DELEGATES FORUM

SYNOPSIS OF THE DECEMBER 13, 2013 DELEGATES FORUM

The Delegates Forum is an informal meeting of Delegates that provides an opportunity for open discussion and the expression of ideas. No official business is transacted, a quorum is not required and no attendance record is kept.

Meeting the Board of Directors Candidates

The December 2013 Forum consisted of questions directed to candidates for the AKC Board of Directors who are to be elected in March 2014. The candidates fielded questions on topics including but not limited to: ideas for new AKC revenue; needed AKC Bylaw revisions, AKC policy development, encouraging new participants in the Sport; and Delegate eligibility.

QUARTERLY MEETING OF THE DELEGATES OF THE AMERICAN KENNEL CLUB DECEMBER 13, 2013

Dennis B. Sprung, President PRESENT 298 Affenpinscher Club of America-Letisha Wubbel Afghan Hound Club of America, Inc.-Ms. Constance Butherus Airedale Terrier Club of America-Aletta L. Moore Akita Club of America—Sherry E. Wallis Alaskan Malamute Club of America, Inc.—Patricia A. Peel American Bloodhound Club-Mary L. Olszewski American Bouvier des Flandres Club. Inc.—Patte Klecan American Boxer Club. Inc.—Bruce E. Voran American Brittany Club, Inc.-Judith Tighe American Bullmastiff Association, Inc.-Alan Kalter American Chesapeake Club, Inc.-Timothy Carrion American Fox Terrier Club-Connie Clark American Foxhound Club, Inc-Harold Miller

American Lhasa Apso Club, Inc.-Don Hanson American Maltese Association, Inc.-John R. Barnes American Miniature Schnauzer Club, Inc.—Don Farley, II American Pointer Club, Inc.-Mrs. Karen R. Spey American Pomeranian Club, Inc.-Dr. Geno Sisneros American Rottweiler Club-Mr. Peter G. Piusz American Sealyham Terrier Club-Kenneth W. Mader American Shetland Sheepdog Association—Marjorie Tuff American Spaniel Club, Inc.-Julie Virosteck American Tibetan Mastiff Association-Martha Feltenstein Anatolian Shepherd Dog Club of America-Erin Tallon-Carr Anderson Kennel Club-Phillip D. Sample Anderson Obedience Training Club, Inc.—*Ms. Patricia A. Sample* Antelope Valley Kennel Club, Inc.-William Daniels Arkansas Kennel Club, Inc.—Pamela J. Arwood Atlanta Kennel Club, Inc.—Ann Wallin Atlanta Obedience Club, Inc.—Gail A. LaBerge Austin Kennel Club, Inc.-Bette D. Williams Australian Cattle Dog Club of America-Joyce Rowland Australian Terrier Club of America, Inc.-William I. Christensen Basenji Club of America, Inc.-Katie Campbell Basset Hound Club of America, Inc.-Sanda J. Launey Bayou Kennel Club, Inc.—Wayne Boyd Bayshore Companion Dog Club, Inc.-Gloria Marshall Bearded Collie Club of America, Inc.-Kathy Coxwell Beaver County Kennel Club, Inc.-Phyllis Belcastro Bedlington Terrier Club of America-Diane Pearson Belle-City Kennel Club, Inc.—Carole A. Wilson Bichon Frise Club of America, Inc.-George Sikes Birmingham Kennel Club, Inc.-Martha Griffin Black Russian Terrier Club of America-Susan Sholar

Blennerhasset Kennel Club - John *McCullagh* Boca Raton Dog Club Inc-Diane Wagner Border Collie Society of America-Ms. Carol Clark Borzoi Club of America. Inc.-Barbara O'Neill Briard Club of America, Inc.-Michael Gibson Bull Terrier Club of America-Rebecca Poole Burlington County Kennel Club, Inc.-Daniel J. Smyth, Esq. Cairn Terrier Club of America-Pam Davis California Collie Clan, Inc.-Robette G. Johns Cambridge Minnesota Kennel Club-Mr. Wayne F. Harmon Canaan Dog Club of America-Pamela S. Rosman Canada Del Oro Kennel Club-Dr. Sophia Kaluzniacki Capital Dog Training Club of Washington, D.C., Inc.—Dr. Joyce A. Dandridge Cardigan Welsh Corgi Club of America, Inc.—Vivian A. Moran Carolina Kennel Club, Inc.—Jaimie Ashby Catoctin Kennel Club—Whitney Coombs Catonsville Kennel Club—Beverly A. Drake Central Florida Kennel Club, Inc.-Julian Prager Central Ohio Kennel Club-Jon M. Green Channel City Kennel Club, Inc.-Claire K. Steidel Chaparral Kennel Club, Inc.-Pam Goldman Charleston Kennel Club-Sylvia Arrowwood Chattanooga Kennel Club-David Gilstrap Chihuahua Club of America, Inc.-Kenneth Saenz Chinese Shar-Pei Club of America, Inc.-Marge B. Calltharp Chow Chow Club, Inc.—Frank Holloway Clackamas Kennel Club—Tami D. Worley Clarksville Kennel Club-Robert A. Schroll Classic Toy Dog Club of Western Massachusetts-Dr. Stephen Lawrence Clearwater Kennel Club—Daniel T. Stolz Clermont County Kennel Club, Inc.-Marjorie Underwood Cleveland All-Breed Training Club, Inc.-Mrs. Maureen R. Setter Clumber Spaniel Club of America, Inc.-Dr. Bryant Freeman

Colorado Kennel Club-Mrs. Louise Leone Colorado Springs Kennel Club-Sidney L. Marx Columbia Kennel Club, Inc.-Barbara B. Shives Convers Kennel Club of Georgia-Michael Houchard Cudahy Kennel Club-Mr. Don H. Adams Dachshund Club of America, Inc.-Larry Sorenson Dalmatian Club of America, Inc.-Dr. Charles Garvin Dandie Dinmont Terrier Club of America, Inc.-Karen Dorn Dayton Dog Training Club, Inc.-Barbara L. Mann Dayton Kennel Club, Inc.-Sandra Groeschel Del Sur Kennel Club, Inc.—Andrew G. Mills Delaware Water Gap Kennel Club-Dr. A. D. Butherus Des Moines Kennel Club, Inc.-John D. Hughes Des Moines Obedience Training Club-Lee Slorah Doberman Pinscher Club of America-Janet Van Wormer Dog Fanciers Association of Oregon, Inc.—Mrs. Patti L. Strand Dog Owners Training Club of Maryland-Kathrynann Sarvinas Durham Kennel Club Inc-Linda C. Wozniak East Tennessee Retriever Club-Diane D. Fyfe Eastern Dog Club-Mr. Theodore C. Hollander, Jr. Eastern German Shorthaired Pointer Club, Inc.—Jeffrey Drogin Elm City Kennel Club-Dr. Gregory J. Paveza English Cocker Spaniel Club of America, Inc.—Sharon K. Collins English Springer Spaniel Field Trial Association, Inc.—Susanne Burgess English Springer Spaniel Field Trial Club of Illinois—David H. Hopkins English Toy Spaniel Club of America-Bruce J. Van Deman Erie Kennel Club, Inc.—Peggy Helming Fayetteville Kennel Club, Inc.-Cathleen Rubens Field Spaniel Society of America-Katherine Sullivan Finger Lakes Kennel Club, Inc.-Margaret B. Pough

Finnish Spitz Club of America-Mrs. Cindy Stansell Flat-Coated Retriever Society of America, Inc.-Kurt Anderson Fort Lauderdale Dog Club-Charles Arnold French Bulldog Club of America-Mrs. Ann M. Hubbard Galveston County Kennel Club, Inc.-Cathy De La Garza Garden State All Terrier Club, Inc.-Barbara S. Dalane Genesee Valley Kennel Club, Inc.-Virginia Denninger German Shepherd Dog Club of America-Dr. Carmen L. Battaglia German Shorthaired Pointer Club of America—Mr. Kenneth A. Marden German Wirehaired Pointer Club of America, Inc.-Ms. Patricia W. Laurans Gig Harbor Kennel Club-James R. Dok Glens Falls Kennel Club, Inc.-Mrs. Bonnie Lapham Golden Gate Kennel Club-Dr. William R. Newman Golden Retriever Club of America-Ellen Hardin Gordon Setter Club of America, Inc.-Nance O. Skoglund Great Pyrenees Club of America, Inc.-Dr. Robert M. Brown Greater Clark County Kennel Club Inc-Ms. Karen J. Burgess Greater Collin Kennel Club, Inc.-Barbara Shaw Greater Hickory Kennel Club, Inc.-C. E. Lane Greater Naples Dog Club-Steven D. Gladstone Greater Philadelphia Dog Fanciers Association-Marlene Steinberg Greater Swiss Mountain Dog Club of America, Inc.-Mary Jo Rasmussen Greenwich Kennel Club-Margaret K. Curtis Greyhound Club of America-Melanie S. Steele Harrisburg Kennel Club, Inc.—Cindy Miller Havanese Club of America-Jane F. Ruthford Heart of the Plains Kennel Club-Patricia M. Cruz Hockamock Kennel Club, Inc.-Nancy Fisk Hoosier Kennel Club, Inc.-Karl H. Kreck Houston Kennel Club, Inc.-Ms. Carol A. Williamson

