

DELEGATES QUARTERLY MEETING JUNE 2006

Quarterly Meeting Of The Delegates of The American Kennel Club June 13, 2006

Dennis B. Sprung, President
PRESENT 302

Abilene Kennel Club—*Neil A. Bates*

Affenpinscher Club of America—*Chad Howard*

Afghan Hound Club of America, Inc.—*Ms. Constance Butherus*

Airedale Terrier Club of America—*Aletta L. Moore*

Akita Club of America—*Dr. Sophia Kaluzniacki*

Alaskan Malamute Club of America, Inc.—*Mrs. Virginia P. Grefe*

American Belgian Tervuren Club, Inc.—*Ms. Janina K. Laurin*

American Bloodhound Club—*Mary L. Olszewski*

American Bouvier des Flandres Club, Inc.—*Patte Klecan*

American Cavalier King Charles Spaniel Club, Inc.—*John D. Gammon*

American Chesapeake Club, Inc.—*Mrs. Betsy H. Humer*

American Chinese Crested Club, Inc.—*Simon M. Dickerson*

American Fox Terrier Club—*Connie Clark*

American Foxhound Club, Inc.—*Harold Miller*

American Miniature Schnauzer Club, Inc.—*Don Farley, II*

American Pointer Club, Inc.—*Mrs. Karen R. Spey*

American Rottweiler Club—*Mr. Peter G. Piusz*

American Sealyham Terrier Club—*Kenneth W. Mader*

American Shih Tzu Club, Inc.—*Ms. Betty E. Blair*

American Spaniel Club, Inc.—*Barbara Shaw*

American Water Spaniel Club—*Beth Lagimoniere*

Anderson Kennel Club—*Phillip D. Sample*

Anderson Obedience Training Club, Inc.—*Ms. Patricia A. Sample*

Antelope Valley Kennel Club, Inc.—*William Daniels*

Arkansas Kennel Club, Inc.—*Barbara A. Finch*

Asheville Kennel Club, Inc.—*Jaimie Mulvey*

Atlanta Kennel Club, Inc.—*Ann Wallin*

Atlanta Obedience Club, Inc.—*Ms. Virginia M. Mayhall*

Augusta Kennel Club, Inc.—*Ms. Sara Martin*

Australian Cattle Dog Club of America—*Kathryn A. Hamilton*

Back Mountain Kennel Club, Inc.—*Mrs. Nina Schaefer*

Baltimore County Kennel Club—*Mrs. Lucy Campbell-Gracie*

Basenji Club of America, Inc.—*Mr. Jon Curby*

Basset Hound Club of America, Inc.—*Mrs. Barbara Wicklund*

Battle Creek Kennel Club, Inc.—*Mr. John A. Studebaker*

Bayou Kennel Club, Inc.—*Wayne Boyd*

Bearded Collie Club of America, Inc.—*Susan F. Glatzer*

Beaumont Kennel Club, Inc.—*Mr. Carl E. Holder*

Beaver County Kennel Club, Inc.—*Chris Gaburri*

Bedlington Terrier Club of America—*Mrs. Marjorie M. Hanson*

Belgian Sheepdog Club of America, Inc.—*Barbara Swisher*

Bernese Mountain Dog Club of America, Inc.—*Denise Dean*

Bexar County Kennel Club, Inc.—*Mr. Gerald H. Yarbrough*

Border Collie Society of America—*Claudia Frank*

Border Terrier Club of America, Inc.—*Mrs. Ruth A. Naun*

Briard Club of America, Inc.—*Tommy Millner*

Bulldog Club of America—*Bob Newcomb*

Bulldog Club of New England, Inc.—*Francesca J. Castaneda*

Bulldog Club of Philadelphia—*Mrs. Lynn E. Smith*
Burlington County Kennel Club, Inc.—*Daniel J. Smyth, Esq.*

