer Club, Inc.-Don Farley, II American Pointer Club, Inc.-Mrs. Karen R. Spey American Rottweiler Club— Mr. Peter G. Piusz American Sealyham Terrier Club-Kenneth W. Mader American Shetland Sheepdog Association-Marjorie Tuff

American Shih Tzu Club, Inc.-Mrs. Sally L. Vilas American Spaniel Club, Inc.-Julie Virosteck American Tibetan Mastiff Association— Martha Feltenstein American Water Spaniel Club-Beth Lagimoniere Anderson Kennel Club-Phillip D. Sample Anderson Obedience Training Club, Inc.-Ms. Patricia A. Sample Arkansas Kennel Club, Inc.—Pamela J. Arwood Asheville Kennel Club, Inc.-Jaimie Mulvey Atlanta Kennel Club, Inc.—Ann Wallin Atlanta Obedience Club, Inc.-Gail A. LaBerge Austin Kennel Club, Inc.-Bette D. Williams Australian Cattle Dog Club of America-Kathryn A. Hamilton Australian Terrier Club of America, Inc.-Kim Occhiuti Back Mountain Kennel Club, Inc.-Mrs. Nina Schaefer Baltimore County Kennel Club-Mrs. Lucy Campbell-Gracie Basenji Club of America, Inc.-Mr. Jon Curby Basset Hound Club of America, Inc.-Mrs. Barbara Wicklund Battle Creek Kennel Club, Inc.-Mr. John A. Studebaker Bayou Kennel Club, Inc.-Wayne Boyd Bayshore Companion Dog Club, Inc.-Gloria Marshall Bearded Collie Club of America, Inc.-Kathy Coxwell Belgian Sheepdog Club of America, Inc.--Barbara Swisher Bernese Mountain Dog Club of America, Inc.—Denise Dean Bichon Frise Club of America, Inc.-George Sikes Birmingham Kennel Club, Inc.-Martha Griffin Blennerhassett Kennel Club, Inc.-Joyce Fortney Border Collie Society of America-Ms. Carol Clark Border Terrier Club of America, Inc.-Mrs. Ruth A. Naun Borzoi Club of America, Inc.-Barbara O'Neill Boston Terrier Club of America, Inc.-Mrs. Kathleen M. Kelly Briard Club of America, Inc.-Michael Gibson Bronx County Kennel Club-Ms. Alexa Samarotto Brookhaven Kennel Club, Inc.-Marie A. Fiore Bryn Mawr Kennel Club-Ruth A. Williams Bucks County Kennel Club, Inc.-Helma Weeks Bull Terrier Club of America-Dr. Dale R. Schuur Bulldog Club of America-Bob Newcomb Bulldog Club of New England, Inc.-Francesca J. Castaneda Bulldog Club of Philadelphia-Mrs. Lynn E. Smith Burlington County Kennel Club, Inc.-Daniel J. Smyth, Esq. Cairn Terrier Club of America-Pam Davis California Airedale Terrier Club-Kayla Kurucz California Collie Clan, Inc.-Robette G. Johns Cambridge Minnesota Kennel Club-Mr. Wayne F. Harmon Canaan Dog Club of America-Pamela S. Rosman Canada Del Oro Kennel Club-Dr. Sophia Kaluzniacki Capital Dog Training Club of Washington, D.C., Inc.—Dr. Joyce A. Dandridge Cardigan Welsh Corgi Club of America, Inc.-Ms. Eugenia B. Bishop Carolina Dog Training Club, Inc.-Shirley Sanders Carolina Kennel Club, Inc.-Jaimie Ashby Catoctin Kennel Club-Whitney Coombs Central Indiana Kennel Club, Inc.-Sally Allen Central New York Kennel Club, Inc.-Mrs. Diane D. Almy Chain O'Lakes Kennel Club-Paul Kouski Chaparral Kennel Club, Inc.-Pam Goldman Charleston Kennel Club-Sylvia Arrowwood Chattanooga Kennel Club-David Gilstrap Chihuahua Club of America, Inc.-Rey Burgos Chintimini Kennel Club, Inc.-Nick Pisias Chow Chow Club, Inc.-Mrs. Ginny Atkinson Cincinnati Kennel Club, Inc.-Dr. Patricia H. Haines Clackamas Kennel Club-Steven E. Nielsen Clarksville Kennel Club-Robert A. Schroll Classic Toy Dog Club of Western Massachusetts-Dr. Stephen Lawrence Clearwater Kennel Club-Daniel T. Stolz

Cleveland All-Breed Training Club, Inc.-Mrs. Maureen R. Setter Clumber Spaniel Club of America, Inc.-Judy Hiller Collie Club of America, Inc.-Mr. Harold W. Sundstrom Colorado Kennel Club-Louise Leone Colorado Springs Kennel Club-Sidney L. Marx Columbia Kennel Club, Inc.-Faye Erickson Columbia Missouri Kennel Club-Robert Brown Columbia Terrier Association of Maryland-Norma J. Ryan Companion Dog Training Club of Flint, Inc.—Judith L. Priestley Connecticut River Working Group Association—Fred G. Ferris Convers Kennel Club of Georgia-Michael Houchard Cudahy Kennel Club-Don H. Adams Dachshund Club of America, Inc.-Larry Sorenson Dalmatian Club of America, Inc.-James W. Smith Dandie Dinmont Terrier Club of America, Inc.—Karen Dorn Dayton Dog Training Club, Inc.-Barbara L. Mann Del Monte Kennel Club, Inc.-Merlyn A. Green, D.C. Del Sur Kennel Club, Inc.-Andrew G. Mills Del Valle Dog Club of Livermore-Sandra Olsen Delaware Water Gap Kennel Club— Dr. A. D. Butherus Des Moines Kennel Club, Inc.-John D. Hughes Des Moines Obedience Training Club-Lee Slorah Detroit Kennel Club-Mr. Erik Bergishagen Doberman Pinscher Club of America-Mrs. Naomi R. Shorr Dog Fanciers Association of Oregon, Inc.-Mrs. Patti L. Strand Dog Owners' Training Club of Maryland-Kathrynann Sarvinas Eastern Dog Club-Charles J. Foley Eastern German Shorthaired Pointer Club, Inc.—Mrs. Joan Tabor Elm City Kennel Club-Dr. Gregory J. Paveza Empire Beagle Club, Inc.-Christopher Keenan English Cocker Spaniel Club of America, Inc.—Barbara A. Penny

English Setter Association of America, Inc.-Mr. John P. Nielsen English Springer Spaniel Field Trial Association, Inc.-Mrs. Alice E. Berd English Springer Spaniel Field Trial Club of Illinois-David H. Hopkins English Toy Spaniel Club of America-Vanessa N. Weber Farmington Valley Kennel Club, Inc.-Terrie Breen Field Spaniel Society of America-Katherine Sullivan Finger Lakes Kennel Club, Inc.-Ms. Margaret B. Pough First Company Governor's Foot Guard Athletic Association-Lt. Col. John L. O'Connell First Dog Training Club of Northern New Jersey, Inc.-Lydia Maduri Flat-Coated Retriever Society of America, Inc.—Kurt Anderson Forsyth Kennel Club, Inc.-Mrs. Almira B. Dallas Fort Lauderdale Dog Club-Charles Arnold Fort Worth Kennel Club-Mr. Harry G. Ottmann Framingham District Kennel Club, Inc.-Lynda Kenney French Bulldog Club of America-Mrs. Ann M. Hubbard Galveston County Kennel Club, Inc.-Cathy De La Garza Garden State All Terrier Club, Inc.-William J. Berry Genesee Valley Kennel Club, Inc.-Ann Barbash German Pinscher Club of America-Ms. Kimberle Schiff German Shorthaired Pointer Club of America-Mr. Kenneth A. Marden German Wirehaired Pointer Club of America, Inc.—Ms. Patricia W. Laurans Gig Harbor Kennel Club-James R. Dok Glens Falls Kennel Club, Inc.-Mrs. Bonnie Lapham Gloucester County Kennel Club, Inc.-Ms. Carole L. Richards Gordon Setter Club of America, Inc.-Nance O. Skoglund Great Pyrenees Club of America, Inc.-Dr. Robert M. Brown Greater Clark County Kennel Club Inc-Ms. Karen J. Burgess

Greater Collin Kennel Club, Inc.-Barbara Shaw Greater Fredericksburg Kennel Club-Patricia B. Staub Greater Lowell Kennel Club, Inc.-Virginia M. O'Connell Greater Murfreesboro Kennel Club, Inc.-Margaret Dicorleto Greater Philadelphia Dog Fanciers Association—Marlene Steinberg Greater St. Louis Training Club, Inc.-Jane V. (Candye) Slay Green Mountain Dog Club, Inc.-Deborah Mulvey Greenville Kennel Club-Linda A. Knorr Greenwich Kennel Club-Margaret K. Curtis Greyhound Club of America-Mrs. Melanie S. Steele Harrisburg Kennel Club, Inc.-Ms. Cynthia A. Miller Hatboro Dog Club, Inc.-Mr. Robert D. Black Havanese Club of America-Jane F. Ruthford Heart of the Plains Kennel Club-Patricia M. Cruz Hockamock Kennel Club, Inc.-Nancy Fisk Houston Kennel Club, Inc.-Ms. Carol A. Williamson Huntington Kennel Club, Inc.-Gwen McCullagh Hutchinson Kennel Club, Inc.-David A. Helming Ibizan Hound Club of the United States-Luane V. Williams Idaho Capital City Kennel Club, Inc.-Wyoma Clouss Illinois Capitol Kennel Club, Inc.-Ann Cookson Illinois Valley Kennel Club of Peoria, Inc.-Dr. John F. Davidson Ingham County Kennel Club, Inc.-Rita J. Biddle Irish Setter Club of America, Inc.-Mrs. Constance B. Vanacore Irish Water Spaniel Club of America-Evelyn M. Van Uden Irish Wolfhound Club of America-Linda Souza K-9 Obedience Training Club of Essex County, NJ, Inc.-Dave Morgan Kachina Kennel Club-Mrs. Marilyn R. Vinson Kalamazoo Kennel Club, Inc.---