Huntington Kennel Club, Inc.-Gwen *McCullagh* Hutchinson Kennel Club, Inc.-Barbara A. Penny Idaho Capital City Kennel Club, Inc.-Wyoma M. Clouss Indianapolis Obedience Training Club, Inc.—Mrs. Marcia S. Adler Ingham County Kennel Club, Inc.-Rita J. Biddle Inland Empire Kennel Association, Inc.—Mrs. Margie Fedderly Irish Setter Club of America, Inc.-Karolynne McAteer Irish Water Spaniel Club of America-Jack McDaniel Irish Wolfhound Club of America-Eugenia Hunter Italian Greyhound Club of America, Inc.—Carole Plesur Japanese Chin Club of America-Carla J. Ryan Kalamazoo Kennel Club, Inc.-Joanne E. Kinnelly Keeshond Club of America, Inc.-Mr. John D. Sawicki Kennel Club of Beverly Hills-Thomas Powers Kennel Club of Buffalo, Inc.-Margaret Doster Kennel Club of Northern New Jersey, Inc.—Dr. Suzanne H. Hampton Kennel Club of Riverside—Sylvia A. Thomas Kettle Moraine Kennel Club, Inc.-Jacquelyn J. Fogel Komondor Club of America, Inc.-Michael Harman Lackawanna Kennel Club, Inc.-Ms. Virginia Van Doren Ladies' Dog Club, Inc.-Kathi Brown Lake Shore Kennel Club, Inc.-Diana Skibinski Lakes Region Kennel Club, Inc.-Ms. Crecia C. Closson Land O'Lakes Kennel Club, Inc.-Jan Croft Langley Kennel Club—Ms. Dianne E. Franck Leonberger Club of America-Don James Lexington Kennel Club Inc-Scott E. Holmes Los Encinos Kennel Club, Inc.-David M. Powers Louisiana Kennel Club, Inc.-Luis F. Sosa Manitowoc County Kennel Club, Inc.-Romana Arnold

Marion Ohio Kennel Club, Inc.-Lynn Garvin Maryland Kennel Club-Gary Sarvinas Mastiff Club of America, Inc.-Rebecca Campbell Mensona Kennel Club, Inc.-John S. Fitzpatrick, D.V.M. Merrimack Valley Kennel Club, Inc.-Jeannette Nieder Mid-Hudson Kennel Association, Inc.-Gayle Bontecou Miniature Bull Terrier Club of America-Giselle Simonds Minneapolis Kennel Club, Inc.-Ralph Hogancamp Mississippi State Kennel Club-Roxanne Hilsman Mississippi Valley Kennel Club-Gretchen Bernardi Monmouth County Kennel Club, Inc.-Harold E. Perry Mount Bachelor Kennel Club—Lynette Blue Mount Vernon Dog Training Club-Ruth Crumb Mountaineer Kennel Club, Inc.-Mrs. Rebecca S. Stanevich Mt. Baker Kennel Club, Inc.-Mrs. Judith V. Daniels Nashville Kennel Club-James Efron National Beagle Club-Eddie Dziuk National Capital Kennel Club, Inc.-Mrs. Catherine B. Nelson National Shiba Club of America-Maggi Strouse Naugatuck Valley Kennel Club-Viola Burgos Nebraska Kennel Club — Medora Harper Newfoundland Club of America, Inc.-David Helming Newnan Kennel Club-Willie Crawford Newtown Kennel Club, Inc.-Mrs. Diane F. Taylor Nisqually Kennel Club-R. H. Hachtel Norfolk Terrier Club-Robert Lachman North Shore Kennel Club-Richard F. Coletti Norwich Terrier Club of America-Betty **McDonnell** Nova Scotia Duck Tolling Retriever Club (USA)-Ms. Marile A. Waterstraat Oakland County Kennel Club, Inc.-Michael Sosne Obedience Training Club of Hawaii, Inc.—*Ms. Patricia* C. Scully Onondaga Kennel Association, Inc.-Daniel R. Cunningham Orange Empire Dog Club, Inc.-Burton J. Yamada

Otterhound Club of America-Joellen Gregory, D. V.M. Ozark Kennel Club, Inc.—Mark A. Chambers Pacific Coast Pekingese Club-Steven Hamblin Papillon Club of America, Inc.-Miss Arlene A. Czech Pasco Florida Kennel Club-Helen Ingher Pekingese Club of America-Elizabeth Tilley-Poole Pembroke Welsh Corgi Club of America, Inc.—Mrs. Anne Bowes Penn Ridge Kennel Club, Inc.-Dennis J. Gallant Penn Treaty Kennel Club, Inc.-Robert W. Gilmour Petit Basset Griffon Vendeen Club of America-Anne Gallant, Ph.D. Pharaoh Hound Club of America-Dominic P. Carota Philadelphia Dog Training Club, Inc.-Larry Wilson Plainfield Kennel Club-Amy Kiell-Green Plum Creek Kennel Club of Colorado-William E. Ellis Poodle Club of America, Inc.—*Mary* Ellen Fishler Port Chester Obedience Training Club, Inc.—Robert A. Amen Portland Dog Obedience Club, Inc.-James Primmer Portland Kennel Club, Inc.-Mrs. Joan Savage Progressive Dog Club-William H. Blair Pug Dog Club of America, Inc.-Michelle R. Anderson Puyallup Valley Dog Fanciers, Inc.-Frances Stephens Ramapo Kennel Club-Jeffrey D. Ball Richmond Dog Fanciers Club, Inc.-Jan M. Ritchie Rio Grande Kennel Club-Nancy O'Neal Rockford-Freeport Illinois Kennel Club-Ronald H. Menaker Rogue Valley Kennel Club, Inc.-Paul Bodeving Rubber City Kennel Club—Cathy Gaidos Salisbury North Carolina Kennel Club-Bob Busby Samoyed Club of America, Inc.-Mr. John L. Ronald San Antonio Kennel Club, Inc.-Nancy J. Shaw San Gabriel Valley Kennel Club-Anthony Vasquez

Santa Ana Valley Kennel Club, Inc.-Deborah A. Baker Santa Barbara Kennel Club, Inc.—Abbe R. Shaw Santa Clara Valley Kennel Club, INC.-Audrey Sutton Santa Maria Kennel Club, Inc.-Laurence J. Libeu Saw Mill River Kennel Club, Inc.-Mr. Andrew I. Kalmanash Sawnee Mountain Kennel Club of Georgia-Darlene Kelley Schipperke Club of America, Inc.-Betty Jo Patrick Scottish Terrier Club of America-Helen A. Prince Shenandoah Valley Kennel Club, Inc.-Sharyn Y. Hutchens Shoreline Dog Fanciers Association of Orange County-Susan L. Hamil Silky Terrier Club of America, Inc.-Tarianne Terrazas Silver Bay Kennel Club of San Diego-Nancy Dandrea Sioux Empire Kennel Club, Inc.-William Burggraaf Sir Francis Drake Kennel Club, Inc-William J. Feeney Skyline Kennel Club, Inc.-Gloria Shaver South County Kennel Club, Inc.-Graafin Ginger M. Leeuwenburg South Hills Kennel Club-Raymond P. Harrington South Jersey Kennel Club, Inc.-Mrs. Linda B. Willson South Shore Kennel Club, Inc.-Linda C. Flynn South Windsor Kennel Club-Margarette (Peggy) Wampold Southeast Arkansas Kennel Club—Ricky Blackman Southern Adirondack Dog Club, Inc.-John V. Ioia Southern Colorado Kennel Club, Inc.-Lee Arnold Spartanburg Kennel Club, Inc.-Lonnie Carroll Spinone Club of America—Karen Luckey Spokane Kennel Club-Tina Truesdale Springfield Kennel Club, Inc.-Dr. Thomas M. Davies St. Bernard Club of America, Inc.-Kit A. Bostrom St. Croix Valley Kennel Club, Inc.-Deborah J. Wilkins Staffordshire Bull Terrier Club of America-Jenny Merritt Standard Schnauzer Club of America-Dr. Harvey Mohrenweiser