Canaan Dog Club of America—*Pamela S. Rosman*

Capital Dog Training Club of Washington, D.C., Inc.—*Dr. Joyce A. Dandridge*

Cardigan Welsh Corgi Club of America, Inc.—*Ms. Eugenia B. Bishop*

Carolina Kennel Club, Inc.—*Jaimie Ashby*

Catonsville Kennel Club—*Judith A. Porter*

Cedar Rapids Kennel Association, Inc.—*J Richard Seelbach*

Central Beagle Club—*David S. Bagaley*

Central Florida Kennel Club, Inc.—*Mrs. Diane J. Albers*

Central Ohio Kennel Club—*Roberta K. Brady*

Chain O'Lakes Kennel Club—*Carl Trehus*

Channel City Kennel Club, Inc.—*Claire K. Steidel*

Charleston Kennel Club—*Sylvia Arrowwood*

Charlottesville-Albemarle Kennel Club, Inc.—*Peggy B. Kessler*

Chattanooga Kennel Club—*David Gilstrap*

Chihuahua Club of America, Inc.—*Rey Burgos*

Chinese Shar-Pei Club of America, Inc.—*Marge B. Calltharp*

Chow Chow Club, Inc.—*Mrs. Ginny Atkinson*

Cincinnati Kennel Club, Inc.—*Dr. Patricia H. Haines*

Clarksville Kennel Club—*Robert A. Schroll*

Clearwater Kennel Club—*Daniel T. Stolz*

Clumber Spaniel Club of America, Inc.—*Ricky Blackman*

Collie Club of America, Inc.—*Mr. Harold W. Sundstrom*

Colorado Springs Kennel Club—*Mrs. Andre B. Schoen*

Columbia Kennel Club, Inc.—*Mr. William A. Smyth, Jr.*

Conyers Kennel Club of Georgia—*Michael Houchard*

Corpus Christi Kennel Club, Inc.—*Joan Urban*

Cudahy Kennel Club—*Don H. Adams*

Dachshund Club of America, Inc.—*Mr. Charles A. Baris*

Dalmatian Club of America, Inc.—*James W. Smith*

Dayton Dog Training Club, Inc.—*Barbara L. Mann*

Dayton Kennel Club, Inc.—*Mrs. Georgia L. Rush*

Del Monte Kennel Club, Inc.—*Merlyn A. Green, D.C.*

Del Sur Kennel Club, Inc.—*Andrew G. Mills*

Des Moines Kennel Club, Inc.—*John D. Hughes*

Detroit Kennel Club—*Mr. Erik Bergishagen*

Devon Dog Show Association, Inc.—*John C. Sheahan, III*

Doberman Pinscher Club of America—*Dr. Anthony D. Dinardo*

Dog Fanciers Association of Oregon, Inc.—*Mrs. Patti L. Strand*

Dog Owner's Training Club of Maryland—*Kathryn Sarvinas*

Duluth Kennel Club—*Hon. David C. Merriam*

Durham Kennel Club Inc—*Linda C. Wozniak*

East Tennessee Retriever Club—*Catherine Bell*

English Setter Association of America, Inc.—*Mr. John P. Nielsen*

English Springer Spaniel Field Trial Association, Inc.—*Mrs. Alice E. Berd*

English Springer Spaniel Field Trial Club of Illinois—*David H. Hopkins*

English Toy Spaniel Club of America—*Vanessa N. Weber*

Evansville Kennel Club, Inc.—*Kay Collins*

Farmington Valley Kennel Club, Inc.—*Terrie Breen*

Fayetteville Kennel Club, Inc.—*Arlene R. Harris*

Finger Lakes Kennel Club, Inc.—*Ms. Margaret B. Pough*

Finnish Spitz Club of America—*Kim Raleigh*

Forsyth Kennel Club, Inc.—*Mrs. Almira B. Dallas*

Fort Lauderdale Dog Club—*Charles Arnold*

Fort Worth Kennel Club—*Mr. Harry G. Ottmann*

Framingham District Kennel Club, Inc.—*Lynda Kenney*

French Bulldog Club of America—*Mrs. Ann M. Hubbard*

Furniture City Kennel Club, Inc.—*Mrs. Merry Jeanne Millner*

Galveston County Kennel Club, Inc.—*Kathleen Nuzenski*

Genesee Valley Kennel Club, Inc.—*Ann Barbash*

German Pinscher Club of America—*Robin Vuillermet*

German Shepherd Dog Club of America—*Dr. Carmen L. Battaglia*

German Shorthaired Pointer Club of America—*Mr. Kenneth A. Marden*

German Wirehaired Pointer Club of America,

Inc.—*Ms. Patricia W. Laurans*

Giant Schnauzer Club of America, Inc.—*Robin Greenslade*

Gig Harbor Kennel Club—*Richard L. Byrd*

Glens Falls Kennel Club, Inc.—*Mrs. Bonnie Lapham*

Golden Retriever Club of America—*Mr. Howard Falberg*

DELEGATES QUARTERLY MEETING JUNE 2006

- Great Dane Club of America, Inc.—*Thomas Sandenaw*
- Great Pyrenees Club of America, Inc.—*Dr. Robert M. Brown*
- Greater Clark County Kennel Club Inc.—*Ms. Karen J. Burgess*
- Greater Collin Kennel Club, Inc.—*David Keene*
- Greater Freeport Illinois Kennel Club—*Ronald H. Menaker*
- Greater Hickory Kennel Club, Inc.—*Dr. John L. Hyatt*
- Greater Kingsport Kennel Club—*Karen S. Riddle*
- Greater Lowell Kennel Club, Inc.—*Virginia M. O'Connell*
- Greater Philadelphia Dog Fanciers Association—*Marlene Steinberg*
- Greater St. Louis Training Club, Inc.—*Jane V. (Candy) Slay*
- Green Mountain Dog Club, Inc.—*Roberta Mayers*
- Greenville Kennel Club—*Linda A. Knorr*
- Greyhound Club of America—*Melanie Steele*
- Harrisburg Kennel Club, Inc.—*Ms. Cynthia A. Miller*
- Hatboro Dog Club, Inc.—*Mr. Robert D. Black*
- Hawaiian Kennel Club—*Norman B. Kenney*
- Hockamock Kennel Club, Inc.—*Nancy Fisk*
- Hollywood Dog Obedience Club, Inc.—*Jan Wolf*
- Houston Kennel Club, Inc.—*Ms. Carol A. Williamson*
- Huntingdon Valley Kennel Club, Inc.—*Dick Blair*
- Huntington Kennel Club, Inc.—*Gwen McCullagh*
- Idaho Capital City Kennel Club, Inc.—*Wyoma Clouss*
- Ingham County Kennel Club, Inc.—*Rita J. Biddle*
- Irish Terrier Club of America—*Peggy E. Gill*
- Irish Wolfhound Club of America—*Eugenia Hunter*
- Japanese Chin Club of America—*Vincent Adams*
- K-9 Obedience Training Club of Essex County, NJ, Inc.—*Mrs. Pam Goldman*
- Kalamazoo Kennel Club, Inc.—*Ms. Cindy Cooke*
- Kanadasaga Kennel Club—*Mrs. Beverly M. Nosiglia*
- Keeshond Club of America, Inc.—*Mr. John D. Sawicki*
- Kenilworth Kennel Club of Connecticut, Inc.—*Mrs. Gwen Wexler*
- Kennel Club of Buffalo, Inc.—*Carole Plesur*
- Kennel Club of Niagara Falls—*Mrs. Florence L. Prawel*
- Kennel Club of Northern New Jersey, Inc.—*Dr. Suzanne H. Hampton*
- Kennel Club of Pasadena—*Jarratt Brunson*
- Kennel Club of Philadelphia, Inc.—*Charles H. Schaefer*
- Kennel Club of Riverside—*Sylvia Thomas*
- Key City Kennel Club, Inc.—*Dr. Fred C. Bock, II*
- Komondor Club of America, Inc.—*Eric Liebes*
- Kuvasz Club of America—*R K. Barnes*
- Labrador Retriever Club, Inc.—*Mr. A. N. Sills*
- Lackawanna Kennel Club, Inc.—*Ms. Virginia Van Doren*
- Ladies' Dog Club, Inc.—*Ms. Virginia T. Rowland*
- Ladies' Kennel Association of America—*Ruth Winston*
- Lakeland Winter Haven Kennel Club—*Sylvia Meisels*
- Lakes Region Kennel Club, Inc.—*Ms. Crecia C. Closson*
- Lancaster Kennel Club, Inc.—*Ms. Cynthia L. Garman*
- Land O' Lakes Kennel Club, Inc.—*Jan Croft*
- Langley Kennel Club—*Ms. Dianne E. Franck*
- Lawrenceville Kennel Club, Inc.—*Robert LaBerge*
- Lewiston-Auburn Kennel Club, Inc.—*Mrs. Sue Goldberg*
- Lexington Kennel Club Inc—*Anne Kemp*
- Los Encinos Kennel Club, Inc.—*David M. Powers*
- Louisiana Kennel Club, Inc.—*Luis F. Sosa*
- Louisville Kennel Club, Inc.—*Ms. Betty F. Williams*
- Macon Kennel Club—*Nell Stumpff*
- Mad River Valley Kennel Club, Inc.—*Mrs. Betty J. Miller*
- Manatee Kennel Club—*Pat Edgington*
- Manitowoc County Kennel Club, Inc.—*Romana Arnold*
- Marion Ohio Kennel Club, Inc.—*Dr. J. C. Garvin*
- Maryland Kennel Club—*John T. Ward*
- Mastiff Club of America, Inc.—*Dr. William R. Newman*
- Medina Kennel Club, Inc.—*Mrs. Pat Dresser*
- Mensona Kennel Club, Inc.—*John S. Fitzpatrick, D.V.M.*
- Mid-Hudson Kennel Association, Inc.—*Gayle Bon-tecou*
- Midwest Field Trial Club, Inc.—*Mr. Marshall Simonds*
- Miniature Bull Terrier Club of America—*Giselle Simonds*
- Mispillion Kennel Club, Inc.—*Mrs. Blackie H. Nygood*
- Mississippi Valley Kennel Club—*Mrs. Gretchen Bernardi*
- Mississippi Valley Retriever Club—*Robert H. McK-owen*
- Monmouth County Kennel Club, Inc.—*Mrs. Helmi Konderock*
- Monticello New York Kennel Club, Inc.—*James M. Burns*
- Mount Vernon Dog Training Club—*Mrs. Ruth W. Crumb*
- Mountaineer Kennel Club, Inc.—*Mrs. Rebecca S. Stanevich*
- Mt. Baker Kennel Club, Inc.—*Mrs. Judith V. Daniels*
- Nashville Kennel Club—*James Efron*
- National Beagle Club—*Eddie Dziuk*
- National Capital Kennel Club, Inc.—*Mrs. Catherine B. Nelson*
- Naugatuck Valley Kennel Club—*Mrs. Viola Burgos*
- New England Dog Training Club, Inc.—*Liz Sullivan*
- Newfoundland Club of America, Inc.—*Mrs. Mary W. Price*
- Newnan Kennel Club—*Willie Crawford*
- Newtown Kennel Club, Inc.—*Mrs. Diane F. Taylor*
- Nisqually Kennel Club—*R. H. Hachtel*
- North Dakota Retriever Club, Inc.—*Patricia Spear*
- North Shore Dog Training Club, Inc.—*Mary Anne Fowler*
- North Shore Kennel Club—*Richard F. Coletti*
- Northwestern Connecticut Dog Club, Inc.—*Billie Ponton*
- Oakland County Kennel Club, Inc.—*Dr. Alan D. Dorfman*
- Obedience Training Club of Hawaii, Inc.—*Ms. Patricia C. Scully*
- Obedience Training Club of Rhode Island—*James M. Ashton*
- Okaloosa Kennel Club—*Mrs. Gayle G. Stillwell*
- Old Dominion Kennel Club of Northern Virginia, Inc.—*Robert Nazak*
- Onondaga Kennel Association, Inc.—*Judy F. Murray*
- Otterhound Club of America—*Mark J. Hawley*
- Ox Ridge Kennel Club—*Jack P. De Witt*
- Pacific Coast Boston Terrier Club—*Mr. Carl E. Gomes*
- Pacific Coast Bulldog Club, Inc.—*Link Newcomb*
- Panhandle Kennel Club of Texas, Inc.—*Mrs. Geraldine M. Shastid*
- Park Shore Kennel Club, Inc.—*Mr. Bernard Schwartz*
- Parson Russell Terrier Association of America—*Maria Sacco*
- Pasco Florida Kennel Club—*Mr. Robert T. Still-waggon*
- Pembroke Welsh Corgi Club of America, Inc.—*Judy A. Hart*
- Penn Ridge Kennel Club, Inc.—*Marieann Gladstone*
- Penn Treaty Kennel Club, Inc.—*Mrs. Jean Anderson*
- Pensacola Dog Fanciers Association—*Ms. Ann T. House*
- Petit Basset Griffon Vendeen Club of America—*Anne Gallant, Ph.D.*
- Piedmont Kennel Club, Inc.—*Joachim Blutreich*
- Plainfield Kennel Club—*John McCullagh*
- Plum Creek Kennel Club of Colorado—*Charles McWilliams*
- Portland Dog Obedience Club, Inc.—*James Primer*
- Portland Kennel Club, Inc.—*Mrs. Joan Savage*
- Portuguese Water Dog Club of America, Inc.—*Karen Arends*
- Providence County Kennel Club, Inc.—*Kerstin T. Ottmar*
- Pug Dog Club of America, Inc.—*Michelle R. Anderson*
- Putnam Kennel Club, Inc.—*Florence R. Laicher*
- Puyallup Valley Dog Fanciers, Inc.—*Mrs. Anne M. Rappaport*
- Reno Kennel Club—*Mr. Steven D. Gladstone*
- Rhode Island Kennel Club, Inc.—*Gerard Baudet*

Rhodesian Ridgeback Club of the United States, Inc.—*Mr. George D. Sexton*
 Richland Kennel Club, Inc.—*Donald B. Harris*
 Richmond Dog Fanciers Club, Inc.—*Jan M. Ritchie*
 Rio Grande Kennel Club—*Mr. William H. Green*
 Roanoke Kennel Club, Inc.—*Jill Wright*
 Rockingham County Kennel Club, Inc.—*Janice S. Gardner*
 Rubber City Kennel Club—*Marcy L. Zingler*
 Sahuaro State Kennel Club—*Dr. Alvin W. Grossman*
 Saluki Club of America—*Joseph P. Pendry*
 Samoyed Club of America, Inc.—*Mr. John L. Ronald*
 Santa Ana Valley Kennel Club, Inc.—*Tom Brown*
 Santa Barbara Kennel Club, Inc.—*Mrs. Abbe Shaw*
 Santa Clara Valley Kennel Club, INC.—*James R. Dok*
 Santa Maria Kennel Club, Inc.—*Laurence J. Libeu*
 Schipperke Club of America, Inc.—*Betty J. Patrick*
 Scottish Terrier Club of America—*John McNabney*
 Scottsdale Dog Fanciers Association, Inc.—*Nancy Perrell*
 Seattle Kennel Club, Inc.—*Mrs. Lynne M. Myall*
 Shoreline Dog Fanciers Association of Orange County—*Susan L. Hamil*
 Siberian Husky Club of America, Inc.—*Ms. Donna Beckman*
 Silver Bay Kennel Club of San Diego—*Nancy Dandrea*
 Skokie Valley Kennel Club, Inc.—*Mrs. Corinne J. Kehoe*
 Skye Terrier Club of America—*Mr. Walter F. Goodman*
 Soft Coated Wheaten Terrier Club of America—*Cindy Vogels*
 South Hills Kennel Club—*Mrs. Kathleen R. Parks*
 South Jersey Kennel Club, Inc.—*Mrs. Linda B. Willson*
 South Shore Kennel Club, Inc.—*Linda C. Flynn*
 South Windsor Kennel Club—*Margarette (Peggy) Wampold*
 Southern Adirondack Dog Club, Inc.—*Dr. John V. Joia*
 Spinone Club of America—*James Channon*
 Springfield Kennel Club, Inc.—*Dr. Thomas M. Davies*
 St. Petersburg Dog Fanciers Association—*Dr. Gerry Meisels*
 Staffordshire Terrier Club of America—*I. L. Brisbin, Ph.D.*
 Steel City Kennel Club, Inc.—*Miss Susan M. Napady*
 Susque-Nango Kennel Club, Inc.—*Thomas D. Parrotti*
 Tampa Bay Kennel Club—*Mary Manning*
 Tennessee Valley Kennel Club—*Karen Clausing*
 Terry-All Kennel Club, Inc.—*Thom Stanfield*
 Texas Kennel Club, Inc.—*Steve Schmidt*
 Tibetan Spaniel Club of America—*Mr. Herbert H. Rosen*

Tibetan Terrier Club of America, Inc.—*Ms. Carole A. Miller*
 Town and Country Kennel Club, Inc.—*Toni Doake*
 Troy Kennel Club, Inc.—*John J. Cadalso, Jr.*
 Tualatin Kennel Club, Inc.—*James S. Corbett*
 Twin Brooks Kennel Club, Inc.—*Joan Confort*
 Union County Kennel Club, Inc.—*Carlotta Dennie*
 United States Australian Shepherd Association—*Leon Goetz*
 United States Kerry Blue Terrier Club, Inc.—*Mr. Carl C. Ashby, III*
 United States Lakeland Terrier Club—*Alfred J. Ferruggiaro*
 Upper Potomac Valley Kennel Club—*J. M. Haderer*
 Upper Suncoast Dog Training Club—*William H. Blair*
 Valley Forge Kennel Club, Inc.—*Mrs. Carol Fisher*
 Vizsla Club of America, Inc.—*Ms. Lynn Worth*
 Wachusett Kennel Club, Inc.—*Suzanne Gray*
 Washington State Obedience Training Club, Inc.—*Mr. Donald Rennick*
 Waukesha Kennel Club, Inc.—*Nancy C. Russell*
 Welsh Terrier Club of America, Inc.—*Peter J. See*
 West Highland White Terrier Club of America—*Carolyn M. Gardner*
 West Volusia Kennel Club—*Ferdinand Reinlieb*
 Western Fox Terrier Breeders Association—*Torie Steele*
 Western Reserve Kennel Club, Inc.—*Mr. William A. Russett*
 Westminster Kennel Club—*William F. Stifel*
 Whidbey Island Kennel Club Inc—*Clare L. Lincoln*
 Windham County Kennel Club, Inc.—*Frederick R. Vogel*
 Windward Hawaiian Dog Fanciers Association—*Mrs. Karen Mays*
 Yakima Valley Kennel Club, Inc.—*Richard Lewis*
 Yorkshire Terrier Club of America, Inc.—*Patricia D. Reynolds*

Dennis B. Sprung, President in the Chair.