Joanne E. Kinnelly

Kanadasaga Kennel Club— Mrs. Beverly M. Nosiglia Keeshond Club of America, Inc.-Mr. John D. Sawicki Kenilworth Kennel Club of Connecticut, Inc.-Mrs. Gwen Wexler Kennel Club of Beverly Hills-Thomas Powers Kennel Club of Buffalo, Inc.-Carole Plesur Kennel Club of Northern New Jersey, Inc.-Dr. Suzanne H. Hampton Kennel Club of Philadelphia, Inc.-Charles H. Schaefer Kennel Club of Riverside-Sylvia Thomas Kennesaw Kennel Club-James F. Gibson Key City Kennel Club, Inc.-Dr. Fred C. Bock, II Komondor Club of America, Inc.-Michael Harman Kuvasz Club of America—R K. Barnes Labrador Retriever Club, Inc.-Mr. A. N. Sills Lackawanna Kennel Club, Inc.— Ms. Virginia Van Doren Ladies' Dog Club, Inc .- Mrs. Kathi Brown Ladies' Kennel Association of America-Ruth Winston Lakes Region Kennel Club, Inc.-Ms. Crecia C. Closson Land O' Lakes Kennel Club, Inc.-Jan Croft Lawrenceville Kennel Club, Inc.-Robert N. LaBerge Lewiston-Auburn Kennel Club, Inc.-Mrs. Sue Goldberg Lexington Kennel Club Inc-Anne Kemp Lima Kennel Club-Rod Ott Long Island Kennel Club-Mr. William B. Tabler, Jr. Longshore-Southport Kennel Club, Inc.-Mrs. Joan L. Fisher Macon Kennel Club-Nell Stumpff Magic Valley Kennel Club, Inc.-Dr. Sandra B. Barker Manatee Kennel Club-Pat Edgington Manitowoc County Kennel Club, Inc.-Romana Arnold Marion Ohio Kennel Club, Inc.-Dr. J. C. Garvin Mastiff Club of America, Inc.-Dr. William R. Newman McKinley Kennel Club-Herman H. Tietjen Memphis Kennel Club, Inc.-Dr. Robert D. Smith Merrimack Valley Kennel Club, Inc.-Jeannette Nieder

Middle Tennessee Amateur Retriever Club-John Russell Middleburg Kennel Club-Shelley C. Roos Midwest Field Trial Club, Inc.-Harold Gierman Miniature Bull Terrier Club of America-Giselle Simonds Minneapolis Kennel Club, Inc.-Ralph Hogancamp Mispillion Kennel Club, Inc.-Mrs. Blackie H. Nygood Mississippi Valley Kennel Club-Mrs. Gretchen Bernardi Mississippi Valley Retriever Club-Robert H. McKowen Mohawk Valley Kennel Club-Mrs. Sandra Haber Monmouth County Kennel Club, Inc.-Mrs. Helmi Konderock Montgomery County Kennel Club-Ms. Ida E. Weinstock Monticello New York Kennel Club, Inc.-Lilian Ostermiller Mount Vernon Dog Training Club-Mrs. Ruth W. Crumb Mountain States Dog Training Club, Inc.-John D. Landis Mountaineer Kennel Club, Inc.-Mrs. Rebecca S. Stanevich Mt. Baker Kennel Club, Inc.-Mrs. Judith V. Daniels Nashville Kennel Club-James Efron National Beagle Club—Eddie Dziuk National Shiba Club of America-Maggi Strouse Naugatuck Valley Kennel Club-Mrs. Viola Burgos New England Dog Training Club, Inc.-Virginia Rowland Newfoundland Club of America, Inc.-Mrs. Mary W. Price Newnan Kennel Club-Willie Crawford Newton Kennel Club-Catherine H. Murch Newtown Kennel Club, Inc.-Mrs. Diane F. Taylor North Shore Kennel Club-Richard F. Coletti Northern Kentucky Kennel Club, Inc.-Michael Connery Northwestern Connecticut Dog Club, Inc.-Billie Ponton Norwegian Elkhound Association of America, Inc.—Margaret K. Mott Norwich Terrier Club of America-Betty McDonnell

Nova Scotia Duck Tolling Retriever Club (USA)-Marile A. Waterstraat Oakland County Kennel Club, Inc.-Dr. Alan D. Dorfman Oakland Dog Training Club, Inc.-Lynette J. Saltzman Obedience Training Club of Hawaii, Inc.-Ms. Patricia C. Scully Obedience Training Club of Rhode Island-James M. Ashton Okaloosa Kennel Club— Mrs. Gayle G. Stillwell Old Pueblo Dog Training Club, Inc.-Felice Jarrold Orange Empire Dog Club, Inc.-Burton J. Yamada Otterhound Club of America-Joellen Gregory, D. V.M. Ox Ridge Kennel Club-Jack P. De Witt Ozark Kennel Club, Inc.-Mark A. Chambers Pacific Coast Boston Terrier Club-Mr. Carl E. Gomes Pacific Coast Bulldog Club, Inc.-Link Newcomb Papillon Club of America, Inc.-Ms. Arlene A. Czech Parson Russell Terrier Association of America-Suzanne L. Tolleson Pasanita Obedience Club Inc.-Sheila Miller Pasco Florida Kennel Club-Patricia J. Lombardi Petit Basset Griffon Vendéen Club of America—Anne Gallant, Ph.D. Pharaoh Hound Club of America-Mr. Gary A. Reed Philadelphia Dog Training Club, Inc.-Larry Wilson Piedmont Kennel Club, Inc.-Joachim Blutreich Pioneer Valley Kennel Club, Inc.-Mrs. Margaret Vohr Plainfield Kennel Club-John McCullagh Plum Creek Kennel Club of Colorado-William E. Ellis Pocono Mountain Kennel Club, Inc.-Sandra Krieger Poodle Club of America, Inc.-Mary Ellen Fishler Port Chester Obedience Training Club, Inc.-Robert A. Amen Portland Dog Obedience Club, Inc.-James Primmer Portland Kennel Club, Inc.-Mrs. Joan Savage

Portuguese Water Dog Club of America, Inc.-Mrs. Janis C. Watts Progressive Dog Club-William H. Blair Providence County Kennel Club, Inc.-Kerstin T. Ottmar Puli Club of America, Inc.-Maggie Witwer Putnam Kennel Club, Inc.-Florence R. Laicher Rapid City Kennel Club, Inc.-Ms. Sally J. Nist Reno Kennel Club-Mr. Steven D. Gladstone Rhode Island Kennel Club, Inc.-Gerard Baudet Rhodesian Ridgeback Club of the United States, Inc.-Michael J. Teeling Richmond Dog Fanciers Club, Inc.-Jan M. Ritchie Rio Grande Kennel Club-Mr. William H. Green Riverhead Kennel Club, Inc.-Catherine D. Farrell Rockford-Freeport Illinois Kennel Club-Ronald H. Menaker Rockingham County Kennel Club, Inc.-Janice S. Gardner Rubber City Kennel Club-Cathy Gaidos Sagehen's Retriever Club-Katharine B. Simonds Saluki Club of America-Monica H. Stoner Sammamish Kennel Club-Dr. Robert C. Gloster, M.D. Samoyed Club of America, Inc.-Mr. John L. Ronald San Francisco Dog Training Club, Inc.-Stanley S. Saltzman Santa Ana Valley Kennel Club, Inc.-Tom Brown Santa Barbara Kennel Club, Inc.-Abbe R. Shaw Santa Clara Valley Kennel Club, INC.-Audrey Sutton Santa Maria Kennel Club, Inc.-Laurence J. Liheu Saw Mill River Kennel Club, Inc.-Dr. Ralph Reuter Sawnee Mountain Kennel Club of Georgia-Kay Allred Schipperke Club of America, Inc.-Betty J. Patrick Scottish Terrier Club of America-Mrs. Helen A. Prince Scottsdale Dog Fanciers Association, Inc.-Nancy Perrell