Steel City Kennel Club, Inc.-Miss Susan M. Napady Sun Maid Kennel Club of Fresno, Inc.-Marcy L. Zingler Superstition Kennel Club, Inc.-Roger Arbuthnot Susque-Nango Kennel Club, Inc.-Laura Trainor Sussex Hills Kennel Club, Inc.-Mrs. Florence Duggan Taconic Hills Kennel Club, Inc.-Marylyn DeGregorio Talbot Kennel Club-Pamela Helmer Tampa Bay Kennel Club—Mary Manning-Stolz Tennessee Valley Kennel Club-Judy Hart Tibetan Terrier Club of America, Inc.-Stacey La Forge Topeka Kennel Club, Inc.-Robert E. Bostrom Toy Dog Breeders Association of Southern California-John Shoemaker Trap Falls Kennel Club, Inc.-Christopher L. Sweetwood Trinity Valley Kennel Club—Debby Fowler Troy Kennel Club, Inc.-John J. Cadalso, Jr. Tualatin Kennel Club, Inc.-James S. Corbett Twin Brooks Kennel Club, Inc.-Patricia C. Sarles United States Australian Shepherd Association-Leon B. Goetz United States Kerry Blue Terrier Club, Inc.—Mr. Carl C. Ashby, III United States Lakeland Terrier Club-Alfred J. Ferruggiaro Vacationland Dog Club, Inc.-Mrs. Joan Tabor Valley Forge Kennel Club, Inc.-Mrs. *Carol Fisher* Ventura County Dog Fanciers Association-Mr. William F. Dumas Vizsla Club of America, Inc.-Lynn Worth-Smith Wachusett Kennel Club, Inc.—Virginia Rowland Washington State Obedience Training Club, Inc.-James W. Smith Waukesha Kennel Club, Inc.-Mary A. Eschweiler Weimaraner Club of America-Judy Colan Welsh Springer Spaniel Club of America, Inc.—Richard Rohrbacher West Highland White Terrier Club of America-Thomas H. Barrie West Volusia Kennel Club-H. G. Geoffrey

Westbury Kennel Association, Inc.— Geraldine Jaitin Westchester Kennel Club—Ronald W. Readmond Western Reserve Kennel Club, Inc.— Ann Yuhasz Whidbey Island Kennel Club Inc— Colleen McDaniel Windham County Kennel Club, Inc.— Frederick R. Vogel Woodstock Dog Club, Inc.—Rosann

Sexton



AMERICAN KENNEL CLUB Delegates Meeting December 13, 2013

The Chair called the meeting to order at 10:00 am. He thanked Jim Crowley and to the Board candidates for the Forum. The National Anthem was played.

The Chair introduced the persons seated with him on the dais: Chairman, Alan Kalter;Vice-Chairman, Dr. William Newman; Doris Abbate, Professional Registered Parliamentarian; Jim Crowley, the Executive Secretary, and Kelli Ann Willis, the court reporter. The Executive Secretary read the report on the Nominating Committee and a report on an additional nomination.

Mr. Crowley: Pursuant to Article VIII of the Charter and Bylaws of the American Kennel Club, the Nominating Committee: Dominic P. Carota, Chair, Pharaoh Hound Club of America; James M. Ashton, Obedience Training Club of Rhode Island; Robert D. Black, Hatboro Dog Club; Constance Butherus, Afghan Hound Club of America; Marcy L. Zinger, Sun Maid Kennel Club of Fresno; appointed by the Board of Directors at the July 2013 meeting, has nominated the following Delegates as candidates for such vacancies on the Board of Directors as are to be filled at the next annual meeting of the Club on March 11, 2014. There are three vacancies for the Class of 2018. Dr. Charles J. Garvin, Dalmatian Club of America; Ronald H. Menaker, Rockford-Freeport Illinois Kennel Club; Patricia C. Scully, Obedience Training Club of Hawaii.

Pursuant to Article VIII of the Bylaws of the American Kennel Club, the following Delegate has been endorsed in writing by the required number of its Delegates as a candidate for the vacancies on the Board of Directors for the Class of 2018 to be filled at the next annual meeting of the Club on March 11, 2014: James R. Dok, Gig Harbor Kennel Club.

Mr. Sprung: The Bylaws provide that nominations may not be made from the floor; therefore, nominations closed on November 15, 2013. In accordance with the Delegate Standing Rule, each candidate is allowed three minutes to address the Delegate body. Gina DiNardo will indicate when the three minutes have expired. Candidates will speak in alphabetical order, and no questions from the floor will be entertained. The Chair introduced the candidates for the Class of 2018.

James R. Dok representing the Gig Harbor Kennel Club, spoke as follows: "Where did everybody go?" "Why are the AKC's dog show Conformation entries diminishing?" "Why are the litter registrations dropping?" "What really has happened to this organization so many of us profess to be loyal towards?" Mismanagement? Misdirection? Lacking sound governance? Not really. What has occurred is worse than those often contested, especially within this group setting, with the foundation of our "core constituency" and business principals. Who are we? More importantly, why? Some would argue, while attempting to rewrite history, that our market share has been taken from us by many other forms of dog registration entities, most for profit! Some would argue that it is due to the economy, not at all, or at any level. AKC, with all of its governance, stood by, for the better part of the past two years, simply taking ourselves for granted. This

The solutions are obvious to a few. We either take market away from others, or we make markets that are unique to us, and stand the test of fulfilling that new AKC Brand.

has to stop and soon!

My dog life has been immensely rewarding at all levels. My professional life has been dead centered on turning problems around. I have a track record for that business acumen. Those of us who are passionate with being on point, often bring a stable sense of leadership to the table.

How can we be so successful reaching out to the very constituency we aspire to enjoy, with AKC CHF, or AKC Reunite, two highly successful assets, and yet ignore the very foundation of our business?

Public Relations co-mingled with Marketing, while believing AKC needs to be recognized as all things to all dogs, reflects who we are truly. The returns on that mission, that business platform are enormous! I have many friends on the Board of Directors, and in this room, people I have immense respect towards. Sometimes it requires an infusion of another, rendering a new aspect of identifying problems; developing real solutions that work, and those that we can follow through with and be held accountable at the same time.

I appreciate your support with your vote in March, and certainly all of your calls with any issues that you have on your mind.

Thank you.

(applause)

The Chair introduced Dr. J. Charles Garvin, representing the Dalmatian Club of America, who spoke as follows: Thank you, Dennis. As I offer my services as a candidate for the AKC Board, you may ask why I should be considered. Here are several reasons. I have an extensive background in the Sport. In 1965, I got our family's first Dalmatian, starting in Obedience. She and I went on to a successful career in Junior Showmanship, including winning the finals at Westminster. That was just a couple of years ago. (laughter) In the Confirmation ring, she was the top winning female Dal for five years. From her, we have bred nearly 90 champions, including some of the top winners and producers in breed history. Most of the dogs I showed myself, and that probably was the most fun I have ever had with dogs. In my heart, I'm a breeder, an exhibiter and an owner-handler. I have been involved as a leader in many organizations, both in and out of dogs. I am serving my 14th year as the president of the Dalmatian Club of America; my fifth year as president of the Marion Ohio Kennel Club, and more than 30 vears on each board. I serve on the boards of the AKC Canine Health Foundation, Dalmatian Club of America Foundation, and the Marion Community Foundation. For 25 years, I was president of the Smith Clinic, a 75-physician group practice. I have taken advanced studies in management, and I'm a Certified Physician Executive. I continue to practice full-time as an ophthalmic surgeon.

I've been a Delegate since 1990, overlapping with my mother, Betty, who was a Delegate for 14 years, and I have

been judging for 33 years, including at the Dalmatian National for the seventh time this spring. This wide background has given me the perspective to be able to see an issue from many different angles. Being able to consider and value all points of view, to realize there are always several ways to solve our problems, and to be able to see the big picture is essential to being a successful Board member.