Mr. Sprung: Good morning. The meeting will come to order.

Welcome to Raleigh. For those of you who visited AKC's offices yesterday, we hope that you found it to be informative. I would like to thank John Lyons and Larry Sorensen for all of their work.

I would also like to thank the AKC Companion Animal Recovery and AKC Canine Health Foundation for joining us in sponsoring last night's welcome reception.

If there is any Delegate present who has not signed the attendance record, please be sure to do so before leaving as this is the official record of attendance.

The Chair would like to introduce the persons seated with me on the dais. On my immediate left is Chair-

man Ronald Menaker. To his left is the Vice Chair, David Merriam. On my right is Doris Abbate, Professional Registered Parliamentarian, and to her right is Jim Crowley, the Executive Secretary.

New Delegates have been requested to submit individual photographs for publication in the *AKC GAZETTE*. Any Delegate who has not done so and wishes to, please see the photographer during recess or following adjournment.

The Chair calls on Jim Crowley, Executive Secretary to read the names of Delegates who have been seated since our last meeting.

Mr. Crowley: These Delegates have been seated since the last meeting:

Leonard G. Abraham, Belchertown, Massachusetts, to represent Holyoke Kennel Club

Ann Barbash, Victor, New York, to represent Genesee Valley Kennel Club

R. Karen Barnes, Midlands, Michigan, to represent Kuvasz Club of America

Gayle Bontecou, Clinton Corners, New York, to represent Mid-Hudson Kennel Association

Terrie Breen, Windsor, Connecticut, to represent Farmington Valley Kennel Club

Janice Croft, Blaine, Minnesota, to represent Land O'Lakes Kennel Club

Patricia M. Cruz, Coram, New York, to represent Heart of the Plains Kennel Club

Lee Davidson, Maineville, Ohio, to represent Clermont County Kennel Club

Denise Dean, Parks, Arizona, to represent Bernese Mountain Dog Club of America

Barbara Edwards, Brighton, Colorado, to represent Puli Club of America

Don Farley, II, Ridgefield, Connecticut, to represent American Miniature Schnauzer Club

Barbara A. Finch, Davidson, North Carolina, to represent Arkansas Kennel Club

Arlene R. Harris, Wade, North Carolina, to represent Fayetteville Kennel Club

Fred M. Hughes, Pocatello, Idaho, to represent Pocatello Kennel Club

Roberta Mayers, Waterbury, Vermont, to represent Green Mountain Dog Club

Merry Jeanne Millner, High Point, North Carolina, to represent Furniture City Kennel Club

Robert L. Newcomb, Elk City, Oklahoma, to represent Bulldog Club of America

Margaret M. Uminsky, Levittown, New York, to represent Nassau Dog Training Club

Don Rennick, Lake Stevens, Washington, to represent Washington State Obedience Training Club

Patricia D. Reynolds, Liberty, Missouri, to represent Yorkshire Terrier Club of America

Pamela Stacey Rosman, Woodmere, New York, to represent Canaan Dog Club of America

Richard Chris Stranton, Seville, Ohio, to represent Northern Ohio Beagle Club

Daniel T. Stolz, Land O'Lakes, Florida, to represent Clearwater Kennel Club

Carl Trehus, Grapevine, Texas, to represent Chain O'Lakes Kennel Club

Robin Vuillermet, Killingworth, Connecticut, to represent German Pincher Club of America

The following Delegates, who were attending their first meeting since approval, were introduced from the floor:

Ann Barbash, Victor, NY, Genesee Valley Kennel Club

R. Karen Barnes, Midland, MI, Kuvasz Club of America

Gayle Bontecou, Clinton Corners, NY, Mid-Hudson Kennel Association

Terrie Breen, Windsor, CT, Farmington Valley Kennel Club

Janice Croft, Blaine, MN, Land O'Lakes Kennel Club

Nancy Dandrea, Bonita, CA, Silver Bay Kennel Club

Lee Davidson, Maineville, OH, Clermont County Kennel Club

Denise Dean, Parks, AZ, Bernese Mountain Dog Club of America

Dan Farley II, Ridgefield, CT, American Miniature Schnauzer Club

Barbara Finch, Davidson, NC, Arkansas Kennel Club

Roberta Mayers, Waterbury, CT, Green Mountain Dog Club

Mary Jeanne Millner, High Point, NC, Furniture City Kennel Club

Robert L. Newcomb, Elk City, OK, Bulldog Club of America

Don Rennick, Lake Stevens, WA, Washington State Obedience Training Club

Patricia Reynolds, Liberty, MO, Yorkshire Terrier Club of America

Pamela Stacey Roseman, Woodmere, NY, Canaan Dog Club of America

Thomas, P. Stanfield, Jr., Commerce City, CO, Terry-All Kennel Club

Daniel T. Stolz, Land O'Lakes, FL, Clearwater Kennel Club

Carl Trehus, Grapevine, TX, Chain O'Lakes Kennel Club

Robin Vuillermet, Killingworth, CT, German Pinscher Club of America

Mr. Sprung: Thank you, and a sincere welcome to all of our new Delegates. The minutes of the March 2006 Delegate meeting were published in the April 2006 *AKC GAZETTE* and were mailed to each Delegate. If there are no corrections, the minutes will stand as approved. Hearing no corrections, the minutes stand approved.

The next item is the approval of new member clubs. The following club has been approved by the Board of Directors and will be voted on at this meeting: Toy Dog Breeders Association of Southern California.

In accordance with the Bylaws, a written ballot shall be required if requested in writing by at least five Delegates made to the Executive Secretary at least seven days prior to the start of the meeting at which the vote is scheduled. The Chair has been advised that no such request has been made to the Executive Secretary. We will, therefore, proceed with the vote. An affirmative vote of four-fifths of all Delegates is required to elect.

The question is on the Toy Dog Breeders Association of Southern California as a member of the American Kennel Club. Those in favor, please raise your hand. Thank you. Those opposed, please raise your hand.

Thank you.

There are four-fifths in the affirmative. The Chair declares that the Toy Dog Breeders Association of Southern California has been elected a member

of the American Kennel Club.

The Chair now calls on Ron Menaker for the Chairman's Report.

Mr. Menaker: Good morning. Sporting dogs and Field trials are synonymous with the origin of the American Kennel Club and they have been an important and integral part of our sport for the past 122 years. Indeed, field trials predated AKC with the first trial being held in Tennessee in 1874.

In 2005 AKC sanctioned over 1,500 field trials totaling more than 150,000 entries. Many breed standards are written with the purpose of the breed in mind and describe the characteristics that enable the dog to fulfill its purpose. It is instructive – it is very instructive to observe these dogs in action in the field.

Over Memorial Day, Vice Chairman Dave Merriam, AKC board member Walter Goodman and I attended the Del Bay Retriever Club field trial in Elkton, Maryland.

Del Bay has the reputation of being one of the finest retriever clubs in the nation and it lived up to its high standard. Bill Speck is our Assistant Vice President for Performance Events and a person steeped in retriever work both in his role at the AKC and by running his own dogs. Bill proved an able guide on our weekend.

One must be equally impressed with the instinct and athletic ability of the dogs as well as the commitment, ability and sportsmanship of the owners and handlers. This is a sport where the amateur and professional blend harmoniously and each adds strength and purpose. The dogs are magnificent, whether bounding over long distances of ground or maneuvering through water. Their intensity and enjoyment are evident to all.

I would like to thank Nelson Sills, President and Delegate of the Labrador Retriever Club of America, Lynn Yelton and the members of the Del Bay Retriever Club for putting on such a tremendous event and for their long-term commitment to retriever events.

On another subject, I am pleased to announce that AKC has hired a new archivist, Norma Rosado-Blake, to maintain the AKC archive. She has impressive credentials including a Master's in historic preservation from

the University of Pennsylvania. She will be assisting member clubs in compiling, organizing and preserving their historical documents. Her duties also include preserving AKC archival material.

AKC is not only dedicated to preserving our past but also looks towards securing our financial future. There have been two recent developments to help us achieve this goal: An increase in our licensed products and the establishment of an endowment reserve fund.

As you know, AKC's licensing activity has increased tremendously over the past year both in number of products and product categories such as toys, treats, shampoos, Sherpa carriers, household accessories, et cetera. One of our newest items is a set of four coasters featuring paintings from our wonderful art collection, and I'm holding one of those up here.

In fact, we have provided for all of you today a special edition set of these coasters displaying a variety of paintings. Please make sure you pick up your set as you return your badges today on the way out. I'm sure you'll enjoy these. These are absolutely terrific. And now I'd like to introduce our Vice Chairman, Dave Merriam, who will speak on AKC's financial future. Thank you.

Mr. Merriam: Thank you, Ron. The Bylaws place upon the Vice Chairman the duty of monitoring the finances of AKC. I keep in regular touch with our CFO, our CEO and our Chairman regarding our Club's financial health. It would seem appropriate that on occasion I report to you, the Delegates, on this important subject.

We are fortunate to have the leadership of both Dennis Sprung and Jim Stevens, who are committed to a financially sound AKC. When you add in the business experience of our Chairman, my duty of oversight is a pleasure. After a rather precarious 2003, we have had very satisfactory bottom lines in 2004 and 2005.

Additionally, we have succeeded in fully funding an operating reserve as recommended by our auditors. When I have occasion to speak with other nonprofit organization officers, they ask me how large our endowment is,

and I sheepishly respond we have none and they are astonished. The Board of Directors now has established an endowment reserve. And there are good reasons why AKC should have a substantial endowment.

As we are increasingly relying upon alternative income to fund our budget, the certainty of that income is much less than our past reliance upon registration monies. When we achieve a substantial endowment, the annual income from it will provide a steady income. For an organization of our size and commitment, I believe that an endowment fund of \$100 million is entirely appropriate.

Now, mind you, I only said millions. Yale, Harvard and a number of other nonprofit organizations are talking in the billions. We're only talking about millions now. We know, however, that this will not happen at once or even soon, but it is a goal that we can and we will achieve. The financial health and the stability of our Club are the essential underpinnings for all else we do and it requires our constant attention. Thank you.

Mr. Sprung: Thank you, Ron and David. The Chair now calls on Jim Stevens for the financial report.

Jim Stevens: Most of you have previously heard me review how well we've done financially for the previous two years. I'm pleased to report that this trend has continued into 2006. We are very fortunate in this regard. Today, we'll briefly review our results for the first five months of this year. We'll then provide you with some additional insights into the composition of our numbers as part of Dennis Sprung's report.

If we start with our 5 month results through May 2006 vs. last year, our total revenues of \$28.3 million were up by 2%. This was good news considering that total registration revenues had declined 5%.

On the expense side, our total expenses of \$25.7 million were only 2% higher than 2005. This was quite reasonable. This left us with an operating surplus of \$2 and a half million. This number does not include our investment gains. Also, please note that amount was 5% lower than last year.

Our numbers improve significantly once we include the impact of our investments.

Investments generated an unrealized gain of \$2.2 million for the first 5 months of this year. This was outstanding as we benefited from a strong stock market during most of this period. Amazingly, these gains represented almost one half of our bottom line which was extraordinary.

In contrast, last year's investment results through May were less unfavorable due to difficult stock market conditions during that time.