Seattle Kennel Club, Inc.-Mrs. Lynne M. Myall Shenandoah Valley Kennel Club, Inc.-Sharyn Y. Hutchens Shoreline Dog Fanciers Association of Orange County-Susan L. Hamil Shreveport Kennel Club, Inc.-LuAnn Moore Siberian Husky Club of America, Inc.-Ms. Donna Beckman Silver Bay Kennel Club of San Diego-Nancy Dandrea Sir Francis Drake Kennel Club, Inc-William J. Feeney Skye Terrier Club of America-Mr. Walter F. Goodman Skyline Kennel Club, Inc.-Gloria Shaver Soft Coated Wheaten Terrier Club of America—Gay Dunlap Somerset Hills Kennel Club-Billie McFadden South Jersey Kennel Club, Inc.-Mrs. Linda B. Willson South Shore Kennel Club, Inc.-Linda C. Flynn South Windsor Kennel Club-Margarette (Peggy) Wampold Southern Adirondack Dog Club, Inc.-Dr. John V. Ioia Southern Colorado Kennel Club, Inc.-Lee Arnold Space Coast Kennel Club of Palm Bay-Glenda Stephenson Spinone Club of America-Karen Luckey Springfield Kennel Club, Inc.-Dr. Thomas M. Davies St. Bernard Club of America, Inc.-Kit A Bostrom St. Croix Valley Kennel Club, Inc.-Deborah J. Wilkins St. Louis Beagle Club, Inc.-Charles M. Rowe St. Petersburg Dog Fanciers Association-Dr. Gerry Meisels Staffordshire Bull Terrier Club of America-Stephanie A. Crawford Staffordshire Terrier Club of America-Holly S. Stump Standard Schnauzer Club of America-Dr. Harvey Mohrenweiser Staten Island Kennel Club, Inc.-Dr. Bernard E. McGivern, Jr. Suffolk County Kennel Club, Inc.-Mr. Robert Eisele Sun Maid Kennel Club of Fresno, Inc.-Marcy L. Zingler

Sussex Hills Kennel Club, Inc.-Mrs. Florence Duggan Sussex Spaniel Club of America-Mr. John R. Lewis, Jr. Taconic Hills Kennel Club, Inc.-Marylyn DeGregorio Tampa Bay Kennel Club-Mary Manning-Stolz Tennessee Valley Kennel Club-Catherine Bell Texas Kennel Club, Inc.-Steve Schmidt Tibetan Terrier Club of America, Inc.-Stacey La Forge Tidewater Kennel Club of Virginia, Inc.-Jane Brumley Topeka Kennel Club, Inc.-Robert E. Bostrom Town and Country Kennel Club, Inc.-Toni Doake Toy Dog Breeders Association of Southern California-John Shoemaker Trap Falls Kennel Club, Inc.-Christopher L. Sweetwood Trenton Kennel Club, Inc.-Joseph Martyn Troy Kennel Club, Inc.-John J. Cadalso, Jr. Tualatin Kennel Club, Inc.-James S. Corbett Tucson Kennel Club-Pat Jacobs Twin Brooks Kennel Club, Inc.-Joan Confort Union County Kennel Club, Inc.-Carlotta Dennie United States Australian Shepherd Association-Leon Goetz United States Kerry Blue Terrier Club, Inc.-Mr. Carl C. Ashby, III United States Lakeland Terrier Club-Alfred J. Ferruggiaro Upper Potomac Valley Kennel Club-J. M. Haderer Upper Snake River Valley Dog Training Club, Inc.—Alan King Vacationland Dog Club, Inc.-Iris K. Frankel Valley Forge Kennel Club, Inc.-Mrs. Carol Fisher Ventura County Dog Fanciers Association-Mr. William F. Dumas Virginia Kennel Club, Inc.-Bradford W. Noyes Vizsla Club of America, Inc.-Lynn Worth-Smith Wachusett Kennel Club, Inc.-Suzanne Gray Wallkill Kennel Club, Inc.-Ms. Rose Robischon Waterloo Kennel Club, Inc.-Mrs. Anita A. Lustenberger Waukesha Kennel Club, Inc.-Mrs. Mary A. Eschweiler

Weimaraner Club of America-Ms. Judy Colan Welsh Terrier Club of America, Inc.-Peter J. See West Highland White Terrier Club of America—Thomas Barrie West Volusia Kennel Club-Ferdinand Reinlieb Western Fox Terrier Breeders Association-Torie Steele Western Reserve Kennel Club, Inc.-Mr. William A. Russett Whidbey Island Kennel Club Inc-Colleen McDaniel Wichita Kennel Club, Inc.-Treva Faires Wilmington Kennel Club, Inc.-Candace Mogavero Windham County Kennel Club, Inc.-Frederick R. Vogel Windward Hawaiian Dog Fanciers Association—Mrs. Karen Mays Wisconsin Amateur Field Trial Club, Inc.-Fred T. Kampo Woodstock Dog Club, Inc.-Rosann Sexton Worcester County Kennel Club— Debra A. Hokkanen Yakima Valley Kennel Club, Inc.— Richard Lewis Yorkshire Terrier Club of America, Inc.-Patricia D. Reynolds

#### AMERICAN KENNEL CLUB Delegates Meeting September 14, 2010

Mr. Sprung, President, called the meeting to order at 10:00 a.m. There was a vote for the Delegate Standing Committees. (See page 80 results).

The Chair introduced the persons seated with him at the dais: Chairman Ronald Menaker;Vice Chairman, Dr. Thomas Davies; Doris Abbate, Professional Registered Parliamentarian; Jim Crowley, Executive Secretary; and Todd DeSimone, the court reporter.

The Chair reported on the passing of three Delegates. Robert Nazak, Delegate for Old Dominion Kennel Club since October 2007, died on June 21st. Corinne Kehoe, Delegate for the Skokie Valley Kennel Club since March 1993, died on August 8th. Louis Schmitt, Delegate for the New Jersey Beagle Club since August 1994, died on September 7th.

The Executive Secretary read the names of Delegates seated since the last meeting: Catherine Bell, Knoxville, Tennessee, to represent Tennessee Valley Kennel Club Michael Connery, Cincinnati, Ohio, to represent Northern Kentucky Kennel Club Margaret DiCorletto, Lascassas, Tennessee, to represent Greater Murfreesboro Kennel Club Harold Gierman, Morris, Illinois, to represent Midwest Field Trial Club Roxanne Hilsman, Jackson, Mississippi, to represent Mississippi State Kennel Club Sandra Krieger, Stroudsburg, Pennsylvania, to represent Pocono Mountain Kennel Club

Bruce Voran, Strawberry, Arizona, to represent American Boxer Club Bette Davis Williams, Austin, Texas, to represent Austin Kennel Club

The following Delegates, who were attending their first meeting since approval, were introduced from the floor:

Catherine Bell, Knoxville, Tennessee, to represent Tennessee Valley Kennel Club Michael Connery, Cincinnati, Ohio, to represent Northern Kentucky Kennel Club Margaret DiCorletto, Lascassas, Tennessee, to represent Greater Murfreesboro Kennel Club Harold Gierman, Morris, Illinois, to represent Midwest Field Trial Club Paul Kowski, Port Byron, IL, to represent Chain O'Lakes Kennel Club

Lydia Maduri, Elmwood Park, NJ, to represent First Dog Training Club of Northern New Jersey

Sandra Krieger, Stroudsburg, Pennsylvania, to represent Pocono Mountain Kennel Club Bruce Voran, Strawberry, Arizona, to represent American Boxer Club

Bette Davis Williams, Austin, Texas, to represent Austin Kennel Club

The Chair, reported that the AKC management team hosted the orientation for new Delegates on Monday evening, September 13. He thanked the 20 Delegates who attended and the Board of Directors. He also thanked Dan Smyth, Chairman of the Delegate Advocacy and Advancement Committee for his participation.

The minutes of the June 7, 2010 Delegates Meeting which were published in the July 2010 AKC GAZETTE were approved as published.

AKC Board Chairman, Ron Menaker, gave his report as follows:

Good Morning. In August the Board added a special "planning session" to the regular Board meeting to discuss a variety of topics including registrations, events, and brand imaging. On Sunday, Dennis Sprung, John Lyons, and I met with the Delegates' Coordinating Committee to further discuss the "state of the sport" and how the Board, management, staff and Delegates can work together to overcome our many challenges in today's economic atmosphere.

With more than 5,000 AKC-affiliated clubs, we know the health of our clubs is paramount to growing the sport. We discussed reasons why some clubs are thriving while others are struggling. We explored ways to help clubs create more well-attended events that would drive up exhibitor entries, increase spectator gate and bring them potential new members. We are continuing to explore many possibilities for dog show enhancements such as: a Reserve Best in Show, expanding the number of group placements, adding a 4-6 month-old puppy class, and a separate Amateur/Owner/Handler competition. This would be modeled after Best Bred-By Exhibitor which includes breed, group, and Best in Show.

We have begun discussions with the Coordinating Committee and the respective Delegate Committees but no decisions have been made.

We also discussed registrations at length, including the current marketplace and the poor economy.

We talked about how a shift in society's attitude regarding animal rights groups and the shelter adoption movement has affected the overall number of AKC registrations. Our data also shows us that our "core" breeders have been breeding less over the last decade. The loss in registered litters continues to have the single largest impact on the loss in registered dogs.

We continue to study the reasons for the declining "blue slip" return rate in order to find solutions.

During our planning session we also reviewed several staff-developed initiatives to promote registrations including a new registration application and upcoming advertising slicks for clubs.

Further enhancement of the AKC brand to the dog-loving public was another topic of discussion.

For example, we have just launched the new Breeder of Merit program. Not only is this a way for AKC to recognize our responsible breeders but it gives breeders a way of distinguishing themselves above the pack and communicating their dedication to the puppybuying public.

We must continue to highlight all the helpful ways that AKC – and its clubs – bring the responsible dog ownership message to life. For example there are more than 550 clubs and groups holding AKC Responsible Dog Ownership Days this month.