Serving on the AKC Board for 12 years, I have always been impressed with the huge amount of data and information that we learn. The great challenge, and talent I can contribute, is to evaluate new proposals and ideas in the context of the vast mountain of information we have, the historical heritage of AKC and our best expectations for our future. There are, and there needs to be, several bold strategies and tactics that will be required for AKC to survive in that future. The AKC Board and the Delegate body are filled with remarkable people, and I'm proud to have been a part of this group. I have learned so much from sitting here, from sitting in the Delegate committee meetings, and from sitting in the Board room. It is a privilege to be here, and I hope I can offer something of value by continuing to serve you on the AKC Board. Thank you. (Applause)

The Chair introduced Ronald H. Menaker, representing the Rockford-Freeport Illinois Kennel Club, who spoke as follows:

Good morning, Mr. President and Delegates. I am delighted to be on this stage once again before this esteemed body as a Committee-nominated candidate for the Board of Directors of the American Kennel Club. I have many years of experience working with and for this organization and Sport. I have been actively involved in dogs for over 40 years, as a breeder, Delegate, Chairman of the AKC, Show Chairman and Judge. My candidacy is a reflection of my devotion to the Sport that has given me so much joy over the years. Even though I am by all accounts a veteran of the Fancy, I like to remind people, I came into this Sport as an eager and uninitiated dog owner with a puppy from an unknown breeder. Because of that, I carry with me a respect for our

constituency and our continuing need to embrace the general public. In the past few decades, AKC has faced new challenges which we began to address during my tenure as Chairman, and we are seeing our efforts bear fruit. Thanks to enhancements to our programs, hundreds of thousands of new people are experiencing, learning and even

'liking" AKC. As a team-oriented leader, I am one of the most qualified candidates to help the Board keep the momentum going to achieve positive change. I am well-versed in financial and operations management, after a long career at JP Morgan. While on the Board, in partnership with management and Staff, I primed the organization for alternative revenue streams in licensing, sponsorships and affinity marketing which accumulated more than \$100 million over 15 years. These initiatives ultimately permitted us to set financial reserves to secure our future. I have a hands-on work style that has benefited AKC. For example, in 2003, I spent three months in the Raleigh office, working side-by-side with management and Staff to solve an operation crisis when the new registration system crashed. I assembled a new team of IT experts to restore working order. Expect the same level of dedication and commitment from me, if you elect me to the Board.

We must keep our sights on the fact that registration is now less than 40 percent of revenue, and outside corporate funding is shrinking. Let's continue building strategies to reinvigorate the Sport and create value for dog lovers. Let's keep up with changes in the marketplace by developing new forms of revenue to diversify our programs and services for our core constituents and public.

As you consider your vote, please look upon my candidacy as a balance of solid experience – in the Sport and the business world – and a voice for progress. I believe that while we absolutely must respect and honor traditions, we must embrace the future. We have to innovate in order to preserve what we hold dear. As a member of your Board of Directors, you can count on me to turn our challenges into opportunities. Thank you very much.

(applause)

The Chair introduced Patricia Scully, representing the Obedience Training Club of Hawaii, who spoke as follows: Mr. Chairman, Mr. President, Fellow Delegates, Ladies and Gentlemen. I have some good news for you. As Elizabeth Taylor said to her 8th husband, "Do not worry. I will not be keeping you that long."

I am honored to be a candidate of the Nominating Committee for the AKC Board of Directors Class of 2018. I have frequently attended venues in Companion Events and Performance. I am a strong supporter of the total dog – titles before the dog's name and after the dog's name.

The primary goals of the AKC should be: To protect the rights of all dog owners. This involves fighting breed specific legislation, and mandatory spay/neuter laws. If we lose the right to own and breed dogs, all other issues will be insignificant. The barbarians are knocking at the door; and, this is one battle we must win. We have to increase registrations, and stop the severe decline. We should be accountable to the needs of our breeders, club members, judges, exhibitors, and all members of the fancy. These are our customers. And something very important to me personally - we have to keep open and improve the lines of communication and trust among the board, AKC staff, delegate body, and the fancy. I am a team player, and a consensus builder. I am asking you to vote for Pat Scully because: I possess expertise and knowledge in several areas, and am able to offer various viewpoints. I have many years' experience in the corporate business world. I am retired, and have the time to devote to the Board. I am dedicated and committed to The American Kennel Club. We need to think out of the box and not

We need to think out of the box and not do business as usual, or we will go the way of the dinosaurs. If a corporation has cash flow problems with reduced revenues, the business model must be leaner and more efficient if the enterprise is to remain profitable. Please vote for Pat Scully for stability and long range planning. And let's always remember, "Dogs are not our whole lives; but, they are what make our lives whole." Thank you.

(applause)

The Chair reported on the passing of Harvey Mueller on September 29th. He was the Delegate of the Olympic Kennel Club since January 16th, 1993. Jim Crowley to read the names of the Delegates seated since the last meeting. Dr. Deborah Baker, to represent Santa Ana Kennel Club Linda K. Barr, to represent Winston-Salem Dog Training Club Rebecca Campbell to represent Mastiff Club of America Timothy Carrion, to represent American Chesapeake Club James Duane Ellis, Sr., to represent Jaxon Kennel Club Margie Fedderly, to represent Inland Empire Kennel Association Barbara Steinbacher Dalane, to represent Garden State All-Terrier Club Dr. Bryant C. Freeman, to represent Clumber Spaniel Club of America Steven Hamblin to represent Pacific Coast Pekingese Club Medora Harper, to represent Nebraska Kennel Club Nancy J. Hedges, to represent Salina Kennel Club David A. Helming, to represent Newfoundland Club of America Darlene Kelley, to represent Sawnee Mountain Kennel Club of Georgia Amy Kiell-Green, to represent Plainfield Kennel Club Michael L. McClay, to represent Great Barrington Kennel Club Sandy-Sue McClure, to represent Pensacola Dog Fanciers Association John F. McCullagh, to represent Blennerhasset Kennel Club Barbara A. Penny, to represent Hutchinson Kennel Club Geraldine M. Shastid, to represent Panhandle Kennel Club John S. Tabor, to represent Vacationland Dog Club Bruce Van Deman, to represent English Toy Spaniel Club of America Janet B. Van Wormer, to represent Doberman Pinscher Club of America Marilyn R.Vinson, to represent Southeastern Iowa Kennel Club Tami B. Worley, to represent Clackamas Kennel Club Letisha Wubbel, to represent Affenpinscher Club of America Ann Yuhasz, to represent Western

Reserve Kennel Club.

The following Delegates, who were attending their first meeting since approval, were introduced from the floor. Dr. Deborah Baker, to represent Santa Ana Kennel Club Rebecca Campbell to represent Mastiff Club of America Timothy Carrion, to represent American Chesapeake Club Barbara Steinbacher Dalane, to represent Garden State All-Terrier Club Margie Fedderly, to represent the Inland Empire Kennel Association Debby Fowler, to represent Trinity Valley Kennel Club Dr. Bryant C. Freeman, to represent Clumber Spaniel Club of America Diane Fyfe, to represent East Tennessee Retriever Club Steven Hamblin to represent Pacific Coast Pekingese Club Medora Harper, to represent Nebraska Kennel Club Darlene Kelley, to represent Sawnee Mountain Kennel Club of Georgia Amy Kiell-Green, to represent Plainfield Kennel Club C. Edward Lane, to represent Greater Hickory Kennel Club John F. McCullagh, to represent Blennerhasset Kennel Club John S. Tabor, to represent Vacationland Dog Club Ellen Tallon-Carr, to represent Anatolian Shepherd Dog Club of America Janet B. Van Wormer, to represent Doberman Pinscher Club of America Tami B. Worley, to represent Clackamas Kennel Club Ann Yuhasz, to represent Western Reserve Kennel Club.

The minutes of the September 10, 2013 Delegates meeting were approved.

The North Country Kennel Club was elected a member of the American Kennel Club.

The Chairman gave his report as follows: Thank you, Dennis. Good morning, fellow Delegates. Everyone who has ever produced a litter of puppies knows that this time of year brings holidays cards from puppy buyers with heartwarming photos and most-welcome news about the progress and antics of those puppies during the year. The cards are both informative and inspiring as the breeder considers their accomplishments and what they hope to achieve in the year to come.

With that as my guidance, I will first share some news about this year. As I mentioned in my November report, this is the year of relentless positive action. The dozens of initiatives and innovations outlined in that report, along with a number of others throughout the year, have yielded growth in several areas. Assuming December achieves budgeted levels, we expect to have stronger revenue in 2013 than 2012, reaching \$58 million this year. Staff managed expenses extremely well, which should yield an operating profit also stronger than 2012 and should be approximately \$7 million in 2013. Our balance sheet is also strong with good investment performance and prudent protection of cash flow. The American Kennel Club has grown in participation by clubs and exhibitors during 2013. Forty-six new clubs chose to join the American Kennel Club, bringing the total to 5,090 licensed and member clubs. Those 5,090 clubs created 341 events, new events, for a total of 22,750 events this year, the largest number in the history of the American Kennel Club. Exhibitors participated more than ever bringing 25,323 new entries through October for a projected total of about 3.2 million this year. Also, the largest number in the history of the American Kennel Club. Breed recognition continues to grow and the fully recognized breeds and varieties up by three for a total of 190 and FSS added one for a total of 64. However, as good as our overall performance has been this year, we do have several significant areas of concern. Participation in conformation, obedience and rally declined in the past year.