While our numbers far exceed last year at this point due to this, we are cautiously optimistic on the outlook for the remainder of the year.

Given the magnitude of these investments gains, it almost feels like it's been raining money on us lately. However, the negative stock market performance of the past few weeks serves as a reality check.

In comparing our investment gains for 2006, which appear as the blue bar on the right, we far surpassed both of the previous two years as you can clearly see here.

While we're obviously satisfied with this outcome, please recognize that this is not indicative of how the rest of this year may end up. I make a habit of advising the Board regularly that we all should avoid the temptation of annualizing these investment numbers. This simply isn't going to happen. The adverse performance of the markets over the past few weeks clearly demonstrated this.

Our investment return for the first 5 months of this year was almost 5%. This appears as the black bar on the left. This return far surpassed most of the other major stock market indices such as the S&P 500, Dow Jones, and Russell 1000. The NASDAQ was actually in negative territory.

Let's now shift gears to revenues. Our 2006 revenues to date present some good and bad news. Unfortunately, registrations have continued their decline and are down 5% compared to the first 5 months of last year.

On a more positive note, our recording and event service fee revenues are 6% higher than 2005 due to increased entries.

Royalty revenues have also nicely increased and were 8% above last

year. This is primarily due to the success of our licensing programs with 4KIDS.

In conclusion, 2006 is off to a good start and we are hopeful that the balance of this year will continue to produce positive financial results.

Mr. Sprung: Thank you, Jim. Next on the agenda is the President's report.

With an emphasis on registration, I thought it would be useful to provide you with some insight into our changing financial landscape. To begin, 25 years ago, registration revenues represented 96% of AKC's total revenues. Today, they represent just over half of our total revenues.

In 1992, dog registrations peaked at more than 1.5 million. Last year, they totaled 921,000. This represents a 40% decline over this 13 year period which is quite dramatic. If our 2005 registrations had remained at 1992's level, we would have realized more than \$9 million in added revenues for last year. I'm sure you'll agree this is very significant.

This graph represents the trend in annual dog registrations since 1992. Regrettably, since that year, the figures have been on a steady decline. As many of you know, back in 1992, we were literally the only game in town in terms of our registry. Today, it's a totally different world. There are 23 other competing registries. With the market now being fragmented, our market share is significantly less than what it used to be.

Now I'd like Jim to provide you with some additional insight into our financial results.

Jim Stevens: To begin with, let's review last year's results focusing on our core vs. non-core activities. Core revenues include registration fees, event fees, DNA, and subscriptions to our publications.

Non-core activities are alternative revenue sources such as royalties from the Affinity Credit Card Program, licensing arrangements, pet insurance, and sponsorships.

The costs to generate non-core revenues are relatively minimal. These activities produced an operating surplus of \$10 million last year. On the other hand, our core business activi-

ties resulted in an operating deficit of \$3 1/2 million. This clearly illustrates that, without the benefit of alternative revenues, our operating P&L would be in the red. This should give you a better appreciation of how critical these alternative revenues are to us. However, please recognize that these are not guaranteed indefinitely. These amounts could conceivably be significantly reduced, or even disappear in the future. This is a genuine cause for concern given the continued decline in our registrations. It's worth noting that back in 1992, when registrations were at their peak, alternative revenues did not exist for us.

Let's now take a look at one of our significant core businesses - events. Can I see a show of hands by those people who believe the AKC makes money from its events? For 2005, the total of all events generated revenues of \$7.4 million. However, the corresponding expenses totaled \$17.2 million. This resulted in a deficit of approximately \$10 million. Fortunately, this deficit was subsidized by our registration revenues. However, we do need to be concerned by the continued erosion of registrations as Dennis previously described.

If we next analyze the event numbers by sport, Conformation generated revenues of almost \$5 million in 2005. However, it also incurred the largest portion of events-related expenses. This resulted in an operating deficit of \$4 million for Conformation events last year. This compared to operating deficits of \$3.2 million for Performance and \$2.8 million for Companion events.

If we next review these figures on a per entry basis; there were more than 3 million total entries last year. Two thirds of all entries related to Conformation. For all events, the average cost per entry was \$5.75 vs. corresponding revenues of only \$2.46. Therefore, we were left with an operating deficit of \$3.29 for each entry. This obviously leaves a great deal to be desired from a financial perspective.

Dennis Sprung: Registration revenues remain extremely important to AKC in supporting our events and many of our key programs. As you know, this includes:

* Subsidizing of the cost of all events;

* Annual contributions of at least \$1.6 million to CHF and the Museum of the Dog - the AKC is the top corporate sponsor of the Foundation and the primary financial supporter of the Museum;

* \$240,000 in scholarship awards;

* 5,000 kennel inspections annually; and

* Ongoing programs in Canine Legislation, Public Education, Media Outreach, and Disaster Relief

A more comprehensive listing of programs is included with the handouts that can be found on your chairs. We encourage you to share this fact sheet with members of your clubs.

In an effort to stem the decline in registrations, we have undertaken a number of actions.

* Offering electronic coupons from Dog.com for all breeders and new registrants to purchase dog related merchandise;

* Free pet health insurance for 60 days from PPI;

* Litter coupons to every breeder and to congratulate Bred-By-Exhibitor Medallion winners and Bred-By entrants at the AKC/Eukanuba National Championship;

* Making the Online Dog Registration process as simple and convenient as possible; online litters now account for 50% of litter registrations; and

* Continuing to educate the puppy buying public on the value of AKC's registration.

To summarize, while our financial results for the past 2-1/2 years have been excellent, management will not take anything for granted.

There are 3 key points I'd like to reinforce with you:

- Events are not financially self sustaining;

- Registration, our core business, continues its downward spiral; and

- Alternative revenues and investment gains are always uncertain.

Consequently, I wanted to share these concerns and will continue to keep you updated.

Thank you, Jim, for your assistance.

On behalf of AKC and AKC Companion Animal Recovery, I am taking this opportunity for the first time to announce a new position that has been jointly created. This position will

coordinate roles in future disaster relief efforts. To fill this responsibility we have hired Marcy Zingler, who will start this job next week. We welcome Marcy to AKC and AKC CAR.

I have promoted seven individuals and have waited until this Delegate meeting to publicly make the announcement. It is with great pride that I introduce to you these dedicated and knowledgeable individuals who bring a combined total of 245 years of participation and experience in our sport:

Curt Curtis, new AVP of Companion Events; Steve Fielder, Assistant Vice President of Coonhound Events; Gina DiNardo Lash, Assistant Vice President, Assistant Executive Secretary; Daphna Straus, Assistant Vice President of Business Development; Darrell Hayes, Vice President of Dog Show Judges; Bill Speck, Vice President of Performance Events; and Robin Stansell, Vice President of Event Operations. Congratulations to all of you on your well-earned promotions.

And where is Paula to tell us what to do?

Ms. Spector: Right here.

Mr. Sprung: We're going to adjourn for lunch, but first we want to thank Paula for everything she has done in arranging this meeting. We will try to return by about a quarter to 1:00 so we can continue with our business.

(luncheon recess)

Mr. Sprung: Delegates, please take your seats.

Before proceeding to voting on the proposals, we're going to review the process to help all Delegates consider the amendments. Staff will project the proposed amendments that Delegates are being asked to consider on the screens. The proposed amendment will be typed and shown on the screens.

If an amendment is adopted, the screens will reflect the proposal as amended. If an amendment is not adopted, the screens will project the originally proposed amendment. Delegates continue the consideration of the proposed amendment as thus amended or not amended. The Chair

intends to take a standing vote as a two-thirds vote is required to adopt a Bylaw amendment. If necessary, the Chair will take an additional counted vote.

Today's first vote is on the proposed amendment to Article VI, Delegates, Section 5 of the AKC's Charter and Bylaws. The amendment was requested by the Delegate Bylaws committee and approved by the Board of Directors. The proposal would eliminate the restriction to Delegates charging a fee to judge, thus giving them the same status as all other judges.

The proposal was read to you at the March 2006 meeting. It has been published twice in the *AKC GAZETTE* and appears on the pink worksheet. The Board recommends its approval. A two-thirds affirmative vote is required for adoption. Is there any discussion?

The Chair recognized Judith Daniels, Delegate for the Mt. Baker Kennel Club, who spoke as follows:

Ms. Daniels: Good afternoon. I'm also chair of the Bylaws Committee. Many Delegates over the past couple of years have come to our committee and asked us to address this issue once again, and that is why our committee considered it. It has been considered before in similar and various forms. And the last time I believe it was considered, Jim can correct me if I'm wrong, was seven or eight years ago.

And this proposal or one similar to it did get over 50 percent of the vote of the Delegate body but not quite the two-thirds, but change takes time. We realize that. That's why it's come forward again because we believe more Delegates are concerned with this issue. Delegate judges have many miscellaneous expenses that most clubs do not cover and we feel that a reasonable fee would allow Delegates to cover these. Our Board of Directors, as Dennis just said, supports this amendment and we certainly ask for your support. Thank you.

Mr. Sprung: Thank you.

The Chair recognized Dr. Gerry Meisels, Delegate for the St. Petersburg Dog Fanciers Association, who spoke as follows:

Dr. Meisels: The St. Petersburg Dog Fanciers, whom I represent, rarely gives me specific instructions on how to vote, but they did on this issue. We discussed this proposed amendment, and the Club asked me to relate our views to you.

We concur that the imposition of an application fee for Delegate judges who cannot recover such costs is unfair and unwise, and this fee should be eliminated immediately. However, the proposed change in Bylaws is the wrong solution. Delegates set Dog Show Rules by which judges must live. It would be a serious conflict of interest for those who derive a substantial part of their income from the sport to also set the rules. This is quite different from professions such as veterinary medicine that are not governed by rules set by Delegates.

I believe that a majority of Delegates have been instructed how to vote. Therefore I would like to call the question.

Mr. Sprung: Is there a second?

(The motion was seconded)

Mr. Sprung: The motion has been made to call the question, which requires a two-thirds vote.

All those in favor of calling the question, please stand up. Thank you.

All those opposed to calling the question, please stand up. Thank you.

The motion does not carry.

The Chair recognized John McNabney, Delegate for the Scottish Terrier Club of America, who spoke as follows:

Mr. McNabney: I speak to the issue of Conflict of Interest. I do not see how we can in good conscience eliminate paragraph A or section A and not at the same time eliminate all the other exclusions if we're going to exclude one category of individuals from serving as Delegates.

Those original provisions were in there because of the serious Conflict of Interest that could occur, especially since there's no limitation on Delegates serving on the Board. And at the Board level there could be serious Conflict of Interest for an individual who is deriving a major source of their income from judging. The issue

of expenses can be addressed in one of two ways and/or the issue of the Conflict of Interest could be dealt with in one of two ways.

You can put a cap on the maximum fee, a nominal fee such that over a period of a year the income derived from judging could not become or could not be considered a significant portion of an individual's income. You could apply the cap or the other alternative, which is one I brought up or suggested on the E mail list, is we can take the same approach that the Board took in dealing with secretaries.

They defined a professional secretary as anyone who is a secretary for more than eight AKC events in a calendar year regardless of whether they're compensated for that service or not. So the definition of professional secretary was one who served more than eight events.