We know that our tireless volunteer work in purebred rescue, our club-sponsored training classes and our Canine Good Citizen program, among many other initiatives, are what set us apart.

As dedicated breeders, club members, and passionate dog owners, we also know the value of educating the new puppy buyer and the lasting impact it has on the dogs, their owners and the community.

What better way to ensure AKC's future than to continue the public conversation about the important role AKC registration plays in the good deeds, educational programs, and volunteer outreach we do for all dogs. I am delighted to make the following announcement concerning the 2010 AKC/Eukanuba National Championship. We want you to be the first to know that the show will be televised on ABC. This has come about to enable us to potentially reach up to 4 times the viewing audience. Our partners, Eukanuba & ABC, have asked that there not be any written or electronic communications until the official release is out early next week.

We believe that this is an enormous step forward for the American Kennel Club and our sport. Thank you very much.

AKC President and CEO, Dennis Spring, gave his report as follows:

I must acknowledge the wonderful work put forth by the Parent Club Conference Committee and staff on behalf of the fourth Parent Club Conference which was held just three weekends ago. As an attendee and speaker, I can attest to three days of cooperation, congeniality, and education shared by everyone. Thank you to Pat, Peter and your entire Committee, to our Board presenters, Patty Haines, Alan Kalter, Bill Newman, Patti Strand, and to the AKC staff led by John, Charley and Paula.

Also I would like to thank Eukanuba and AKC/CAR for their sponsorship along with the American Kennel Club. A lot of learning occurred which will be disseminated to the rest of our community. We were requested to have Alan share one of his presentations which he will do later at today's meeting, and I will repeat one of mine for you now. It is important for me to assist the Delegate body to remain knowledgeable about the American Kennel Club Humane Fund, which was established in 2008 to promote the rewards of responsible ownership through education, outreach and grant making. The Fund provides financial support to organizations that inform adults and children about responsible ownership, provide for the health and well being of dogs, and preserve and celebrate the human-animal bond. To date we

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are successful through a variety of initiatives. The Fund's most prominent programs are grants. In the first year of giving, ten grants were awarded. Parent clubs with a demonstrable history of breed rescue activities are eligible to apply for a grant of up to \$1,000. Any application by a non parent club must be accompanied by a letter of recommendation from the respective Parent club. The Fund's Board established this process so that parent clubs have complete control over who may apply on behalf of their breed. If your club or rescue organization is in need of assistance, visit akchumanefund.org. We also honor heroes of the dog world through the Fund. Entries closed just this past June 30th for the AKC Humane Fund Awards of Canine Excellence. Each year we receive numerous compelling stories of law enforcement, search and rescue, therapy, service, and exemplary companion dogs. We are planning to create a Hall of Fame. We will pay tribute to the legends in our sport and educate new generations about past greats. Information concerning the Hall of Fame concept can be obtained through Darrell Hayes.

The Fund also has launched a new program to support women's shelters that accept victims of domestic violence and their pets. Research has shown that victims of abuse often choose to remain in violent situations for fear of the harm their abusers can inflict on the pets they would be forced to leave behind. We have just completed creating an application process for such shelters as these and we have already awarded the first three grants.

Recently we established a sub-fund for a new initiative entitled the "Mean Seeds" project. David Hopkins, Chair of the Delegate Fair Trial and Hunting Test Committee, has spearheaded this effort and has rallied support throughout our nation.

Field trialers noticed that dogs were falling ill due to seeds they picked up either through the skin or by swallowing them. This "mean seeds" problem escalated due to the Department of Agriculture allowing plants containing these seeds to be used on federal lands where field trialing and training takes place. Land usage in dangerous areas has been contained, but the Committee's goal is to put a complete stop to "mean seeds." For more information on the sub-fund, please speak with David or Doug Lundgren. The AKC Humane Fund continues to grow and evolve as we find new ways to serve our core constituency. As these grant programs are developed we welcome your ideas, your comments and your questions. Thank you.

James Stevens, gave the financial report. A summary follows:

Total revenues for the eight months ended August 2010 were \$38.1 million or 7% lower than the prior year. Total operating expenses of \$38.4 million during this period were 4% below 2009. This resulted in an operating deficit of \$287,000 for eight months. Our investments generated a year-to-date gain of \$275,000 for the first eight months of this year.

The Chair called on AKC Board member Alan Kalter and AKC Vice President of Customer Service and Registration, David Roberts.

Mr. Kalter spoke as follows: Good morning. A few years ago Dennis Sprung gave me a terrific opportunity – to encapsulate the idea of the American Kennel Club in a few words. It was a terrific opportunity, a great challenge, and one I was excited about.

The product of that was "We're more than champion dogs. We're the dog's champion." I thought it did a pretty good job of describing the essence of the American Kennel Club. In developing it, I wanted the voice to be <u>from</u> the American Kennel Club, not <u>about</u> the American Kennel Club. So it wasn't "they," it was "we."

Well, that raises an interesting question, who is the "we" in the American Kennel Club? The easy answer to that is everybody with a business card that says "American Kennel Club." And I guess some of you would say it is the Board members, also.

Well, that wasn't a very satisfying answer for me. So I thought I would take a page from one of my favorite movies -- *Miracle on 34th Street*. If you remember, John Payne was an attorney who had to prove that Edmund Gwenn was Santa Claus. He relied on the United States government to make that decision. He actually went to the Post Office and got them to deliver Santa's mail to Edmund Gwenn. The judge ruled since the United States government determined it, he must be Santa Claus.

Okay, if I could get the United States government to determine who exactly is the American Kennel Club, I guess that would be the final word. The Federal Election Commission made a ruling and the good news is the American Kennel Club is every single person in this room. In fact, every single member of each of your clubs is the American Kennel Club; which means that each of you and the members of your clubs are the dog's champion.

As the dog's champion what does that mean for you? You all know about events and you know about championships. Let's just take a look at a few of the other things you do. The Care and Conditions Program. We always say if the AKC is involved in a dog's life, the dog is better off for it. The Care and Conditions Program used to be about investigate and prosecute. Today it is really a program of educate and protect. And because it is about educate and protect, the compliance rate has gone through the roof. And that means that dogs are having a better life because of this program.

The Legislative Department. The AKC is involved through the Legislative Department in the dog legislation throughout the United States, in both federal and state governments. Laws that are affecting our rights to have the dogs we love, to breed them, to own them, and to protect the rights of our puppy buyers.

The AKC Companion Animal Recovery. Today there are about 4 million dogs registered with that program and we have recovered about 385,000 lost dogs. Recently, we reunited a dog stolen seven years ago with his family.

The AKC Museum of the Dog. We have a whole museum devoted to the art of dogs. It is simply the finest collection of dog art in the United States.

The Canine Health Foundation. It is the largest foundation focused solely on the health of dogs. We should be very proud that we are doing more for the science, the genetics and the health of dogs than anyone else. We are the voice for dogs. For 115 years, through the Gazette, we have been the voice of the purebred dog world. Now with Family Dog, we are the voice of all dogs. Dennis talked a little bit earlier about the ACE awards. We recognize those special dogs, the bond that they have with us, the valor that they demonstrate in serving us, and for making our lives better and safer. The AKC Veterinary Outreach Program. We take care of the people who take care of our dogs. Over the years we have given a million dollars in scholarships to veterinary scientists, veterinary practitioners and to vet techs. The AKC Junior Showmanship Scholars. Juniors are the future of our sport. To keep them involved, to keep them educated, we have given a half a million dollars in scholarships to date.

The AKC/CAR Companion Support and Relief Program. We have been there taking care of dogs in times of need; at 9/11 where it started or the aftermath of Katrina or the floods in the Midwest, the AKC was there caring for those dogs.

The AKC Canine Ambassador Program. There are actually thousands of children every year who learn about responsible dog ownership through this program, which operates in every state. It is run by volunteers with help from the AKC. I would imagine there are a number of you in the audience today who go to schools and talk about responsible dog ownership. Another good



program that you, as the American Kennel Club, run.

RDOD, coming up on September 17th. There will be a number of programs throughout the United States (a big one coming up on the 25th in Raleigh). A good program to educate the public about taking good care of dogs.

The Canine Good Citizen Program. We know how important a well behaved dog is today. The community wants that and legislators want that. If we have dogs that are good citizens in the community, they are going to stay in the community. Nobody has a program like we have with Canine Good Citizen and Star Puppy.

We should pat ourselves a bit on the back for all that. In fact, we do so much for dogs, you do so much for dogs, all of you should give yourselves a hand.

All those things that you and your club members do for dogs, how is paid for? Of those 13 programs I showed you, only CAR is a revenue generator for the American Kennel Club. You should get involved with CAR, get your club involved with CAR, because CAR actually has a revenue stream of about a million dollars a year for the American Kennel Club. All the others, the other 12 wind up costing us money. So we have to fund them somehow. How do we do that? Through registration revenue. When you register dogs it generates the money that allows us to do all that.

Unfortunately, as we heard from Jim, registrations continue to decline. We have been able to maintain programs by cutting expenses. As a Board member, I don't think there is another notch in the belt for the staff to pull in at this point, which means something else is going to have to happen.