As I stated in my November report, the issues impacting our sport today have been clearly identified and discussed. They can be collected into three categories: Societal, economic and legislative. While the apparent reasons are simple to discover, the solutions are significantly more complex. It will take very sophisticated marketing to achieve our goal of bringing more participants to our events and more members to our clubs. We are not only up for addressing

it, we are capable of delivering it. Our litter and individual dog registrations continue to decline, although at a much reduced rate. Some progress is being made, but we still have much work to do. We have initiated some programs to help breeders and we have several in development. The AKC Breeder of Merit now has 10,000 participants. These are breeders who are members in AKC clubs, participate in AKC events and adhere to the health test guidelines of their parent clubs and register their liters with AKC. This program has contributed significantly to helping slow the decline of litter registrations. We are currently evaluating programs that will impact the other 80 percent of breeders who registered litters with American Kennel Club, but do not qualify for the Breeder of Merit program. In addition, we added Breeder of the Year recognition for 12 sports this year, a clear demonstration of the importance of breeders.

An important aspect of litter registration is expanding the base of educated breeders. Today marks the inaugural AKC Breeder-to-Breeder seminar, an opportunity to learn from the experts as they share the thinking behind their successful breeding programs. The workshops start today across the street and will be available on AKC.org in the near future. And, yes, you will be able to attend this afternoon as the program repeats in the afternoon. In addition to mentors, the most valuable resource a breeder can have is a veterinarian with an expertise in reproduction. We have formed a strategic alliance with the Theriogenology Foundation and the Society of Theriogenology to help ensure future repro vets for breeders by funding the first ever residencies in small animal reproduction in the United States. We currently have a proposal from Auburn University, the University of California-Davis and the University of Pennsylvania for residencies beginning with the 2014 academic year. Helping breeders find homes for their puppies and buyers find puppies for their homes is the goal of the newly-expanded effort behind the complete redesign of the AKC online breeder Classifieds, making this resource the go-to place for prospective puppy buyers. We will be launching the new site, complete with a

new name and a strong marketing program, later in 2014. Making individual dog registration more desirable to the general public is a primary focus. We know that communicating AKC's Good Works increases the likelihood of registration by about 4 percent. We will continue to tell that powerful story as part of the registration process. In addition, we are exploring a new concept that adds value to registration, one which has a direct benefit to the dog and the owner, beyond participating in events.

We will be testing that in 2014. We are reaching out to the 99 million dog owners who have not discovered us yet, through a variety of communication opportunities. This year we added a million friends we didn't have before through our records on Facebook and our blog, AKC Dog Lovers. We are beginning to drive our story through exciting new content, including videos, and one you will see later today, and a new website called Woofipedia.com, aimed squarely at the 99 million. If you have not been to Woofipedia.com, I encourage you to check it out. As we persevere for responsible and reasonable dog legislation, our new friends will help protect our rights to own and breed our dogs. We have begun to see that in the number of legislators who have signed up to be Honorary Chairs for the AKC Meet the Breeds in New York, up 25 this vear, to 113.

Our way forward in 2014 demands delivering true customer focus for both our current and potential customers; unleashing greater innovation throughout everything we do; creating relevance and motivation in everything we offer; and continuing and improving upon our good works. We plan to use every effort to do all of that by challenging ourselves every day to do the right thing, not the easy thing, in everything we do. I am positive we can do that. And as Ellen DeGeneres says, it makes a big difference when you stay positive. Thank you. (applause)

Mr. Kalter: Just a few other comments. As you know, Dr. Newman has served the maximum two consecutive terms and will be leaving the Board in March. I have come to know Dr. Bill and I want to share a few words about the Board member who single handily raised the bar for men's fashion for the entire AKC. (applause)

Mr. Kalter: Dr. Bill, for your dedicated service during those eight years, which included serving as Board Liaison to the Delegate Health Committee, Chair of the Appeals Committee, member of the Board Compensation Committee and as Vice Chairman of the Board, we thank you.

For arranging the largest off-site exhibit of the AKC art collection currently on display at your good friend's home, which just happens to be the Pennsylvania governor's residence, where our art will be viewed by thousands of dog lovers, we thank you.

For your dedication to your beloved breed, the Mastiff, and your service to the Mastiff Club of America for 45 years, which included serving as president, vice president, secretary, show chair, newsletter editor and delegate, we thank you.

For your never-ending commitment to canine health, including serving on the AKC Canine Health Foundation board for eight years and as Chairman of the Delegate Canine Health Committee, we thank you.

For your partition over the years as a member in two all-breed clubs, we thank you.

For your dedication to finding forever homes for every dog through your work with the Bedford County Humane Society and Mastiff Rescue, including the rescue who lives with you today, we thank you.

For your exemplary performance as conformation judge with an eye for a good dog and a twinkle in your eye for every exhibitor, which always makes your ring both educational and enjoyable, we thank you.

For being a responsible, successful Mastiff breeder, producing the three-time National Specialty winner and for exemplifying the AKC Code of Sportsmanship, as an exhibitor of Mastiffs and the top-winning English Foxhound and Alaskan Malamute, we thank you. For being a supporter and helpful advisor to Staff, we thank you.

And for being a mentor, a sounding board and friend, I personally thank you.

Please join me in thanking Bill for showing us what it means to be the Dog's Champion. (prolonged standing ovation)

Mr. Sprung gave the President's report as follows:

Because breeders are the heart, soul and foundation of our Sport, we are proud to recognize their contributions with an enhanced Breeder of the Year program. We now award breeders in each Companion and Performance sport in addition to Conformation. The Conformation Breeder of the Year will be announced on Sunday during the AKC Eukanuba National Championship. It is my pleasure to announce for the very first time the 2013 Breeders of the Year in Companion and Performance: Herding - Rebecca Beckmann Rally - Elaine Brent Agility - Janice Demello Hound Field Events - Robert Hartman Earthdog - Harriet Haydon Retriever Field Events - Mary Howley Obedience - Yvonne Piefer Lure Coursing - Donna andLarry Richards Pointing Breed Field Events - Katie and Tom Tazza Coonhounds - Terry Vance Tracking - Amy and William Vose Spaniel Field Events - Gary Wilson

All of these Breeders of the Year will receive a beautiful rosette with their names framed in this manner from the Performance and Companion Departments. (applause)

Mr. Sprung: I have another item to share with you. Thank you to the entire Board, Steve Gladstone in particular, for making this motion, Lee for seconding the Board's unanimous action to honor one of our own is appreciated. For those of you interested in knowing what really happens in the board room, this was the first time I wanted to leap across the table and give Steve a kiss. Delegates, please remain until the conclusion of the meeting. We have something special later on.

Peter Farnsworth, gave the Financial Report as follows:

...And thank you, Bill [Newman], for

being a challenging Board member and a welcoming Board member to the finance team. You never let me get away with anything. I appreciate it. Well, we'll review the "holiday figures" I'm calling them today, since there is a holiday theme here. These are year-to-date results through the end of November we are going to go through, and as we have done in the past, I'm going to be up here at the end of the Delegates meeting to receive any

questions you have. This is, of course, because of our limited time; It has to be somewhat of a summary presentation. So we are here to answer any questions you have. I'm also available at any time subsequent to this.

So the good news on several fronts, really, we have nothing but good news really to talk about today.

Revenues YTD versus 2012 are up \$2.4 million. Expenses YTD are down by \$2.1 million. Net operating income, as a result, improved four and half million for the eleven months. Investment gains due to the benefits of the diversified portfolio, investment guidance and health of a good stock market, are up \$11 million in that same period of time. And it was up vs. the year before that, which was itself up \$6 million. So it really has been about a \$ 17 million net improvement in the last two years. Net income is \$18 million versus \$6 million this time last year. So that is good news. Tall revenue numbers: So what happened to those revenues and why did we see this improvement, even in a declining period of time for numbers of registrations? Well, the registration fee for all of 2013 has been \$30. And as we know in 2012, it was introduced, so it didn't have the full effect in 2012. So it was sort of a gradual effect that gave us a lift. We easily cleared expectations for revenue numbers versus our budget, even though we are expecting lower numbers on registrations (numbers of litters and dogs) and we improved versus that. Registration dollars are \$1.2 million above where they were in 2012 as a result of those factors. And then we jumped over other last year

in a number of other revenue areas. Revenues for AKC Reunite also improved this year, and as you know AKC Reunite is a significant contributor to our bottom line. depressing at this time of year. "Best to let sleeping dogs lie" is the way we approached this one. Controls have kept wage-growth dormant. We have had a quiet pension climate and due to the machinations of the federal government, we were able to reduce the amount of money that we were forced to add to our pension funds this past year. This was true for the whole United States, not just for us. But as I think I said at the last meeting, there had been a very aggressive attempt to restore whole pensions, pension liabilities all around the United States, and it was just straining too many corporate budgets, so the federal government reduced that fairly aggressive requirement it had imposed really just two years before.