We could apply that same criteria to judges and say regardless of whether you're compensated or not, you judge more than eight times a year, you're a professional judge. For those eight times regardless of your compensation, it would not become a significant portion of anybody's income, so the Conflict of Interest would disappear. So those are two ways you could deal with Conflict of Interest.

Other than that, I don't see how you could in good faith eliminate this obvious Conflict of Interest and still insist on imposing Conflict of Interest standards on things like judges who participate in multiple organizations or any of the other Conflicts of Interest restrictions and criteria that we place on activities within the AKC. Thank you.

The Chair recognized Cindy Vogels, Soft Coated Wheaten Terrier Club of America, who spoke as follows:

Ms. Vogels: This statement originally appeared on the Delegates' E list and I've been asked to read it today. Our Bylaws date from 1933 when there were 151 Delegates from member clubs. Obviously, they were representing a much different constituency than we do today. Through the years the Delegate body has strived to amend those Bylaws reflecting changes in the nature of the sport. Such changes should be viewed as a

necessary byproduct of evolution. One of the principal arguments to maintain the status quo is the notion that the spirit of amateurism will be compromised if Delegate judges charge a fee. Our sport still retains much of the amateur spirit of its conception, and I firmly believe that the amateur sport can retain its place within the larger business that the AKC has become.

In general, amateurism in sports has taken on a different meaning. One only has to look at the Olympics or even school-age sport for athletes who are helped out financially by commercial sponsors. Within our sport dog campaigns are being underwritten by corporate sponsors. This is not to say that the spirit of amateurism is gone. It's just changed.

The root of the word amateur is *ama* or *love*. Certainly judges who charge a fee have no less a love or personal dedication to the sport than those who do not. For those of you who are unaware, the Delegate body already has dog-related professionals within our ranks: Dog show photographers, boarding kennel owners, veterinarians, breeders. Yes, breeders.

We vote on amendments all the time which affect breeders, and yet no one has ever suggested that breeders give puppies away or be limited in how much they can charge. I've often heard you judges are reimbursed for expenses. What more do you want? It's important for non-judge Delegates to realize that although Delegate judges are recompensed for expenses, we're still faced with out-of-pocket expenses which cannot be reimbursed.

These include fees for judging applications, currently \$25 a breed, education expenses like traveling to specialties, judging seminars, kennel visits and observing. There are also the hidden costs of judging, extra meals, travel to and from airport, clothes, dry cleaning, house sitters, et cetera. There are only a handful of judges whose primary source of income is judging.

For most it's a matter of being recompensed for expenses as any extra money earned generally goes towards the expenses listed above. When you chose to be a Delegate, you knew the rules. Of course, we did, but that has

nothing to do with supporting a rule change. The rule change doesn't mean that every Delegate judge has to charge a fee, only that we may.

And I don't know of anyone who would resign as Delegate if the amendment should fail. Some consider a Delegate judge being paid a fee to be a Conflict of Interest. Our duty as Delegates is solely to oversee Bylaw amendments. Since AKC staff sets policy for judging approval, such a conflict would rarely, if ever, come before the Delegate body. If such a vote were to come before the body, Delegate judges who charge fees can recuse themselves.

At the last Delegate meeting an impassioned speech was made that Delegate judges should be willing to give back to the sport. Delegate judges already donate their time and many of them their expenses to be Delegates. Is it fair that we give back twice? Like many, I personally pay all my expenses to serve as a Delegate and, in addition, it costs me money every time I judge.

Someone else at the last meeting likened judges to clean-up crews and stewards. First of all, those are generally paid positions and, second of all, stewards and particularly clean-up crews don't have the expenses that judges do. Another person spoke about how this would add to the expenses of running a dog show.

Why should it be the responsibility of Delegate judges to lower the cost of holding a show? In most cases we already donate our time and expertise to help at our shows. Would the make-up of the Delegate body change? Probably not significantly since most judges would not be interested in or willing to be Delegates. However, it does go some ways towards not penalizing the Delegate judge. It's been suggested that this policy might lead to anyone becoming eligible to be a Delegate.

The proposal before the Delegate body only deals with judges. It's impossible to state that one would lead to the other. However, perhaps this is the time to start thinking about criteria for Delegates. Certainly judges have to fulfill rigorous criteria before being approved to judge. The bottom line is that the current system is grossly unfair to Delegate judges and this

amendment would be righting that wrong.

We Delegate judges will walk into the ring and adjudicate in exactly the same manner we always have. It's just that we'd be fairly recompensed. We judge because we love the sport and feel that our expertise in the dog world can best be demonstrated by judging. Our capable Board of Directors has voted in favor of this amendment. I think we should, too.

Mr. Sprung: Thank you.

The Chair recognized Patricia Laurans, Delegate for the German Wire-haired Pointer Club of America, who spoke as follows:

Ms. Laurans: On the E mail list I asked if anyone could provide me with anything that Delegates are asked to vote upon that affect the judging approval process, requirements to become a judge, knowing that that was not the case. What I got in return was a number of E mails from people who said you're right, the Delegates do not vote on those issues.

Now, I heard what John said and I read what he wrote on the E mail list. And yes, if the Delegate body determined that someone who was a professional judge, in other words, someone that charged a fee would be in conflict at the Board level, that could be dealt with two ways in the Bylaws or the standing rules for the Directors.

And that would be that any issue that came up regarding that instance, if the person was a Director they would have to recuse themselves just as I'm sure CHF people recuse themselves at the Board level if they are voting on those issues.

The other way would be to write a Bylaw that said that if this body determined that someone who charged a fee for judging would not be appropriate to serve as a Director, they could make that one of the reasons why someone could not serve as a Director; but there is nothing that we vote on here as Delegates that affects the judging approval or application process. Thank you. I urge you to vote in favor.

Mr. Sprung: Thank you.

The Chair called on Dr. Charles J. Garvin, Delegate for the Marion Ohio Kennel Club, who spoke as follows:

Dr. Garvin: It seems like when we're involved in the breeding aspect, we want to have the best dogs we can to breed so that we can have the best dogs in our litter box. We want the best dogs we can in the show ring. We want the best judges in the show ring.

We should also want to have the best Delegates in the Delegate body. Excluding a portion of the potential gene pool seems unwise in order to try to make the best possible selection pool for Delegates. I think the other thing that needs to be emphasized here is if you look through the minutes, you'll find and you've probably noticed it even at the meeting here, not all of the Board of Directors has a similar philosophy.

We actually tend to disagree on a lot of different things, sometimes very vehemently, Steve. And the important point to emphasize if this proposal was recommended unanimously by the Board of Directors. That doesn't happen very often. The translation of that means this is a really, really good idea. And, therefore, we would recommend that this be passed. Thank you.

Mr. Sprung: Thank you.

The Chair recognized John Ronald, Delegate for the Samoyed Club of America, who spoke as follows:

Mr. Ronald: It seems to me perhaps that everybody has kind of gotten their mind made up. You know, we're hearing the comments that people have to make and we've heard them for about 15 minutes, but I'm not sure more comments are going to change our opinions. Therefore, I move to call the question.

Mr. Sprung: Second?
(The motion was seconded.)

Mr. Sprung: All those in favor of calling the question, please stand. Thank you.

All those opposed, please stand. Thank you.

The question is on Article VI, Delegates, Section 5 of the AKC's Charter and Bylaws.

Those in favor, please stand. Thank you.

Those opposed, please stand. Thank you.

We're going to do a counted ballot. Please stand if you are in favor. Paula, please count.

(Ms. Spector counted the standing Delegates.)

Ms. Spector: One hundred and thirty-six.

Mr. Sprung: Those opposed, please stand.

(Ms. Paula Spector counted the standing Delegates.)

Ms. Spector: One hundred and fifty-nine.

Mr. Sprung: Thank you, Paula.

There are not two-thirds in the affirmative and the amendment is not adopted.

There is a question as to what was the final count. One hundred and thirty-six in favor, one hundred and fifty-nine opposed.

The second vote is on the proposed amendment to Article XIII, Board of Directors Nominating Committee of the AKC's Charter and Bylaws. The amendment was requested by the Delegates' Bylaw committee and approved by the Board of Directors. The amendment would add a revision eliminating the Nominating Committee.

If the amendment is approved, any Delegate including incumbent Board members could run by petition. It is proposed that the number of signatures required is being raised from 20 to 50, less than nine percent of the Delegate body, and a six-week window for nominations is being proposed. With this change all candidates will be known before the December/January Delegate meeting.

The proposal was read to you at the March 2006 meeting and it has been published in two issues of the *AKC GAZETTE*. It is on the green worksheet. The Board of Directors recommends its approval. A two-thirds affirmative vote is required for adoption. Is there any discussion?

The Chair recognized Gretchen Bernardi, Delegate for the Mississippi

Valley Kennel Club and Secretary of the Bylaws Committee, who spoke as follows:

Ms. Bernardi: I speak for the Bylaws Committee. Several years ago we had many requests from Delegates to rework the nominating process. We have worked on this for several years now and we thought we had it just like we wanted it.

However, we have found that a great many people are in favor of changing the timeline. And the purpose for that, of course, is to enable us to have a real forum, a real debate with our candidates rather than those little three-minute speeches just prior to the election.

We also find that there are a great many people who are still in love with the Nominating Committee, and we respect that. I would like to know if we may divide this question for two votes today?

Mr. Sprung: Jim, would you address that?

Mr. Crowley: As the amendment is presently constituted, the two portions could not stand on their own when united with what's left of the original Bylaw. Therefore, the answer to the question is, the amendment as presently constituted may not be divided.

Ms. Bernardi: Thank you.

The Chair called on Thomson Stanfield, Jr., Delegate for the Terry-All Kennel Club, who spoke as follows:

Mr. Stanfield: I would like to make an amendment to this motion. I would like to amend the number 50 to 25.

Mr. Sprung: Is there a second on the gentleman's motion? There is a second.

Mr. Stanfield: My thought was that it would be incumbent on someone to run. I wouldn't make it more cumbersome but maintain it. As a one time candidate for the Board of Directors, it is fairly difficult to get a bunch of signatures even amongst your friends.

Mr. Sprung: Thank you. Is there any discussion?

The Chair called on Merlyn Green, Del Monte Kennel Club, who spoke as follows:

I would recommend against this. I think 50 is actually small. It is very easy particularly since we can use E mails and we can use everything else to come up with 50 people. Even ten percent of the 570, which would be 57, but 50 people is very simple to find. And I would say that 25 is a joke. I think it's 20 at this point, and I feel that 20 people particularly since you would be able to do it at the September meeting ahead of time and everything else, I think 50 is where it should be.

Mr. Sprung: Is there any further discussion on this amendment?

Ms. Laurans: I agree with Merlyn. And then once we take this vote, I'd like to say something else.

Mr. Sprung: Sure. Any further discussion on the amendment to the proposal?

The Chair recognized Marcy Zingler, Delegate for the Rubber City Kennel Club, who spoke as follows:

One of the reasons as I understand it that people in any venue raise the number of signatures required on a petition is so that it does not dilute the vote.

If you have a tremendous number of candidates, all of whom have fulfilled their obligation in terms of numbers of signatures and correct and legal petitions, you're going to dilute the vote in terms of the number required to elect anybody. And in order to probably get a better candidate and a better rapport for the candidates with their constituency, the number should and has always been traditionally been more effective if it's smaller.

Mr. Sprung: Thank you.