If nothing else changes in terms of revenue, we are now at a point where we are going to have to make some tough decisions. Of those 12 programs that we have to spend money on, picking one to eliminate because we can't afford it -- I can't, and I doubt any of you can either. It would be too difficult. They all deserve to be in existence; the community deserves them and the dogs deserve them. So what are we going to do about it? Today, 50 percent of the dogs produced by the fancy are not registered. I don't think anybody sets out to not register their dogs. What we learned was the system and the processes that were in place actually were an impediment to those people registering their dogs. They want to register the dogs. They wish they could register all their dogs. But there were problems in the way the system worked. So let's figure out how we are going to change that and help people choose registration so that they can choose program preservation. David Roberts' team talked with

breeders to understand their issues; what are the processes and programs in place that are an impediment to you getting to 100 percent registration.

From that learning, programs were produced. Then those were taken back to the breeders and we said now how do you feel? They said that works, but there is more. Well, we wound up with five programs to solve every breeder question that was raised to get to 100 percent registration. But even then David's team didn't stop. There was one more, which he calls the fail safe program; that even if all else doesn't get to 100 percent, there is one more way to get there. I would like David now to take us through how we are going to get to 100 percent registration.

Mr. Roberts spoke as follows: So this morning I would like to talk to you about six easy ways that you can ensure that 100 percent of your puppies get registered. Now, for your information, all of these processes will be explained in detail in a new breeders workshop area on the AKC website starting on October 1st.

The first process is the full litter process. It has been available for many years. This allows the breeders to individually register all the puppies in the litter to the breeder at the time of litter registration for a discounted price. As the puppies are sold the breeder transfers ownership, ensuring that the dogs that you breed carry your kennel name and have been designated full or limited correctly. No changes can be made to that registration without the breeder's consent.

We have also made many enhancements to this process over the years from input from breeders, the most recent being changing the rules so that limited can be added upon the first transfer of one of these dogs registered to the breeder.

The next process is the full litter offspring. This gives breeders who have already registered their litters with the AKC a second opportunity to individually register all the puppies in the litter to the breeder again at that same discounted price, even though the breeder originally selected the traditional litter registration methods. Again, you can choose full or limited and you transfer ownership when you sell the puppy. We got a lot of input from breeders about that they didn't want to register all the dogs to themselves originally. So we developed this full litter plus. All the puppies in the litter are registered at the time of litter registration. However, they are registered in the name of the new puppy buyers. The breeder inputs the new owner information, the sex, color, markings for the puppy, and then the AKC goes and contacts the new puppy buyers for a name for their puppy. This assures that all the

puppies are being registered and the ownership is recorded for each.

Again, input from breeders told us that they didn't want to register them to the new puppy buyers when they registered the litter. They wanted to do it later. So we developed an offspring option for this method also. So breeders can register all the puppies in the litter after litter registration, but in the names of the new puppy buyers. Again, AKC contacts the new puppy buyers for the name of their puppy and, again, it assures that all the puppies are getting registered and the ownership is recorded correctly.

Many breeders have their own method or their own systems for registration at the time of sale, or at the time the new puppy buyer picks up the puppy. Many breeders ask the puppy buyers to fill out the registration application and provide a \$20 check made out to the AKC when they pick up their puppy. The breeder then submits that check and the application to the AKC. Another option is that the breeder goes online with the new puppy buyer when they pick up their puppy and helps them complete the registration. Or, as a last resort, breeders will give the signed application to the new puppy buyer when they pick up their puppy but they assure they are going to follow up later and make sure that that puppy gets registered.

The next program we have is called our Unregistered Dog Program. We actually started this in 2009. On the litter record form that the breeder gets when they register a new litter with the AKC, they get a breeder litter record form. It is actually for the breeder to keep track of whom they sold the puppies to and keep it for their records. We ask the breeders to fax or e-mail us those litter record forms and we would manually input that data into an unregistered dog program where e-mails or letters are sent to the new puppy buyers encouraging registration. It was kind of a cumbersome system though. We were asking the customer to go find their application or go back to the breeder and get a duplicate application. However, we received information from about 26,000 unregistered dog owners which resulted in about 1,900 registrations. This was about a 7 percent conversion rate.

So we knew we were onto something. We had something that we could build on. We were sure of that. We just needed to increase that number of litter records and increase that conversion rate. So we made enhancements and developed a more automated process here where the breeder can enter the new owner information for us and then the AKC follows up to remind the new puppy buyers to register their puppy.

Let me show you how this works. E-mails are sent to the litter owners when the puppies



are about six months old. They are personalized e-mails. At the top of the e-mail you can see the litter summary, it gives the sire and the dam, the date of birth of the litter, and the number of males and females. So it is personalized to that particular litter that the breeder is getting the e-mail about. All the breeder has to do is go halfway down the page you will see the online litter record form. All they have to do is click there, it drops them in a page like this, personalized again for their litter, it gives all the information on that particular litter so they know what litter we are talking about, and on the bottom you see they get an area like this to enter the information for us for each puppy in that litter.

They enter the sex, color, marking, date of transfer, whether the puppy is limited or not, and all the new owner's information down below for each puppy. They save this information. All of this data goes into our unregistered dog system and generates e mails and letters which are sent to these unregistered dog owners. There is a 30 day e-mail that goes out, then a follow up e-mail if we don't get any response, a 35 day letter goes out, then a follow up letter if we don't get any response encouraging the new puppy buyer to register their puppy.

You can see at the top all the information particular to the dog they bought, very simple for the new puppy buyer to register their puppy. They just hit that "register now" button which is up in the corner. We give them on the correspondence two PIN numbers to register their dog. They hit "register now," use those two PIN numbers and they can very simply register their dog. It couldn't be easier for the new puppy buyer. Now, if you sold that puppy limited, one of the PINs would be missing, that full registration PIN would be missing. So we have made it as easy as possible for that new puppy buyer to register their dog. We are really excited about this new program and hope that it will be successful and significantly increase the number of registrations we receive.

Now I'm going to give it back to Alan.

Mr. Kalter spoke as follows: I think that is a heck of a program. I also think it is an incredible demonstration of how David and his team are listening to the fancy and creating the programs that are needed by the fancy in order to do what you really want to do in the first place.

Let's talk about the intended consequences, because there are no unintended consequences. 2009 versus 2008 we were down 65,000 puppy registrations. If the fancy had registered 100 percent of their dogs, how much of a difference would that have made to the year? What difference could we have made to the year? We would have registered almost an additional 150,000 puppies. So instead of being down 65,000, we would have been up 85,000. We can make that kind of a difference this year. All we have to do is get the members of our clubs to follow David's programs and act on them. But I think there are a couple of other differences it makes. Not only does it generate fees for 150,000 puppy registrations, but a couple of other things. One, there are 150,000 more opportunities for participants in AKC events, whether they be conformation, companion or performance. There are opportunities to be part of that. There are 150,000 more people, families, who could be members of clubs. In addition, regarding legislation, 150,000 more voters. We need them today. If we can encourage people to become part of American Kennel Club, become part of us, when it comes time for legislation in the community, we have more people we can call upon.

Understand that when we do all of that, we are helping all dogs, not just the dogs we have bred, but all dogs. Because what the American Kennel Club does helps all dogs. The only request that I have for you from all of this is, besides, please, if you are breeding, register all your dogs, is take the word back to your club members, put it in your newsletters, talk about it at your annual meetings, allow people to understand that with David's programs there are ways for them to accomplish today what they really want to accomplish. And if there is more feedback and understanding that is needed regarding those programs, David and his staff are available. You all know how to reach them during the week. So reach out and make this happen. Thank you.

The Chair thanked Mr. Kalter and Mr. Roberts and requested Mr. Roberts thank his staff as well as AKC Assistant Vice President, Mari-Beth O'Neill, for all they do with registration and customer service.

The Chair introduced Assistant Executive Secretary, Gina DiNardo, who spoke about a research survey being conducted concerning a possible associate membership program. Ms. DiNardo spoke as follows: Good morning. As AKC evolves and aspires to be a representative for all dogs in the United States, staff was given the approval to undertake a research study to determine the desirability for an AKC associate membership program. This theoretical program will offer for an annual fee individual associate membership in the American Kennel Club to all dog owners and dog lovers.

Staff received recommendations for several

research companies from Mr. Kalter, and we contracted with Lieberman Research Worldwide. Lieberman is considered by business leaders to be the industry experts in conducting research using choice model methodology, which is the best analytical method for designing surveys related to programs of this type.

Lieberman Research Worldwide has experience working with some of the biggest and most successful companies in America, including American Express, Walt Disney, Sears, ExxonMobil, Coca Cola, Hershey's and Toyota.

This complex research project is the first step in determining if there is sufficient interest in a program to justify the costs of implementation and ongoing management of such an endeavor. The research will help determine the most desirable combination of benefits to maximize interest in the program among all dog owners, from novice mixed-breed owners to the 30 year veteran of our sport, and to identify the best pricing strategy for membership in the program.

The methodology of the choice model survey requires respondents to answer a series of scenarios and to choose what they would do in each case. Each scenario in our survey shows different configurations of the associate membership program with the benefits systematically varying in each scenario. This model was recommended by Lieberman because it is the analytical model that would most accurately estimate if there is a demand for the program. Of course this research will determine if there is a lack of interest in the value proposition and in which audiences this occurs.

20,000 individuals were randomly selected and contacted by Lieberman via e-mail to take the survey. Three core audiences were sampled with questions varying among the sample audience. They include general dog owners, AKC registered dog owners who participate in events, and AKC registered dog owners who do not participate in events. The survey data, reports, advanced analytics and the recommended action steps based on the research conclusions will be supplied by Lieberman to AKC after the survey has been completed and will be used to help guide staff to determine the appropriate next steps. Additional input will be sought in the future from various segments of the fancy after a complete and detailed report is shared with our AKC Board and data from the survey is shared with the Delegate body. Staff hopes that anyone who has received the 20 minute survey will take the time to complete it thoughtfully and honestly. Only then can the results accurately help us determine reasons for creating innovative programs that will help to meet our business needs in the future.