Let's talk about costs, which are always

Overall, controlling costs brought costs down \$2.1 million, just keeping an eye on other things, with upward pressure generally in this market on wages and other costs, but with all of that, net-net, we were able to keep costs down \$2.1 million vs. Last year.

The balance sheet is what I call "strong". We are enjoying today some of these gains that we were lucky enough to have in the investment market and our unfunded pension liability has dropped (as a result of both rising interest rates, and because of the improvements in our pension portfolio that has been invested separately). And so it has given us a stronger balance sheet. But things may change. But we are alert to new threats as well as new opportunities and you should know we have a strong balance sheet as we move forward to these other challenges.

Summary comments: The season's greeting us well. Good news all around. Seasons do change. So we don't expect the stock market to always keep going up \$18 million a year. And you can take that as an investment advice from me if you would like: It will go down. We have a solid balance sheet again, much improved from where it was just a few years ago, but the lesson of a just a few years ago is that things do change and the balance sheet can quickly move into a negative direction quickly. We are alert to new opportunities in the New Year. As I was remarking when I was pulling this together, I want to remind you all even in finance we know the holidays is

not all about revenues and costs. This is nothing new to any of you. It is all about why we do things: for the good of all people and for the canine/human bond which is terrific. And we want to celebrate that, too. So Happy Holidays to everybody. Thank you. (applause)

The Chair called on Christopher Walker, Assistant Vice President of Social Media and Communications, and Hillary Prim, Director of Public Relations who shared two new videos and introduced the Bailey Awards, which honor clubs for their achievements.

Mr. Walker: Well, first off, we just wanted to come before you and say thanks for all of the help and support, particularly our effort to expand audience and engagement within our social media channel. We are very grateful and in particular to the ones of you that are on Facebook everyday supporting and sharing our message. It is just really appreciated. So we would like to show a little thank you video that we put together for all of you that leads into one of our marketing initiatives for next year. (Video shown) (applause)

Mr. Walker: What we want to say is that this is just the first step of a longer campaign to market breeders and promote our sport. Social media is a great way to awareness, and if our awareness can grow into interest and we see people start to engage with us and like us, then we can turn that into the intent, and ultimately an action to attend our events, to buy our products, or to just get involved with us. That is really the goal here. So on the awareness level, we are reaching 5 million people each and every week via social media. On the interest level, we are reaching over 1 million, about 1.2 across all social channels, and we intend to go after the intent and the action next year. So this is just the start of something, something very special and we are very grateful for that. So my father taught me a good lesson as a child, he said, boy, if you ever say thanks to something, you should always follow it up with an ask. So I think what we want to do here is really just show that this is us, this is all of us, so to channel another Irish, Catholic, ask

not what the AKC will do for you, but what together we can do to further the mission of the AKC. So part of what our goals are for 2014 is to really start to market the sport and to really start to market the breeders because we have to drive people to them and we have encourage more people to breed. So what we want to show now is a breeder video, and what the ask here is, for other people to come forward and tell us your stories, tell us your stories of what got you involved in the sport, what got you into breeding, offer advice and education. We have an incredible subject matter, and we feel video tells our story the best way. So I'm going to ask all of you to volunteer after this to see who would want to be part of the next couple of videos.

(Video plays)

Mr. Walker: So who is next? Our goal is to find people in your clubs and bring them forward. I will ask them to tell their stories. It's the only way we can turn things around. That is the only way we can improve the numbers of people in the sport, and we have to do it together. Our final piece is to say thanks to some of the people that have really helped us this year and moved some major milestones forward. So we are introducing a new award to the Delegate body, the Bailey Awards named after our mascot, Bailey. So I'm going to ask Hillary Prim, our Public Relations Director, to come up and hand out the awards. To give you a little background on this, this will be the first year, and it will be carrying on from 2014. Our first award today is for "Best Promotion of a National Specialty", which is awarded to the club or club member who best spread the word about their breed and their national specialty. This year's award goes to the German Shepherd Dog Club of America. (Ms. Prim presents this and the following Bailey Awards.) (applause).

Mr. Walker: Carmen Battaglia, will you accept this award? So the German Shepherd Dog Club of America organized major press for their event, a celebration of the Club's 100th anniversary entitled a Century of Service to Mankind Honoring Military and Service Dogs Among Others. Coverage of the event was picked up by media outlets like the Philadelphia Inquirer. (applause)

Mr. Walker: Our next award is for Best Club Spokesperson, which is awarded to the AKC club member who best represents his or her club in the local and/or national media. And that award for 2013 goes to Jeffrey Ball, the Delegate from the Ramapo Kennel Club, New Jersey. (applause)

Mr. Walker: He's done wonderful things, particularly with Ridgewood Responsible Pet Ownership committee in New Jersey, organizing the microchip clinic that provided free microchips and implantation and AKC Reunite registration for the first 75 dogs in attendance. As spokesperson for the committee, Jeff has promoted the committee's work on social media in media outlets like the Suburban News and the Ridgewood News. Thanks, Jeff. (applause)

Mr. Walker: Our next award goes to the Best Breeder Spokesperson, and the 2013 Bailey goes to Patti Strand, the Delegate from the Dog Fanciers Association of Oregon. (applause)

Mr. Walker: This year Patti was quoted in the Oregon News in a piece about the new regulations established for breeders by the United States Department of Agriculture, where she educated readers about the practices of responsible breeders.

Our next award goes to Best Club Public Relations. It is given to the club that accomplishes outstanding promotional club events in local and/or national press, and that Bailey goes to the Trap Falls Kennel Club. (applause)

Mr. Walker: To follow up, Trap Falls, actually Chris Sweetwood also, we have an award that goes to Chris, an award for just the great work that they have done with AKC Reunite, the local clubs assisting the New Town canine unit, sending out a new police dog after retirement of the previous police dog, with major media pick-ups in the New

Town Beach, the Sheldon Herald and the Sheldon Patch. (applause)

Mr. Walker: Just two more to go. This one is quite a big one. There will be a lot of applause for this. We want to thank our "Best new PR/Outreach program" and idea, which this year's Bailey goes to the AKC Pet Disaster Relief Task Force, which consists of Ruth Crumb, Marilyn Currey, Susan La Croix Hamil, Judy Hart, David Hopkins, Pat Laurens, Cindy Miller, Becky Stanevich, Bob Urban, Ann Wallin, Alan Kalter, Tom Sharp and Dallas Harsa from AKC Reunite. We have medals for you all, if you would like to come up. (applause)

Mr. Walker: As you know, the Task Force conceived of the new AKC Pet Disaster Relief Program, which was just local emergency management organizations and being prepared during the first 72 hours following a disaster. News of the first trailer appeared on WRAL and in the News Record in North Carolina. Thank you all very much. (applause)

Mr. Walker: And our final award is for "Best Outreach to the General Public", which is awarded to the club or club member that performs successful outreach to the general dog-loving public. The 2013 Bailey goes to Peggy Wampold, the Delegate from the South Windsor Kennel Club, a member of the Connecticut Dog Federation. (applause)

Mr. Walker: I'm going to have to summarize Peggy's achievements this year. There are many, and I'm not too good reading off a page. But Peggy volunteers for the Connecticut Dog Federation and rallied over 38 AKC Kennel Clubs, presented an AKC showcase of breeds in October at the Connecticut Pet Show. Photos of the dogs meeting the public were put in slide shows. Peggy also organized the annual Meet the Breeds presence in Massachusetts each year. We are just very grateful for everything that you have done, Peggy.

Ms. Wampold: I have to tell you the clubs

in Connecticut and Massachusetts all work together to do these things. (applause)

Mr. Walker: And then just a final round of applause for all of you, for all of the great work you have done. (applause) Mr. Sprung introduced Doug Ljungren, Vice President of Sports and Events and Dr. Mary Burch, Director of our Canine Good Citizenship program to talk about the launch of the AKC Community Canine.

Mr. Ljungren: Good morning. The Canine Good Citizen program started in 1989. It has grown now to a comprehensive three-level program consisting of AKC STAR Puppy; the CGC test, which is now a titling activity, and the recently introduced Community Canine test, which can be thought of as the advanced CGC, which carries the title CGCA. We heard from many of the Board candidates this morning about ways that AKC can reach out to the general dog-loving public. This program is one of the ways we can do it. And it is a program that we have had for 25 years. It has certainly been a successful program, but I think it can become a giant program. And the giant has started to stir in the last couple of years, with some fresh thinking and a little more energy.