The Chair recognized Carl Holder, Beaumont Kennel Club, who spoke as follows:

Mr. Holder: It's not necessarily true that when someone signs a petition that they're in favor of the candidate. Many times people sign petitions because they feel it's the Delegate's right to run for office. Thank you.

Mr. Sprung: If there's no other discussion on the amendment to the proposal, we're going to vote on changing the wording, endorsed by at least 50, to strike the 50 and insert 25. That is what we are going to vote on. It is a majority vote.

All of those in favor of this change, please raise your hand. Thank you.

All those opposed? Thank you. The amendment is defeated. Now, we'll refer back to the original amendment.

Ms. Laurans: There are three segments to this proposal, one segment being the Nominating Committee, one segment being the timeline, one segment being the number in order for a petition to be legal. I spoke with Jim Crowley earlier because there are a number of us that are in favor of maintaining a Nominating Committee but changing the time line so that we can have substantive discussion before we have to vote and changing the number required for petition signatures.

So I would like to make a motion, and I've talked with Judi Daniels and it's all right with her. I've talked with Gretchen Bernardi. I would like to make a motion to send this back to committee and ask them to rework it so that if they wish to still keep it all in there, we could separate it. Thank you.

Mr. Sprung: Thank you. Is there a second to the Delegate's motion? (The motion was seconded.)

Mr. Sprung: There is a second. Is there discussion? This will be a majority vote.

All those in favor of sending this proposal back to the Committee, please raise your hand. Thank you.

Those opposed? Please raise your hand. Okay. The proposal will go back to the committee. Thank you.

The Chair now calls on the Executive Secretary to read the first proposed amendment to Article VI: Delegates, Section 5 of the AKC's Charter and Bylaws.

Mr. Crowley: This amendment is to Article VI, Delegates, Section 5 of the AKC Charter and Bylaws. The amendment would prohibit those with a significant interest in organizations

that are in competition with AKC from becoming part of AKC's governing body. The full text is on the cream worksheet.

This amendment is proposed by the AKC Board of Directors. It will be published in two issues of the *AKC GAZETTE* and you will be asked to vote on that at the September 2006 meeting.

Mr. Sprung: Is there any question on this proposed amendment?

The Chair recognized Cindy Cooke, Delegate from the Kalamazoo Kennel Club, who spoke as follows:

Ms. Cooke: My club has asked me to inquire if this would affect me. I am no longer an employee of UKC, but they'll need to know if they need a new Delegate or not. And secondly, I'd like to say that actually I think this is a pretty good idea.

I did do seven years as a Delegate when I was employed by UKC and there were numerous issues where I felt constrained not to speak because of the employment. So if you would let my club know whether or not they need to replace me, they'd be grateful.

Mr. Crowley: The answer, if you have no significant interest in the UKC and are not an employee of UKC, you would be eligible to continue as a Delegate.

Ms. Cooke. Great. Thank you.

Mr. Sprung: Thank you. Is there any other question on the proposed amendment?

The Chair calls on the Executive Secretary to read the proposed amendment to Chapter 16, Section 4, of the Rules Applying to Dog Shows.

Mr. Crowley: This amendment is to Chapter 16, Section 4 of the Rules Applying to Dog Shows. This revision will clarify the requirements for becoming a Champion of Record. The full text is on the blue worksheet that was sent to all Delegates.

The proposal is requested by the Delegate Dog Show Rules Committee and approved by the Board of Directors. It will be published in two issues of the *AKC GAZETTE* and you will be asked to vote on it at the September 2006 meeting.

Mr. Sprung: Is there any question on the proposed amendment?

The Chair calls on the Executive Secretary to read the proposed amendment to Chapter 3, Section 8, of the Field Trial Rules and Standard Procedures for Retrievers.

Mr. Crowley: This amendment is to Chapter 3, Section 8, of the Field Trial Rules and Standing Procedures for Retrievers. This revision would actually state the conflict distance between trials, which is being reduced to 200 miles from the 350 miles currently used. The intent is to reduce the entry size in the All-Age stakes by providing trials in closer proximity.

The full text is on the canary worksheet that was sent to all Delegates. The amendment was submitted by the Retriever Advisory Committee and approved by the Board of Directors. It will be published in two issues of the *AKC GAZETTE* and you will be asked to vote on it at the September 2006 meeting.

Mr. Sprung: Is there any question on this proposed amendment?

The Chair calls on the Executive Secretary to read the proposed amendment to Chapter 14, Sections 9 and 10, of the Field Trial Rules and Standard Procedures for Retrievers.

Mr. Crowley: This amendment is to Chapter 14, Sections 9 and 10, of the Field Trial Rules and Standard Procedures for Retrievers. The revisions are to ensure the specific identification of the stakes involved in qualifying for a Limited, Special or Restricted All-Age stakes. The full text is on the gray worksheet.

The revisions were requested by the Retriever Advisory Committee and approved by the Board of Directors. It will be published in two issues of the *AKC GAZETTE* and you will be asked to vote on it at the September 2006 meeting.

Mr. Sprung: Is there any question on this proposal?

The Chair calls on the Executive Secretary to read the proposed amendment to Chapter 14, Section 10, of the Field Trial Rules and Standard Procedures.

Mr. Crowley: This amendment to Chapter 14, Section 10, of the Field Trial Rules and Standard Procedures for Retrievers. The amendment is to encourage interested hunting test competitors who enter and compete in licensed Field Trials. The full text is on the tan worksheet.

The revisions were requested by the Retriever Advisory Committee and approved by the Board of Directors. It will be published in two issues of the *AKC GAZETTE* and you will be asked to vote on it at the September 2006 meeting.

Mr. Sprung: Are there any questions?

The Chair calls on the Executive Secretary to read the proposed amendment to Chapter 14, Section 11, of the Field Trial Rules and Standard Procedures for Retrievers.

Mr. Crowley: This amendment is to Chapter 14, Section 11, of the Field Trial Rules and Standard Procedures for Retrievers. The revision is intended to provide authorization for an earlier start and thereby additional time to complete the stake and in certain circumstances for the approving of a third all-age stake in a calendar year. The full text is on the cherry worksheet.

The revisions were requested by the Retriever Advisory Committee and approved by the Board of Directors. It will be published in two issues of the *AKC GAZETTE* and you will be asked to vote on it at the September 2006 meeting.

Mr. Sprung: Are there any questions?

The Chair calls on the Executive Secretary to read the final amendment, which is to Chapter 14, a new Section 18 of the Field Trial Rules and Standard Procedures for Retrievers. The addition of Section 18 is to provide rules governing junior handlers.

Mr. Crowley: This amendment is to Chapter 14, new Section 18, of the Field Trial Rules and Standard Procedures for Retrievers. The addition of Section 18 is to provide rules governing junior handlers and Retriever Field Trials. The full text is on the lilac colored worksheet.

The amendment was requested by the Retriever Advisory Committee and approved by the Board of Directors. It will be published in two issues of the *AKC GAZETTE* and you will be asked to vote on it at the September 2006 meeting.

Mr. Sprung: Is there any question about the proposed amendment?

Next on the agenda is the statement about the election to fill vacancies on Delegate Committees. In accordance with the Standing Rule approved at the June 8th, 1993 Delegate meeting, there will be an election for Delegate Committees at our September 2006 meeting.

Delegates now filling expired terms are eligible to be candidates. All Delegates not currently serving on one of the committees are eligible to self-nominate for one committee. No Delegate can run for or serve on more than one of the committees created by the Standing Rule. The only exception is that they may serve on the Coordinating Committee and on one standing committee. They may also serve on the *Perspectives* Editorial Staff and on one other Standing Committee as the former was established under a different Standing Rule.

The Chair now calls on the Executive Secretary to read a list of vacancies for the Delegate committees that are to be filled in September.

Mr. Crowley: These are the vacancies on the Delegate standing committees that are to be filled at the September Delegate meeting:

All-Breed Clubs committee:
Four three-year terms

Bylaw Committee:
Three three-year terms
Two two-year terms and
One one-year term

Canine Health Committee:
Three three-year terms and
One two-year term

Delegate Advocacy and Advancement Committee:
Four three-year terms and

One one-year term

Dog Show Rules Committee:
Four three-year terms

Field Trial Clubs and Hunting Test Events Committee:
Three three-year terms

Herding, Earthdog, Coursing Events Committee:
Three three-year terms and
One one-year term

Obedience, Tracking and Agility Committee:
Four three-year terms
One one-year term

Parent Clubs Committee:
Four three-year terms
One one-year term

Perspectives Editorial Staff:
One one-year term and six two-year terms.

Mr. Sprung: All Delegates will be sent a self-nomination form by the end of this month. The self-nomination form must be returned to the Executive Secretary by Friday, July 21, 2006. Questions on the procedures to be followed also should be directed to the Executive Secretary. Delegates may only self-nominate for one Committee. Perspectives Editorial Staff may also serve on another Standing Committee. In August the Delegates will be sent a list of nominees for each Committee, their qualification statements and a sample ballot. At the September meeting following the election of committees meeting space will be provided for each committee to elect their chairs and secretaries.

The Chair now calls on Noreen Baxter, Vice President of Communications, to announce the second quarter AKC Community Achievement Awards.

Ms. Baxter: I am pleased to announce the second quarter 2006 AKC Community Achievement Awards. These awards are given to clubs and AKC Federations and their members who have made outstanding contributions to public education or canine legislation activities. Each honoree receives an AKC certificate of

recognition and the AKC donates \$1,000 to each honoree's club or federation.

Details about the honoree's accomplishments are published in the *AKC GAZETTE* and featured on the AKC web site. The second quarter honorees are:

Edward Peterson, Vermont Federation of Dog Clubs

Holly Stump, Massachusetts Federation of Dog Clubs and

William and Donna Welty, New Brunswick Kennel Club.

Please join me in congratulating the honorees.

(Applause)

I would now like to introduce Daisy Okas, Assistant Vice President of Communications, who will report on public relations highlights.

Ms. Okas: Thanks, Noreen. It's been a while since I've addressed all of you. I thought it might be a good idea to give a quick update in terms of what's going on in our PR department. In the first quarter we had two campaigns that did tremendously well and are continuing to bring in results and I'm going to talk about them today.

The first, which I'm sure you're all familiar with, is our AKC registration statistics. Each January for the past four years we've been putting out the registration statistics and basically marking our territory in terms of trends in dog ownership. So we highlight the top ten breeds, of course, and the objective is to establish AKC as the news media's premier source for information about pure-bred dogs and to reinforce our leadership in this area.

Recently we've started breaking down the registration statistics. And thanks to Charlie Kneifel and his group, who you know crunch a lot of numbers for us, we did the top 50 cities this year. We were able to create a customized release for each of those cities. As you can see from some of the press clippings here, this localized data has really helped us in terms of garnering news coverage.

On the following page we have some more results and it's an overview of the results on registration statistics – 60 million impressions to date on this topic. And when I say an impression, that means number of people reached

with our message. So it's basically adding up the circulation of all the news outlets that carried it.

And the further good news is that it's an evergreen story, which means that coverage continues to appear throughout the year and we can repurpose this data from year to year. The results have been increasing exponentially. For example, last year we reached about 40 million people. And as you see, this year we're up to about 60.