Thank you.

The first vote was on the proposed amendment to Article VII, Section 1, of the Charter and Bylaws of the American Kennel Club which would eliminate AKC Board term limits.

The proposal was read to you at the June 2010 meeting. It was published in two issues of the *AKC Gazette*. The proposed amendment was submitted by the Delegate Bylaws Committee and approved by the Board of Directors.

There was discussion as follows: William Green, Delegate for the Rio Grande Kennel Club, spoke as follows: Mr. President, I am in favor of the amendment to eliminate term limits for Board members. As the designated electorate of the American Kennel Club, we Delegates are entrusted with seating on the Board of Directors those individuals who are best qualified to manage the affairs of this organization. Our decision as to whom we put on the Board should be based solely on the merits of the potential directors and should be free from any extraneous considerations. In the case of incumbent directors, that means that whether or not they are retained should be based on their performance in office and not on something so irrelevant as how many times the earth has orbited the sun during their tenure. If change on the Board of Directors is warranted based on considerations material to the management of the AKC, we have at our disposal a means by which we can effect such change as we see fit. It is known as an election, a quaint little custom that over the years has proved to be quite effective as a political housecleaning tool. What is never warranted, however, is change simply for the sake of change. One would trust that we have the backbone to stand up and use our electoral authority in a conscientiously selective manner so as to best serve the interest of the AKC. No matter how we might try to rationalize it, resorting to the broad brush term limits approach to sidestep making difficult decisions is to back down from our duty. The power to select those who serve on the Board of Directors carries with it a solemn responsibility that we all share, a responsibility that we all accepted when we agreed to be Delegates, and a responsibility that we should not abdicate to the mere passage of time. Thank you.

Dr. John Ioia, Delegate for the Southern Adirondack Dog Club, spoke as follows: I'm a member of the Bylaws Committee. I'm responsible for bringing this forward on the Committee. I'm not speaking for the Committee today but as an individual. There has been so much eloquence expressed here, expressed in the hallways, expressed on the Internet, it is difficult to add anything, except that I wish to remind the Delegates that this is a different world than when the term limits were set forth ten years ago.

AKC, we live in a world which is threatened by state and federal regulation, by animal rights extremists. This did not exist when term limits were passed by a very narrow majority ten years ago. AKC is a 125 year old organization that was designed to govern a sport, not a business of \$100 million. I would like the Delegates to buy off on a proposition that if you were a stockholder in a \$100 million organization would you limit or expand your opportunities for leadership? So I ask you to think about that carefully and eliminate term limits.

The vote failed. There was a standing vote counted with 151 in favor of the amendment and 220 opposed.

The 2nd vote was on the proposed amendment to Chapter 7, new section 1, of the Field Trial Rules and Standard Procedure for Dachshunds Entry Requirements and Eligibility, which would specify a minimum age of six months. The Delegates voted with a two-thirds affirmative vote so that the amendment was adopted.

The third vote was on the proposed amendment to Chapter 7, New Section 1 of the Field Trial Rules and Standard Procedure for Basset Hounds Entry Requirements and Eligibility, which would specify a minimum age of six months. The Delegates voted with a two-thirds affirmative vote so that the amendment was adopted.

The next vote was on the proposed amendment to Chapter 7, New Section 1 of the Beagle Field Trial Rules and Standard Procedures For Large Pack Field Trials Entry Requirements and Eligibility, which would specify a minimum age of six months. The Delegates voted with a two-thirds affirmative vote so that the amendment was adopted.

The fifth vote was on the proposed amendment to Chapter 7, New Section 1 of the Beagle Field Trial Rules and Standard Procedures for Small Pack Option and Two Couple Pack Hunting Tests Field Trials Entry Requirements and Eligibility, which would specify a minimum age of six months. The Delegates voted with a two-thirds affirmative vote so that the amendment was adopted.

The next vote was on the proposed amendment to Chapter 5, Section 1 of the Field Trial Rules and Standard Procedures for Dachshunds Judges and Their Decisions, which would allow officers of the club to judge, becoming consistent with other AKC venues and increasing the judges' pool. The Delegates voted with a two-thirds affirmative vote so that the amendment was adopted.

The last vote was on the proposed amendment to Chapter 5, Section 1, Paragraph 2 of the Field Trial Rules and Standard Procedures for Basset Hounds Judges and Their Decisions, which would provide that clubs retain their entry forms for one year. The Delegates voted with a two-thirds affirmative vote so that the amendment was adopted. All of these field trial rule changes have an effective date of October 1, 2010.

The Chair called on the Executive Secretary to read the proposed amendment to Chapter 7, Section 12 of the Rules Applying to Dog Shows Judges.

Mr. Crowley spoke as follows: This amendment is to Chapter 7, Section 12 of the Rules Applying to Dog Shows Judges, which would permit the show chair flexibility in scheduling afternoon judging periods. The full text is on the turquoise worksheet. This amendment was brought forward by the Delegate Dog Show Rules Committee and approved by the AKC Board of Directors. It will be published in two issues of the American Kennel Club *Gazette* and you will be asked to vote on it at the December 2010 meeting.

There was discussion on the proposed amendment as follows:

Margaret Pough, Delegate for the Finger Lakes Kennel Club spoke as follows: My club is adamantly or at least my club members who were at my last meeting are adamantly against this. They do not feel it is handler or exhibitor friendly. If you have stewarded enough and judged enough, you know that there can be large entries after lunch, anywhere from 65 to 70 dogs. When is a judge going to take photographs? Everybody is there. They have to go judge a group. That means if you showed at one o'clock and you have to hang around until the end of the day to get that photo of your major, that's a long time for an exhibitor. That's the provision, but if we are going to do it, I would rather see it flipped, that the show chair has the option of requesting not breaking it down, then having to request that they do want it to be broken down. We are not in favor of this as written. Thank you.

Carol Williamson, Delegate for the Houston Kennel Club spoke as follows:

I can understand the practicality of this suggestion and I think it would be absolutely advantageous for some shows. However, I do support the change making the change to it as written to require that the show chairs opt into the non-scheduling after the lunch program rather than have to be required to opt out of it.

Mr. Green, Delegate for the Del Monte Kennel Club, who spoke as follows: My club is also very much opposed to this. They are stating that if in fact you do this, it doesn't change the times that the groups start at all, it changes nothing at all. In fact, their suggestion was that if you do it for the afternoon, why not do it two times in the morning, one at eight o'clock and one at ten o'clock and one at 12:30 so that you can compress the whole thing. I understand the judges don't like to sit around and wait between times, but that happens in the morning as well as it happens in the afternoon. That was their suggestion.

Gwen McCullagh, Delegate for the Huntington Kennel Club spoke as follows: It is my understanding that the pressure for this is most strong when it concerns Sunday afternoon and the ability of the judges to leave. We are anxious to encourage our exhibitors to come out and show. This is not favorable for exhibitors because if you are given a one o'clock start time and you have a breed that is going to come after 75 dogs, then you have to keep running back to check to see how many absentees there are. That's not where we should be in encouraging people to come out and show their dogs. I would like if we do eventually do this, which I hope we will not, that at least it be noted in the premium list that this is a show at which this will be happening so that exhibitors will know up front and can make their choices as to whether they want to deal with it or not. Thank you.

Richard Glenn, Delegate for the American Maltese Association spoke as follows: We are a breed that requires extensive grooming before the breed judging. And our people are extremely concerned that presently they have the right to have a pretty good guess as to when they are going to be in the ring and therefore how to schedule their time, particularly those who show other breeds as well as Maltese.

They are afraid there will be situation which is now occurring more and more where you have a few dogs entered and because there are no majors people don't show up, you don't know if they showed up or not, will make it impossible for them to groom properly in their view. So we are opposed. Nancy Perrell, Delegate for the Scottsdale Dog Fanciers and a member of the Dog Show Rules Committee, spoke as follows: And also one of the largest clusters in the country is in Arizona. Actually our exhibitors are very much in favor of this because their feeling is if you have been exhibiting a while, you can estimate with a certain percentage of how many dogs are ahead of you before you have to go to the ring. Now, I have a breed that I do have to groom and I do not have a problem with it. I have been exhibiting for 42 years and I've never missed a ring time. And it isn't just because it says 1:15, 1:30, 1:45.

Blackie Nygood, Delegate for the Mispillion Kennel Club and the Chairman of the Dog Show Rules Committee, spoke as follows: I would like to point out two things. First of all, if this is used the club may use it or may not use it at the show chairman and committee's option. It is their choice. They would make this choice after the entries are in and before the judging schedule is made with cooperation of the superintendent if they use one.

Therefore, they can decide from their entry what breeds might go in to this category and whether or not they want to have it at all. If they have a huge entry, they won't want to have it.

On Sunday afternoon most of us, and I'm the widow of a professional handler, knew that there would be, on Sunday, lots of absentees because they were finished or they were discouraged, which was unfortunate, and they went home. So if you are an interested exhibitor and interested in showing your dog, you keep track of your ring. It doesn't take very much to go over and ask the steward any absentees, how many absentees, and it would allow people to get home earlier on Sunday if there were so many absentees or something like that.