There was an article in AKC Family Dog entitled Community Canine, the Good Manners Master's Degree. And there was an article in Dog News. The Community Canine test has been very well received. I would like to share with you the beginning of the Dog News article. It says, "It seems there is always a fun new event in which members of the dogowning public may participate, thanks to AKC. In addition to being a great way for owners to spend time with their dogs, the substantive training that these events require also enriches the other aspects of living with our four-legged friends. For example, the AKC recently developed guidelines for earning its latest title, the AKC Community Canine title." The Sports Department views the CGC family of activities as a logical beginning step into additional AKC activities. This is Dorice and her Soft Coated Wheaten Terrier named Krista. Krista is the first

dog to earn the CGCA title. Dorice is a CGC evaluator. The following are Dorice's comments from the Dog News article. She said, "The CGC program should be part of the training that every family dog receives. Its goals are attainable, the sequence is logically based on age and appropriate behavior. It builds dog and handler confidence, and the bond that they share. STAR Puppy, CGC and CGCA are one of the best ways to introduce new owners to all they can do with their dogs and attract new participants to AKC events. Many dog owners are so motivated after passing the STAR Puppy or CGC test, that they take an additional obedience, rally or agility class with the hope of competing." The CGC program provides an opportunity to reach many new dog owners that otherwise would never connect with AKC. Once this connection has been made, information will be provided to these owners that can potentially result in more participation in AKC events and more association with AKC clubs. In order to tell you more about the CGC family of activities, I would like to introduce the individual that is largely responsible for the success of the CGC program through her insightful and skillful leadership - Dr. Mary Burch, Director of the Canine Good Citizen program. (applause)

Dr. Burch: Good morning. I'm here today to talk about my favorite topic in the world—the American Kennel Club's Canine Good Citizen program. My story began as many stories do, which is Once Upon a Time. Once upon a time, before the internet, before I knew about the American Kennel Club, before I knew about the benefits of training your dog, and before I knew about responsible breeders, when a beloved Siberian Husky died, we decided to get another dog.

My husband ultimately became what we call a dog person, but at that time, he knew so little about the breed he saw on television that he thought I should have, he had to write the name of the breed on a piece of paper. He said we were going on Saturday, and we were going to get a Bor-DERR Coll-lie.

I don't have to tell this audience about the breed characteristics of Border

Collies...if they don't have jobs, they can be maniacs, and so on. BEHOLD...the Border Collie. But that's not what I got. Here's what I got.

This is a purebred Border Collie. Four months old, never been in a house, never been in a car, had every parasite known to man. Full of fears and phobias, this little dog had too many behavior problems to list. I'd never seen anything like it.

I called a trainer who came and looked at my puppy. He said, "you've made one mistake by getting this dog, don't make a second one by keeping him." The trainer offered to go with me to do the very difficult thing that he thought should be done and then he said he'd help me find another dog.

The problem was, I'd already looked into this puppy's eyes and said, "You're my dog now," and he wasn't going anywhere. I called a second trainer who said he could indeed fix my dog, but this would need to be a Board and Train arrangement. He would keep my dog for 6 weeks and I wasn't permitted to watch the sessions. Now, I didn't know what he was going to do, but I had a hunch it wasn't going to involve a lot of cookies and kind words.

I called a third trainer. As luck would have it, for me, the third time was the charm. I ended up in the hands of an American Kennel Club obedience trainer. I took private lessons and group classes. I socialized my dog. And within about 2 years, Laddie had the AKC's Utility Dog title. (applause)

Dr. Burch: American Kennel Club Obedience training saved my dog's life, and I believe in what we are doing in our clubs and our training classes all the way down to the bottom of my guts. You know, there are a lot of dogs and dog owners out there like me and Laddie, and for them, we now have the Canine Good Citizen program that provides a wonderful starting point in training. Canine Good Citizen started in 1989. Since then, more than 600,000 dogs have passed the CGC test. Canine Good Citizen classes provide in-person training using evidence-based procedures that we know work. Canine Good Citizen has been become and will remain the gold standard of behavior for dogs in our

communities. In January 2013, we gave dog owners an option. They could have a CGC as a certificate only or CGC as an official title. We are not quite at the oneyear mark and we already have more than 15,000 dog owners who chose the CGC official title option. For 20 percent of those titles, the dog owners had had no previous connection with the American Kennel Club. So that means these dog owners registered or listed their dogs with AKC by getting an AKC, PAL or Canine Partners in order to get the title.

Canine Good Citizen testing has been adopted by search and research groups, housing organizations, veterinarians, there is a Boy Scout merit badge related to CGC, and many therapy dog groups use CGC testing as a prerequisite. And it has never been announced before, we just found out, Delegates, you heard it here first, we are extremely proud to tell you that United States Department of Agriculture will be using the CGC test with dogs in America's airports, seaports and mail facilities. (applause) These are the dogs referred to as Detector Dogs. In 2009, we decided we needed to reach dogs and owners when the dogs were puppies. We started AKC STAR Puppy... STAR is an acronym that stands for socialization, training, activity, (which is exercise), and responsible owner... all of the things every puppy needs to get started on the right paw in life. In STAR Puppy, owners attend a six-weeks training class. When dogs graduate from STAR, all puppies can receive a gold medal from the AKC. The newest level of Canine Good Citizen is AKC Community Canine. This is advanced CGC and owners can earn the CGCA title. We announced this program in October and within five days, we sold out of three months' worth of materials, showing the enthusiasm. We are really looking forward to what is going to happen with Community Canine in 2014. To develop the Community Canine test, we observed the data on 100 dogs in the community, so we can say that the test items are empirically derived. A major goal in designing the test was to build a hard bridge to our other dog sports. So if you look at No. 7, "leave it," that actually is an item in rally. Walking on a loose lead is in both rally and obedience. And the

"stay" in AKC Community Canine is related to the pause table in agility. When you look at the three skill levels together, you can see that none of the test items are random. Each skill area directly relates to the skills in the other two areas. So, for example, in STAR puppy, a very young puppy simply has to tolerate distractions 15 feet away. By the time he gets to CGC, he has to walk toward a distraction dog in a simulated setting like in a ring. In Community Canine, the dog has to walk by a distraction dog in a real situation such as in the community or at a crowded dog show.

So there you have the three levels of CGC. One of the most important things about CGC is how we can use the program to promote our clubs and training classes. For example, here are the brochures for STAR, CGC and Community Canine. On the back, we provide the dog owner with the link to finding a local club. Earlier this past summer, on the CGC Find an Evaluator page, we listed clubs who offer STAR. CGC and Community Canine. If you would like to have your club listed, please let us know. There are a few more things we are doing to promote clubs who do STAR, CGC or AKC Community Canine training and testing. We also provide dog owners with the brochure called Recognized Events. This brochure gives a nice description in very user-friendly language about all activities in which new dog owners can participate.

Finally, this is another new product that we have added to STAR, CGC and Community Canine. This says, "You are invited to join an AKC club near you." This brochure lists the top 10 benefits for joining an AKC club. On this flyer, we say, "At a AKC club near you, we can help you earn titles that show your training accomplishments. Titles mean that the dog you love is listed in the AKC records forever." This invitation is having a good response for us; more dog owners are becoming interested in training titles. So those are the three levels of Canine Good Citizen. If you ever have any questions or need help setting up STAR, CGC and Community Canine, I would be delighted and honored to help you. Thank you very much.



(applause)

The Chair called on Carl Ashby who shared information on the AKC PAC as follows:

Good morning. I would like to bring you up to date on where we are in terms of the PAC, and tell you a little bit about what is coming up and ask for your help as you go into your dues collection cycle. Let's harken back to 2012 when we had the President's Challenge. Thanks to the efforts of folks in the room and those who aren't with us today, we raised \$44,000 to support candidates. As a result of the challenge we contributed \$46,000 to candidates with 80% of our supported candidates winning! We now have 72 people in those various campaigns that are now sitting in legislatures who share our values. About 1,611 people contribute to the AKC PAC. We averaged about \$27 a person. This year was an "off" year and we really didn't emphasize our PAC. In 2013 we went low key and collected about \$14,000 for PAC. But, remember, PAC money does you no good unless you are supporting candidates who support our positions so we did contribute \$22,000 to 34 candidates. Our low key campaign involved 262 donors and their gift averaged \$53. But the fact is we have a really untapped potential out there. Many of them sit in your clubs and all of the other clubs, 5,090 that were mentioned earlier today.