And about 40 percent of the coverage includes a quote from an AKC spokesperson or a reference to our web site. So that just helps solidify our message and hopefully encourage people to visit the web site and learn more about our organization. Of course, since we announced this in the beginning of the year, the timing with the National Championship and Westminster works very well in terms of tying it in with that coverage. For instance, this *New York Times* article talked about which breeds were the Westminster favorites versus the top AKC ranked breeds and commented on those.

And the other good news is there's a lot of national coverage, national meaning a publication that's distributed nationally instead of locally, so that includes *USA Today*, *Time for Kids*, and *National Geographic for Kids*. We were on Yahoo's home page as well as in major papers like the *Washington Post* and the *New York Times*.

The following slide just has some additional highlights of our coverage. And one of the things that we're able to do with the broken down statistics is look at, either irregularities or just differences in different cities. For instance, in Detroit, the German Shepherd is number one.

It's one of the only cities where the Labrador Retriever is not number one. So Detroit folks like to be different, I suppose, but it really does make for a light hearted story which allows us to get our AKC messages in. And I just wanted to mention that all of this data, all 50 cities, is posted on our web site in the press center, so it's a great opportunity for you all to use this, whether for your own media relations efforts locally, at your own shows, in a catalog or perhaps a poster. We find that it's really very

popular with the news media and the general public –everybody wants to look and see where their breed ranks on the list, whether it's in their city or nationally.

The next initiative is the National Championship, which was one of the reasons we were so successful with our first quarter media relations. And, of course, it's a major opportunity for us to obtain high profile news coverage on the AKC brand and talk about our events and our services. Our PR challenge from the beginning was getting coverage on a new dog show that the general public wasn't aware of and so our strategy was to focus on local market coverage and then have that lead into national. What we've been doing for the past couple of years is really encouraging participants to publicize their own participation, to provide templates and encouraging them to get out there and talk to their local media and, luckily for us, the fancy is not shy. So this really helps us.

The fancy's enthusiasm validates the significance of the event with the news media. And we're really looking forward to returning to Long Beach because it's a number two media market. It's in the LA demographic and in number 2 in terms of size so we have an opportunity to reach a lot more national media there. In terms of this year's results, though, the news has been really positive.

We've reached about 125 million people with our message about the National Championship and this is well above any numbers that we've reached previously. Nearly a quarter of the coverage was post event coverage, meaning it announced the show results. That was another challenge that we've always faced getting coverage of the actual winner. And this year Costello as you can see here appeared in *Sports Illustrated* as well as many other national publications. And, of course, he was everywhere throughout Florida including in publications like the *St. Petersburg Times* 23 times. And 26 percent of the coverage appeared in Florida, but we've also done really well in terms of New York and California, some of the bigger markets, with ten and six percent respectively.

But overall in terms of the audience reach, 40 percent was in national outlets. So that's *Good Morning America*, CBS Radio, *USA Today*, just some of the publications that you've seen here. So we really feel that our local strategy is working in terms of in the first couple of years going for that local coverage, which then feeds into the national coverage, and we're looking forward to keeping these numbers up each year.

The next slide is just basically a cross-section of the type of coverage we get. We were featured in the entertainment magazine *Us* talking about the event and the prize money. Of course, we got local coverage in publications like the *St. Petersburg Times*, but also in the TV section of the *New York Times* and then plenty of local coverage on individual competitors such as this *Wichita Eagle* clip here. And we really feel like we're making progress in terms of getting that diversity of coverage.

So in sum, these are just some numbers in terms of our first quarter of 2006. We've really had an outstanding quarter. We generated over eight or nearly 800 individual clippings – during the first quarter and that's more than the combined total of three quarters last year. And the total audience reach was over 203 million.

Thirty percent of all the media coverage in the first quarter included a quote from an AKC spokesperson or mention of akc.org. And we also evaluate all of our coverage in terms of its quality –positive, negative or neutral. And the percent of positive articles continue to increase each quarter and last quarter was about 85 percent. So we're very pleased with that. Major coverage included as I mentioned before included papers like the *Washington Post*, the *New York Times* and *USA Today*.

We also had five stories in the Associated Press, which is the biggest news wire in the country. And once you get a hit there, you wind up in many local newspapers, which is really wonderful. So we're very proud of our coverage in the first quarter, and I put together this little map. This is just a couple of the papers that we were in, but I wanted to visually demonstrate the fact that we are reaching out constantly all over the country. So in the

first quarter of 2006 we hit 49 out of 50 states.

This is nothing to do with advertising. While we have a wonderful advertising campaign that, as you know, is this year appearing in the *New York Times Magazine* as well as *Oprah* magazine, throughout the year the Communications Department is working with thousands of media outlets across the country to supplement our advertising efforts. And what's wonderful about PR is that it allows us to get a little bit more granular with our messages instead of the broad branding messages that our advertising communicates.

We work closely with local smaller publications to get more detailed coverage. And again, this is just sort of an example of some of the coverage and the breadth and depth of where we're getting that coverage. I don't want to only toot our own horn, so I just wanted to mention that we've been recognized recently with some public relations industry awards and for both our Responsible Dog Ownership Day campaign, which I'm going to talk about a little bit more in a minute.

We've been recognized as a winner or a finalist in a number of different competitions, and we've also received a very prestigious award recently. It's called a Sabre award, for our registration statistics.

And we're going to be continuing to enter this campaign and we hope to get more recognition. Speaking of Responsible Dog Ownership Day, I know Lisa mentioned it earlier, but you all should be familiar with our campaign to get clubs across the country involved and hopefully to communicate to the public the importance of responsible dog ownership. And we've created this event to offer you all the opportunity to garner publicity, to get legislative visibility, really work it as an angle for whatever your local agenda is.

Last year we had 350 events. And, of course, we're hoping that will grow and each year success will continue to expand. Now I want to give you a plea. We need you. And I know everybody is busy and has a million things on their plate, so we just want to ask that at the very minimum if you're not able to hold an event, that you do write a letter to the editor of

your local newspaper in support of Responsible Dog Ownership Day.

We're going to send out a template letter, which we've provided in past years, but we're going to be a little more aggressive with the Delegates here since you are the heart and soul of the AKC. We're going to send you the template letter and ask that you simply contact your local paper.

You can personalize the intro and closing paragraph and simply write a letter in support of Responsible Dog Ownership Day some day during September to recognize this. And if you think about the power of the Delegate body, if we got all 500 and some odd clubs writing a letter to the editor, you can really reach a lot of folks that way and also be a good lesson for you all in starting to work with your local news media.

So we're going to be knocking at your door in August and I just wanted to give you a heads up, but for a little bit of inspiration I have a video and I think that hopefully you all will enjoy. It shows our New York City event and our Raleigh events, which we're going to be repeating this year. And here we go. Hope you enjoy it.

(video)

Mr. Sprung: Thank you, Noreen and Daisy.

I would like to introduce Steve Fielder, Assistant Vice President of Coonhound Events, for a report on AKC's fund raising efforts to benefit the St. Jude Children's Research Hospital.

Mr. Fielder: Thank you, Dennis. The AKC Coonhound Events department is privileged to introduce a presentation that was prepared by Jennifer Swenk in our Human Resources department. The presentation covers a joint effort by the AKC staff and the volunteers with the Decatur County Coon Hunters Association of Parsons, Tennessee, to reach a milestone in donations to the St. Jude Children's Research Hospital in Memphis. This was accomplished through an AKC-licensed Coonhound event we know as the Decatur County World's Largest Coon Hunt Benefit. The presentation you'll see covers the joint effort by the AKC staff and the volunteers at the Decatur County World's

Largest Coon Hunt Benefit for the St. Jude Children's Research Hospital.

The first year involvement by the AKC this year resulted in a record year in donations in which \$208,000 was raised, \$28,000 more than in previous record years. The entire AKC staff participated in the fund raising effort first by initial contribution by the AKC, then by a fund raiser involving the 2005 AKC/Eukanuba National Champion Best in Show winner, Knotty, at the 2006 National Championship and then culminating in a bracelet sale fund raiser that involved all AKC employees this spring.

The presentation you're going to see will take you to the St. Jude hunt as well as familiarize you with the work of the research hospital itself. As you view the presentation, I hope that you, too, will feel the pride in accomplishment that we on staff feel in being part of this great effort, the opportunity to help find cures and to save the lives of the children at St. Jude.

(Video)

Mr. Sprung: That was great, Steve. Please thank everyone in your department from all of us.

For your information, the September 2006 Delegate meeting will be held at the Sheraton Newark Airport on Tuesday, September 12. Information about making hotel reservations for the September meeting is in the packet that was on your chair. There is also hotel information at your chair for the December Delegates meeting in Long Beach, California.

The meeting will be held at the Hyatt Regency Long Beach Hotel on Tuesday, December 5. A block of rooms has been reserved for Delegates' use. To reserve, you must use the special code for the December hotel reservations. Due to the popularity of the AKC/Eukanuba National Championship, the busy travel season and the overwhelming demand for hotel rooms in Long Beach, an early cancellation policy will be in effect for downtown hotels.

If for some reason you are not able to keep any part of your hotel reservation, please keep in mind you must make cancellations by 6:00 p.m. California time on October 26th, to avoid

a nonrefundable charge of one night's room and tax.

Once again, new Delegates, our photographer is outside waiting to take your photographs should you choose to do that after adjournment. Delegates are also reminded to please leave their badges at the registration desk. Is there any further business to come before the Delegate body?

The Chair recognized Jim Smith, Delegate from the Dalmatian Club of America, who spoke as follows:

Mr. Smith: Dennis, I want to thank you and congratulate you on the three vice president appointments. It's been a long time since those important management positions have had the title vice president and it's long overdue. And my personal congratulations to the three who've just received it.

I will also go to my current interest, judging. I thank the management of American Kennel Club that is involved with judging, judging approval, Judging Operations and the Board in the progress that they have made. And I have been told by management that the removal of breeds and the consideration of removal of breeds will indeed be taken seriously. And in my view there's very little in the realm of the world of judging that's gone on in recent times as important as that is, but I would also say we do have a long way to go and I'll be back. Thank you.

Mr. Sprung: I look forward to hearing from you next quarter.

The Chair recognized Mary Anne Fowler, Delegate for the North Shore Dog Training Club, who spoke as follows:

Ms. Fowler. A number of people are concerned about the issue of ILP dogs. These dogs are currently entering AKC Performance and Companion events and are allowed to do so by completing an application that includes two photographs, \$35 and obtaining an ILP number.

The main concern of many AKC registered dog owners is not that these dogs are entering events but that some are being entered as a breed such as a Border Collie, Chow or Dachshund, which, in fact, they are not.

To cite three specific concerns of those who contacted me, one ILP dog admitted that she knew her dog was neither the breed on the application nor the breed listed on her entry form but wanted to show at AKC events, so found a talented photographer. In another instance the ILP dog obtained a top agility achievement and was then proclaimed to be the first in that breed to accomplish this. Thus, the owner of the second dog in that breed to accomplish this showing her AKC registered dog of that breed felt this was unfair to her dog and to the breed in general. Several owners of another breed have expressed embarrassment for their breed as a result of ILP dogs that the public assumes are representative of the breed standard when shown as such at AKC events.