I wish you would consider that this has a lot of pros to it. It was not done for the superintendents. It was not done for the professional handlers. It was actually done for the good of dogs so they get home and loose, again, and running around their paddocks. Thank you.

Glenda Stephenson, Delegate for the Space Coast Kennel Club, spoke as follows: I'm the chairman of a show in Florida in which our show grounds are spread amongst three buildings. If I have the opportunity of being able to shut rings down earlier, I would do so. However, I wouldn't have any way of communicating because of our building structures. We have to use cell phones. Radios don't work.

While I agree that the veteran handlers know how to count dogs and have an idea when

they are supposed to be in the ring, a lot of our novice handlers don't. They depend on seeing that scheduling and what time they are supposed to be in the ring. The other most important thing that all of us have overlooked is our gate. Our gate is handled, a show judging program. They see what time their dogs are going to be in the ring and they are going to shop, they are going to go around and look at other things, and then they see their dog is in the ring at 2:00, then they are going to go shuffling over there and they are gone. So the most important people that we are trying to reach out to, to bring into our craft and our fancy, we are not looking out for them as well. Thank you.

Wyoma Clouss, Delegate for the Idaho Capital City Kennel Club spoke as follows: As an exhibitor of highly groomed dogs also we count very carefully the amount of dogs ahead of us, how much time we think it will take. I had a showing in Canadian shows many years ago where you are trying to groom two dogs who take an hour of grooming each. You want them to be groomed and then be able to show. You don't want them to be groomed early just in case and have to stand around and stand around and stand around. You see all these dogs standing on tables, they have the neck loop on, a waist loop on, those poor dogs are standing there forever.

To me, for the sake of the dogs, we are better off to be able to time it, have the minimum of standing and waiting while we don't know when we show.

#### Denise Dean, Delegate for the Bernese Mountain Dog Club of America, spoke as follows:

As both an exhibitor, an active exhibitor still, and a judge, I think this is a terrible idea for all the reasons these people have said, to support our exhibitors, we keep forgetting who is paying for this dog show. As a judge I think the waiting thing is silly. If they are there for the day, they are there for the day. Most are doing group or whatever. You can wait and the photo op is a good idea. But as the argument saying that the show chair can decide or not, I think we are dealing with a lot of show chairs that are either not aware or would not be aware and think the superintendents make these decisions. And I think educating that end would be much harder than dealing with this rule. I have been to some shows recently where they did the whole afternoon. To tell you the truth, I was not aware that was against the rules. I had a huge, 80 or 90 dogs that somebody put on at 1. I posted in my ring a break and said such and such aren't going to start until such and such a time because it was terrible for the

exhibitors, especially the Old English and the people that have the grooming. So I think this is a horrible idea.

Felice Jarrold, Delegate for the Old Pueblo Dog Training Club of Tucson, spoke as follows:

I show in the companion events. I support the newer programs of AKC so I show my dogs in graduate novice and I show my dogs in graduate open. I have been subjected to this when I decided to go that path with my dogs. My breakout says it will be after. Sometimes my dogs and I are the very last ones in the ring. They are closing the rings down around me. I have Mastiffs and I need them to be able to focus kind of, occasionally. If I had a better time to know when I needed to pump them up, get them out, wet them down, I could maybe, keep my fingers crossed, be more successful. But I'm always with to be after, to be after, and that sounds, I don't show that much conformation, that sounds like this is what is going to happen to you conformation people. It is hard. It is hard on you as a handler and hard on the dogs. Thank you.

Bernard McGivern, Delegate for the Staten Island Kennel Club, spoke as follows: It isn't broke and don't fix it.

The Chair called on John Lyons, AKC's Chief Operating officer, to present the American Kennel Club Community Achievement Awards and to honor Delegates who served for 25 years. Mr. Lyons spoke as follows: Good morning, everyone. The AKC Community Achievement Awards are given to AKC clubs, federations and their members who have made outstanding contributions to public education or canine legislation activities. Each honoree receives an AKC certificate of recognition and the AKC donates \$1,000 to each honoree's club or Federation. Details about the honoree's accomplishments are published in the AKC GAZETTE and featured on the AKC website.

The third quarter honorees are Channel City Kennel Club, Claire Steidel, Delegate, and Margaret Silverton, Delegate, English Springer Spaniel Club of Long Island. Please join me in congratulating these honorees.

This is the twelfth time that AKC has had the privilege to present Delegate medallions. The medallion is in recognition of meritorious and long term contributions to the sport. Each individual has served in this body for 25 years and they join 75 previously honored Delegates. This medallion program recognizes our core constituency and allows a grateful American Kennel Club the opportunity to honor our own.

Will the following Delegates please come forward:

James M. Ashton, the Obedience Training Club of Rhode Island; Kathleen M. Kelly, Boston Terrier Club of America; Mario S. Palumbo of the New England Beagle Club; and Patricia Scully, the Obedience Training Club of Hawaii.

The Chair called on Jim Crowley to honor four of our member clubs.

Mr. Crowley spoke as follows: I would now like to take this opportunity to congratulate the California Airedale Terrier Club; the Dandie Dinmont Terrier Club of America; the Golden Gate Kennel Club; and the Maryland Kennel Club, which are celebrating 100 years of membership in the American Kennel Club. The Chairman will present each club with a plaque to commemorate the occasion. If the Delegates to these clubs are present, please come to the front of the room. Thank you and congratulations.

The Chair called on Tom Sharp,Vice President and CEO of the American Kennel Club Companion Animal Recovery, for an update.

Mr. Sharp spoke as follows: Thank you, Dennis. I was invited to give you an update on AKC Companion Animal Recovery. AKC/CAR was founded in 1995 with the mission to permanently identify pets and reunite more lost pets with their owners. AKC/CAR has opened doors for the American Kennel Club as a positive reach into the community through shelters, rescues and veterinarians. We run a 24/7/365 day call center with dedicated recovery coordinators from the Raleigh office.

Pet identification is an essential key to responsible dog ownership and CAR's mission helps reinforce AKC's programs such as Responsible Dog Ownership Day and Star Puppy, as well as enhance AKC's positive image throughout the country. For CAR's first ten years, we partnered with HomeAgain, a brand owned by Schering Plough Animal Health. HomeAgain sold microchips and AKC/CAR ran the recovery service database. This was a very successful partnership that built acceptance for pet microchipping in the U.S. Unfortunately, HomeAgain declined to renew the contract and the partnership ended in early 2005. For the next two years AKC/CAR continued to offer the recovery service, enrolling any brand of microchip. We also launched the AKC Lost and Found program-- a special offer exclusively for AKC registrants to sign up with AKC/CAR right on the blue form. This program was very successful, but for

AKC/CAR's long term success we needed a microchip to pair with the recovery service. In 2007 we launched the AKC/CAR ID system microchips and scanners. AKC/CAR has quickly become one of the five leading pet microchip companies in the United States. At the same time that we launched our new microchip, Bayer Animal Health launched their international standard ISO microchip. There was some confusion in the marketplace due to the fact that most scanners in the country at the time could only read two types of microchips.

Most of your clubs probably had AVID readers at the time that would not read our microchips, or those of some of our competitors.

Fortunately, this problem is being solved by widespread distribution of universal scanners that can read all of the microchips out there. AKC/CAR, HomeAgain and Bayer have all been aggressively distributing universal scanners for several years. AKC/CAR proudly continues its scanner donation program for shelters and rescues. If they don't have a universal scanner that will read all of the chips, we will get them one.

The market is shifting toward the ISO microchip, which is a standardized microchip required in the EU and Canada. Of the five U.S. companies, four, including AKC/CAR, are now distributing these ISO microchips. Another important development in the North American pet community is the petmicrochiplookup website. Hosted by the American Animal Hospital Association, this website gives real time access to most of the major microchip databases. No personal information is given out. Anyone can go on this free website, enter a microchip number of a found pet and determine which of the participating companies the pet is enrolled with. The company's website and 800 number are listed. If the pet is not enrolled, the likely microchip distributing company is given. This website marks significant progress for the pet community and is being actively promoted by AAHA to veterinarians and shelters throughout the U.S. and Canada, and AKC/CAR is very proud to be one of the founding participants.

With the launch of the microchips and scanners, AKC/CAR had to make significant investments in staff, materials and inventory. AKC/CAR is a national not for profit that is competing against global pharmaceutical companies. We incurred expenses especially in the sales, marketing and cost of goods that led to operating losses during the start up phase. And of course, the poor economy affected our sales as well. These factors led to AKC/CAR experiencing operating losses from 2007 to 2009.

Fortunately, with standardization of programs,



significant staff and other cost cutting, and increasing microchip sales our 2010 financial performance is much improved. It is also important for you to know that

AKC/CAR pays AKC for rent, logo use and support. AKC/CAR is not a drain on the American Kennel Club.

I would like to assure you that even though AKC/CAR has had operating losses over the last few years, we do have an operating reserve. This reserve has made our investments possible and will ensure that we can cover future costs of servicing enrollments. In addition to pet microchipping and recovery, AKC/CAR also manages the Canine Support and Relief Fund. The fund was started after the 9/11 attacks, launched with the DOGNY project that Mr. Sprung spearheaded in 2001. Since that time \$3 million has been awarded to not for profit Canine Search and Rescue groups, for pet related disaster preparedness and relief efforts, and to provide universal microchip scanners to shelters for everyday and disaster related use. 2010 has been a very active year for the fund, especially in supporting canine search and rescue groups. Year to date the fund has distributed nearly \$400,000. This fund has been a tremendous success with a real benefit to all kinds of pets throughout the country. Support has been provided in all 50 states and

the Fund reflects well on AKC and AKC/CAR.