They believe that this contradicts the AKC mission statement of upholding the integrity of the registry, promoting the sport of purebred dogs and breeding for type and function. There are undoubtedly several ways to prevent what many feel could be considered almost fraud and damaging to the breeds and to the AKC. One is to have much stricter requirements for the ILP dog. This should include a required hands-on examination by a person with knowledge of the breed and its standard. The Parent Club should probably be involved. Another suggestion is to have the mixed breed dog shown as simply an ILP dog without a breed label attached. This would seem to be acceptable to those who want dogs, quote, given a chance of discovering the rewards of participation in AKC events.

Another interesting idea I received from a Delegate concerned the new designer dogs, the Lhasadoodles and the Pekapoos. I will not mention that. If this Delegate body feels that this issue is of importance to the AKC and to the breeds and its registry, then I would urge a study to be initiated to investigate the problem and search for solutions. Thank you.

Mr. Sprung: Thank you. That concern is a very valid one and we will look into it and report back to the Board and the Delegate body. That is something that the Registration department will begin to look into.

The Chair recognized Carl Ashby, Delegate for the United States. Kerry Blue Terrier Club, who spoke as follows:

Mr. Ashby: I'd like just to recap something really quick. This morning we heard about the financials. We've heard about a number of good things going on, but we also heard that registrations were down roughly five percent and yet entries were up at events roughly six percent.

Right after lunch we heard from Daisy about the fact that just in the first quarter alone we reached 800 million people through our press efforts, yet registrations are down five percent. In talking to the largest superintendent, if you look over the past six years, the number of dogs that are individually handled at events is down ten percent.

My point is that while financially we may look good, a lot of things that underpin our sport don't look so good. We're doing a lot of publicity, doing a lot of PR. It seems to be having no effect on our registry and we've been doing that for a long time, not just one quarter. I recognize one quarter won't change the ship, but over time we've got to find a way to connect the dots for the people who see our PR, who see the different events that we do and get this sport going the other direction.

Ten percent less dogs in six years in events, not entries but in events, individual dogs participating, is a scary trend. And I understand that's pretty much seen across the board of all superintendents, not just the largest. What I urge is this. We have got a pretty good war chest built up. Included we'd like to keep 50 percent of our operating income, but we need to be making strategic investments with some of that money to try to strengthen the sport and our organization. And I urge the Board to take a look at that as we go forward because to my recollection there's substantial investments in departments and things in the last several years.

I don't think it's gone up. I think it's gone down as we've been able to alternate and so forth. You really do need to take a hard look at what we're getting in our PR, what's happening in registrations, but probably just as important, what's happening at events

in terms of number of dogs participating.

Mr. Sprung: Thank you. I'm sure the Board will consider the message you are sending them and will assist.

The Chair recognized Peter Piuze, Delegate for the American Rottweiler Club, who spoke as follows:

Mr. Piusz: The American Rottweiler Club would like to thank you personally, Dennis, and the AKC for the aggressive effort to defeat New York State Assembly Bill 11242, which would prohibit ear cropping and tail docking in New York State. We firmly believe that this leadership role is appropriate for the AKC and we congratulate the AKC on fulfilling this expectation. Thank you.

Mr. Sprung: We'll keep on doing that in all 50 states. We hope we won't need to, but we will when we have to.

The Chair recognized Judy Hart, Delegate for the Pembroke Welsh Corgi Club of America, who spoke as follows:

Ms. Hart: The AKC Herding community doesn't know it yet, but they're soon going to be very happy that keeping track of the Herding championship points their dogs earn is no longer going to be almost as difficult as earning them in the first place.

They're going to want to thank Karen Reuter from the Performance department for listening closely enough to understand the complex problem and Bill Speck and Charlie Kneifel, respective heads of Performance and IT magic, of course, Charlie's magicians, for working together to bring the fix to life.

And although I sometimes have been admittedly remiss in expressing my appreciation further, today I remembered. My thanks to our senior staffers and our Board members that have competing fiduciary responsibilities for insuring that there was room in the prioritized budget to include something like this that may seem inconsequential in the greater scheme of things but is huge to those affected.

We're about to convene a Herding Advisory Committee and it's exciting to be able to start off with this wonderful example of cooperation and understanding, and I'd like to thank you all.

Mr. Sprung: Thank you, Judi. And we appreciate your ongoing input.

The Chair recognized David Powers, Delegate from the Los Encinos Kennel Club, who spoke as follows:

Mr. Powers: Of the 500,000 registrations that we've dropped over the past few years, do we know how much of that has gone into the other 23 registries and do we know, have any indication of what – how many dogs are registered both with the American Kennel Club and with opposition registries?

Mr. Sprung: Well, because we make all of our information public, we're basically the only dog registry, that information is easily available to obtain. We do know that there is considerable growth in most of the other 23 registries. We know that their strategic tactics are working, and are clever. These are not mom and pop organizations. They are very well capitalized. Most of them are run by and/or owned by people who formerly were active in AKC, so they understand AKC's Rules and Regulations. For example, some of the larger competitors that we have do not charge a registration fee at all. They do not charge for registration of breeding stock nor do they charge for litters. And while that may seem a little bit odd, from a long-term business perspective it's a clever move.

And the reason I say that is AKC has very high standards that we are not about to lower in any manner, and our rules require consistent registration by generation. When a competitor takes in somebody's breeding stock and registers their litters for free, they know that after only one generation is registered with a competitor, future generations from that breeding stock could never come back to AKC. Our rules won't allow it.

So this loss leader, if you will, that they're implementing brings people to them initially because the breeder believes they're saving a lot of money and they have an option, as they're saving on registering individual animals as well as litters, but then the option will go away if they decide to come back to AKC through our outreach, and our Public Relations. Our rules will not allow it. They would

have to start with all new AKC registered dogs. So the investment on the part of our competitors is a well thought out, long-term investment. AKC has to be aggressive and bring people to our registry, keep people in our registry without circumventing our rules or lowering any of our standards.

Mr. Powers: Thank you.

Mr. Sprung: Thank you.

Ms. Daniels: Thank you. I absolutely agree with the comments Carl Ashby made just a moment ago. I would like to take it one step further and that is to increase the funding for our Legislative department. I've talked to several of you about it and I don't want to sound like I'm saying the sky is falling. However, if we don't start fighting some of these laws in a very aggressive way to where we have to stop breeding and owning dogs, we won't need to worry about the cost of the events. So please, let's beef up our Legislative department.

Mr. Sprung: Your comment is timely because next month starts the budget process.

The Chair recognized Nina Schaefer, Delegate for the Back Mountain Kennel Club, who spoke as follows:

Ms. Schaefer: I certainly concur with Carl and also with Judi on the whole subject and everybody on the subject of registrations. Some of the most, if not most of the most important people on this issue who can help on this issue are sitting right here in this room. And it's imperative that we go back to our clubs and encourage all our people, particularly the ones who are participants in our events, to be registering all of their puppies with the American Kennel Club. Many of them do not. They will hold back.

They will register the ones they're going to show and then they will not register the others. I think some of our loss probably can be attributed to that. And I would encourage you to be sure that you're encouraging your people to support the American Kennel Club with registrations of every single one of your puppies.

Mr. Sprung: Your message is well taken. Thank you.

The Chair recognized Donna Beckman, Delegate from the Siberian Husky Club of America, who spoke as follows:

Ms. Beckman: This is my very first time talking at one of these meetings. I'm scared to death, but we wanted to thank Daisy Okas of the AKC Communications staff for her leadership and partnering and with the Disney Corporation and the Siberian Husky Club of America in including breed information with the DVD release of the movie *Eight Below*. Thank you very much.

Mr. Sprung: The Delegate body should know that we've also partnered with the Bearded Collie Club of America on the same type of project with Disney and over three-and-a-half million DVDs will be carrying the message of the respective Parent Club and of AKC.

The Chair recognized Cindy Cooke, Delegate for the Kalamazoo Kennel Club, who spoke as follows:

Ms. Cooke: I just wanted to follow on what Judi said. When you're planning your budget, if you could think about creative ways to use AKC's data base to help in the legislation battle and also if you could use your powers of persuasion with the dog food companies. I don't know if any of you saw a movie recently, an indie movie called *Thank You for Smoking*. I recommend it to everyone. It's about lobbyists for the tobacco industry and how hard that is. We have a much easier product to sell, but one of the things we desperately need is data so that we can reach Joe Pet Owner out there when these things come up.

We might have to send 10,000 letters in to get 25 people to show up at a meeting; but if we had those 25 people, it could make a world of difference, so think about.

Mr. Sprung: Yes. But to have those 25, Cindy, we need the 10,000.

Ms. Cooke: Exactly.

Mr. Sprung: That's one of the reasons we need the massive amounts of

registrations because the greatest ally AKC can have is the American public.

Ms. Cooke: You're exactly right. Thank you.

Mr. Sprung: Thank you.

Ms. Laurans: The people in this room and the clubs they represent can help make the difference in terms of getting our dogs, all dogs registered. When we were the only game in town, it wasn't hard to capture all those registrations. With 20 other or 23 other registries, everybody has to know what's the bottom line that makes an AKC registered dog better. What is it that AKC does? We are the only not-for-profit registry, I believe; is that correct?

Mr. Sprung: Yes.

Ms. Laurans: We put money back into health. We put money back into our dogs. We do the things that make an AKC dog better than anyone. Now, I learned about something exciting in our Parent Club Committee meeting from John Lyons and they are putting forth that system that you will get as a Parent Club, a listing of anyone in your breed who has finished a dog so you can invite them to become a Parent Club member. John indicated that somewhere in the future it is the hope that all the local kennel clubs could be able to get the name of anyone that registers a pure bred dog in your area so that you could invite them to come to events. Maybe you could have a match again. Maybe you could have a fun night. Maybe you could have a longest tail contest, but you could bring them in because if we can capture all of the dogs who are registrable by the one and two litter people that we may not have access to and get them to register their dogs, then we can drive our registrations up because AKC dogs are best.

Mr. Sprung: Thank for those suggestions, Pat.

Mr. Powers: In view of the fact that you will be addressing the budget for the upcoming year, I would like to also. When we were in San Antonio I

was told that the \$25 fee that is paid per breed application would be revisited regarding that the Delegates pay who are judges. I would like to ask also that it be completely studied again in view of how much we make from this fee and perhaps review the fact and maybe get rid of it.

Mr. Sprung: So everybody understands, and we are all on the same page, the budget cycle starts in July and ends in November. So there's a timeline. We could look into that as well.

The Chair recognized Merlyn Green, Delegate for the Del Monte Kennel Club, who spoke as follows:

Mr. Green: I would like to thank the President for making the administrative decision this morning to start the meeting earlier so that we can get out of here by 3:00 o'clock.

Mr. Sprung: Thank you. With that, if there is no further business to come before the Delegate body, adjourned.

<u>REGISTRATION</u>			
<u>DOGS AND LITTERS REGISTERED</u>			
January 1 - February 28, 2006 compared with 2005*			
	<u>2006</u>	<u>2005</u>	<u>% Up/(Down)</u>
Dogs	162,466	170,010	(4.4)
Litters	69,112	68,579	0.8

* 2006 and 2005 had 40 workdays.

<u>EVENTS & ENTRIES</u>			
<u>DOG SHOWS, OBEDIENCE TRIALS & PERFORMANCE EVENTS</u>			
January 1 - January 31, 2006 compared with 2005**			
	<u>2006</u>	<u>2005</u>	<u>% Up/(Down)</u>
Events	634	604	5.0
Entries	179,470	186,779	(3.9)

** 2006 and 2005 had 4 dog show weekends.