In closing, I would like to assure you that AKC/CAR has great momentum for success. With universal scanners, ISO microchips and the petmicrochiplookup website, the U.S. microchip landscape is much improved compared to just a few years ago. AKC/CAR is a proud component of the Canine Partners programs, and our team works very closely with AKC to exploit synergies to improve both programs. Finally, I would like to leave you with the takeaway that AKC/CAR has excellent preferred pricing for clubs and breeders. Whether offering a microchipping clinic as part of your Responsible Dog Ownership Day event, or at your dog show as a community service, or purchasing microchips is a benefit to your members, we can help tailor a program to help suit your club. Please feel free to call us to discuss. Thank you.

The Chair recognized Steven Gladstone, Delegate for the Reno Kennel Club who spoke as follows:

Mr. President, I would like to point out what Tom was perhaps unable to point out which is that AKC/CAR in its licensing and logo fees agreements with AKC contributes significantly to the AKC bottom line. I think it is important to understand a lot of what we heard this morning about registration decreasing and income concerns and generating income by registrations, the other alternative is to get non participant income into paying for what we do and that potential is AKC/CAR.

So I hope that you all understand what a significant job Tom Sharp and his people are doing trying to compete in truly an international marketplace against truly giants of industry. So I think they really are doing a wonderful job. Thank you.

The Chair reported that the results for the Delegate Committees had not been finalized yet. The results were announced during lunch.

The Chair called on Jim Crowley to give a report on the Nominating Committee. Mr. Crowley: The next item is a report on the appointment of the Nominating Committee. At the August meeting the Board of Directors selected the following Nominating Committee to nominate candidates for the Class of 2015: Dr. John V. Ioia, Chair, Southern Adirondack Dog Club; Viola Burgos, Naugatuck Valley Kennel Club; William J. Feeney, Sir Francis Drake Kennel Club; Robert A. Schroll, Clarksville Kennel Club; and Margarette Wampold, South Windsor Kennel Club. Alternates: Linda Kenney, Framingham District Kennel Club; Harold Miller, American Foxhound Club.

Dr. John V. Ioia, Chair of the Nominating Committee, addressed the Delegates as follows: Good morning. This is historic because I have never spoken to you. I just want to introduce myself, if you don't know me. I would like to have the members of my committee stand up, please. Viola Burgos. Bill Feeney. Bob Schroll. Peggy Wampold. Linda Kenney, and Harold Miller. We are asking for your assistance. If you feel you can contribute to the future of this organization, please make yourselves known. Come forward and give us your e mail address.

The one thing that we want from you is a short CV and we need your e-mail address because we are going to e-mail to you, or mail, snail mail, if you want, a questionnaire. We want this process to be transparent. No one has an agenda. We want every candidate to feel as if they were treated fairly and everyone, including incumbents, need to fill out the questionnaire so we are all dealing with everybody on the same sheet of paper. If there are any questions, address me during lunch. Thank you. Mr. Crowley gave the names of the Delegates that self nominated for committees where there were no elections. Delegates who self nominated and will serve four three year terms or one two year term on the Canine Health Committee:

Dr. Sophia Kaluzniacki, Dr. Harvey Mohrenweiser, Peter J. See, John A. Studebaker and Holly Stump. Delegates who self nominated and will serve three year terms on the Herding, Earthdog and Coursing Events Committee are: Thomas Barrie, Carol Clark, and Bonnie Lapham. An additional member may be appointed for a one year term as a seat remains open. Delegates who self nominated and will serve two year terms on the Perspectives Editorial Committee are: Dr. Gerry Meisels, Monica Henderson Stoner, Sylvia Thomas, Carol Williamson and Lynn Worth Smith. An additional member may be appointed for a one year term as a seat remains open.

Mr. Sprung informed the Delegates that the Tuesday, December 7, 2010, meeting, will be held at the Hyatt Regency Long Beach. A block of rooms has been reserved for Delegates' use. Reservations in the block can only be made through AKC's Conference and Travel Department.

The following Delegates spoke during New Business:

Judith Daniels, Delegate for the Mt. Baker Kennel Club, and Chair of the Delegates Coordinating Committee, expressed on behalf of the committee sincere appreciation to Chairman, Ron Menaker, and Vice Chair, Tom Davies, to President, Dennis Sprung, and to Chief Operating Officer, John Lyons, for hosting a joint meeting with the Coordinating Committee. She indicated that the information that was shared on programs being considered, and their consideration and request for information from the committee, was a wonderful example of ever improving communications.

Barbara Shaw, Delegate for the Greater Collin Kennel Club, reported that pursuant to Article VII, Section 1 of the Charter and Bylaws of the American Kennel Club, the members of the Greater Collin Kennel Club was proposing the following amendment regarding term limits for the Board of Directors of the American Kennel Club: Proposed, no person shall be eligible to serve more than two consecutive terms on the Board. A term of service shall be four years. A Board member who has served more than half a term is considered to have served a full term. If a director has served two consecutive terms he or she becomes ineligible for reelection to the Board of Directors for the length



of one full term of four years. Respectfully submitted on behalf of the members of the Greater Collin Kennel Club.

Patricia Laurans, Delegate for the German Wirehaired Pointer Club of America, reminded the Delegates that if they were elected to a committee that those people needed to reconvene to elect the committee chairs. She also thanked the President for his kind words about the Parent Club Conference, and all of the attendees, all of the committees, and all of the AKC staff, and the AKC Board members that participated. She also expressed the appreciation for the financial support from AKC, AKC/CAR, and Eukanuba. She read two quotes that she believes summed up the feeling of commitment, congeniality and care, and also what a great conference it was.

Dr. Charlie Garvin, Delegate for the Marion Ohio Kennel Club, gave an update to the Delegates on the actions of the AKC Canine Health Foundation that met earlier in the week, as follows:

The Grants Committee recommended, and then in the afternoon the Board of Directors of the AKC Canine Health Foundation, approved the funding of \$1.3 million in grants. This represents 32 plus percent increase over last year. And those are the big grants to support research. This has been made possible because of the generous donations of the major sponsors, the American Kennel Club, Purina and Pfizer, and even more importantly the donations and support by the members of the clubs, the clubs themselves, and all of the other supporters. So the AKC Canine Health Foundation would like to thank everyone and more importantly the dogs thank you.

Wyoma Clouss, Delegate for the Idaho Capital City Kennel Club, requested assistance in obtaining a high quality video to promote the AKC and purebred dogs on local television stations.

Lisa Peterson, Director of Club Communications responded that as far as videos, AKC does have all of its television advertisements and our video PSAs available to clubs. It can be customized with all the information that you need. So just give me a call and I can give you any video that you need.

Robert Amen, Delegate for Port Chester Obedience Training Club and a member of the Standing Committee on Obedience Tracking and Ability, requested that all of the clubs who put on shows with obedience to try to bring obedience rings closer to the show rings. Obedience is at a crossroads even though entries leveled in 2009 over 2008. We need more exhibitors to get into the sport. He also urged AKC management to try and get some footage of what obedience dogs do and 30 to 60 seconds of television exposure to show what AKC obedience is all about.

Donna Beckman, Delegate for the Siberian Husky Club of America, thanked Doug Ljungren and the Performance Events Group as well as the AKC Board of Directors for working very closely with her club to have performance titles at the SHCA level for working sled dogs, recognized by the AKC.

Glenda Stephenson, Delegate for the Space Coast Kennel Club, believed that to recognize children, besides the best junior award, we need to look at possibly having the reserve best junior handler award.

Bruce Voran, Delegate for the American Boxer Club, requested that clubs in regions in which the territory is limited by charter, but with a membership spread out over great distances, be permitted to hold meetings via Skype so that members in remote regions can be voting members of the club. Michael Liosis, Director of Club Relations, was to speak with him concerning that.

The Chair recognized Marjorie Tuff, Delegate for the American Shetland Sheepdog Club, who stated her opposition to MB-F charging a \$15 to Junior Handlers to change their dog at a show. She believed that as a Delegate body we could stand strong and let Moss Bow know that this is our future and in hard times they should not be charged \$15.

The Chair recognized Carol Williamson, Delegate for the Houston Kennel Club, who speaking on behalf of the Perspectives Committee, reported that Sylvia Arrowwood will be the issue coordinator for the upcoming issue. The deadline will be October 5th. She asked that Delegates please touch base with any of the committee.

The Chair recognized Gloria Marshall, Delegate for the Bayshore Companion Dog Club, who supported that proposal for a Reserve Best Junior Handler Award.

The Chair recognized Judith Priestley, Delegate for the Companion Dog Training Club of Flint, who reported that this summer, Shiawassee County of Michigan as well as the Michigan State 4H Dog Show was offered the opportunity to give canine partners to children for free with the addition of the family dog. I'm proud to say that one third of the 100 dogs that competed at Shiawassee County and one third of the 200 dogs that competed at the state 4H show signed up.

Mr. Sprung adjourned the meeting at 12:20 p.m.

The opinions expressed by the speakers may not necessarily reflect those of The American Kennel Club.