As your Club sends out its dues notices consider a check off donation to the PAC.As you know there are strict rules regarding record keeping and who can donate to our PAC. In order to assure we dot the I's and cross the T's I would ask you contact Government Relations. They will help you know how to properly collect money with all of the required FEC information, so that we can get a head start on the 2014 President's Challenge, which will kick off at the March meeting. Any contributions that your members chose to make through your due collection process will apply to your club's total, as you rise to meet the challenge of 2014. So I will hope you take that back to your club. I will have recognitions of the 2012 and 2013 PAC Pacesetter Clubs in March and details of the 2014 Presidents Challenge.

Thank you!

There was a vote on the proposed amendment to Chapter 3, Section 22, Dog Show Classification of the Rules Applying to Dog Shows, which provides for a Bred-by-Exhibitor Class for each sex of each Miscellaneous Class breed consistent with the requirements as defined in Section 8. The amendment was brought forward by the AKC Staff. The amendment was read at the September meeting. It was published in two issues of the online Gazette. There was a standing vote with over 2/3 in the affirmative and the amendment was adopted, to be effective April 2014.

The Executive Secretary read the proposed amendment to Chapter 8, Section 9 of the Field Trial Rules and Standard Procedures for Pointing Breeds, which would allow a club at its discretion to provide lower entry fees for Junior Handlers. The same wording would be added to the applicable sections of the Field Trial Rules applying to Spaniels, Retrievers, Beagles, Dachshunds, and Basset Hounds. The amendment was brought forward by the Performance Events Staff. It will be published in two issues of the online AKC Gazette and will be voted on at the March 2014 meeting.

The Executive Secretary read the proposed amendment to Chapter 10, Sections 2 and 3 of the Field Trial Rules and Standard Procedures for Pointing Breeds, which would add specifications regarding the individuals that may serve on an event committee when hearing a protest regarding a dog's eligibility to enter a stake or class to help ensure the events committee is impartial. The amendment was brought forward by the Performance Events department and approved by the Board. It will be published in two issues of the online AKC Gazette voted on it at the March 2014 meeting.

The following Delegates spoke during New Business:

Gretchen Bernardi, Delegate for the Mississippi Valley Kennel Club, wanted the Delegate body to know about the passing of Delegate Connie Clapp. Barbara Mann, Delegate for the Dayton Dog Training Club, complimented Doug Ljungren and all of his Staff for the wonderful work that they are doing. She also complimented the AKC Staff for helping a Junior quickly get a Canine Partner number so that she could enter the Dayton Dog Training Club Trial

Patricia Laurans, Delegate for the German Wirehaired Pointer Club, spoke as follows:

I'm speaking now for the trailer task force. Three months ago at our September meeting, we saw a presentation that kicked off the pet disaster trailer project. Today, thanks to you and your clubs, we have monies and pledges of well over \$200,000. (applause)

Ms. Laurans: Six trailers have either been completed or are close to being completed. This is wonderful. You guys have done a great job. We hope that you and your clubs will continue to support the mission that helps to provide pet disaster trailers for areas that really need them. We would like to thank AKC Reunite for their commitment of \$250,000 in matching funds and their wonderful Staff. Dallas [Harsa] and Tom [Sharp] have been just unbelievable. Most of all, we want to thank you, we want to thank your clubs. Please come and visit the pet disaster trailer that will be on the floor of the show, today, tomorrow and the next day. Your support of this project will save the lives of people and their dogs. To help the general public know that AKC and its clubs and the clubs members really care about dogs. Thank you so very much.

Michael Houchard, Delegate for the Conyers Kennel Club of Georgia, expressed his concern and his club's concern over the recent decision to partner with Petco for the administering of the Canine Good Citizenship program.

The Chair asked Mr. Ljungren to respond and he spoke as follows: Mr. Ljungren: I think we share a common goal here and that is to get this wonderful product that we have out to as wide of an audience as we can. So let me



share with you how we have been doing toward that end, the way we are going about it right now. Currently there are approximately 3,600 STAR Puppy Classes offered in a year; 15 percent of those are offered by AKC clubs; 85 percent are offered by somebody other than an AKC club. There are many areas of the country where AKC clubs simply don't offer classes at all or don't offer them on a consistent basis. There are about 1.000 Member or Licensed clubs (excluding Specialties) that are licensed for Obedience. 125 of these clubs currently offer STAR Puppy or CGC. We wish more of our clubs would offer it. Mary has surveyed the clubs many times asking - Why don't more clubs offer CGC testing? The answer was, because it doesn't count. In AKC lingo that means it is not a title. Well we changed that this last year. Now it counts. We are watching to see if there are more AKC clubs in fact offering it. There has been a slight increase. Most recently, we are up to 18 percent of CGC tests offered by AKC clubs. The STAR Puppy Program currently tests about 13,000 dogs a year. That is a lot of dogs. But there are millions of puppies born in the United States every year. From a business and a public relations point of view, we have to ask ourselves, is the current system adequately reaching its target audience? Our market share is less than 1 percent. Management believes that having STAR Puppy Classes in Petco stores provides an opportunity to reach many new owners that otherwise would not be engaged with AKC. With this connection, information will be provided, as Mary just demonstrated, to these owners. The CGC family of activities is an important means for AKC to get involved early in the life cycle of the dog, thus potentially resulting in long-term membership in AKC clubs and participation in AKC events. (applause)

Carol Williamson, Delegate for the American Cavalier King Charles Spaniel Club, spoke for Perspectives as follows: The coordinator for the March issue of Perspectives will be Sherry Wallis. Our deadline will be January 15th. We have had quite a number of email requests to reprint certain articles from the last issue. If you want to do that, please email me, and my address is in the front of Perspectives. If you want to print an article, please do not put this on your general email list. Our articles are intended for our club members only. And Sherry has requested that I tell you, in particular, think about your legislative liaison. There are articles in this issue that your legislative liaison will be interested in. Thank you.

Pamela Stacey Rosman, Delegate for the Canaan Dog Club of America, thanked the Chairman for his words delineating just a few of Vice Chairman Dr. William Newman's multifarious personal and professional accomplishments. She also expressed concern over the absence of television coverage at the AKC/Eukanuba National Championship show this year.

Frances Stephens, Delegate for the Puyallup Valley Dog Fanciers, spoke as a proud St. Bernard owner. She explained that she was speaking as a proud St. Bernard owner. That week, in New York City, two St. Bernards were traveling all over the city being photographed. Their names are Rosy and Clarence. Rosy is a Grand Champion. They were being honored by the American Medical Centers 2013 Top Dog Awards for the first official police comfort dogs for the work that they did last year in Newtown after the Sandy Hook shootings.

Barbara Shaw, Delegate for the Greater Collin Kennel Club, expressed her pride in the Greater Collin Kennel Club which tried to celebrate its 40th birthday this past weekend, but was hit by an ice storm. She outlined her club's outreach efforts, including a website page for their three-show cluster that linked them together with their superintendents and a Facebook page. She also praised the CGC presentation made by Mary Birch.

Julian Prager, Delegate for the Central Florida Kennel Club, expressed concerns over the lack of television coverage for the AKC/Eukanuba show. He also urged AKC to partner with groups like 4-H and arrange to promote CGC, as it would increase our ability to work with them on other issues. Bruce Voran, Delegate for the American Boxer Club, expressed concern over owners abusing the Service dog designation to fly with their dogs.

Sherry Wallis, Delegate for the Akita Club of America, spoke about the difficulty in promoting an event in a city like Orlando where there are so many attractions and conventions. She also thought that there was a great benefit to having television coverage.

The Chair recognized Mary Lou Olszewski, Delegate for the American Bloodhound Club, who emphasized the importance of promoting the trailer project.

Karen Spey, Delegate for the American Pointer Club, thanked the Board for reducing the fee for Juniors transferring on to papers and off papers and to put a Junior's name on a dog or remove a Junior's name from the dog will now cost that Junior \$10.

Pam Goldman, Delegate for the Chaparall Kennel Club, spoke as follows: I want to remind everybody here that we need to vote for AKC CHF online. We are behind in votes. We will get \$10,000 if everybody votes every day. If you have more than one email address, you can even make them up. I'm serious. I did it. Everybody here needs to go online and vote for AKC CHF.

The Chair introduced Alan Kalter. Mr. Kalter: One final remark. I'm always impressed and amazed at the passion and dedication in everyone connected with our Sport and with the American Kennel Club, whether they be a judge or an exhibitor, breeder, Staff person, a Delegate. It is just inspiring to see it. Sadly, though, we lose some of those people every year. And this year is we have lost some very good people. We would like to take a moment, and we prepared a little tribute to those people, so they will be remembered. Thank you. (Video plays)

Mr. Sprung: We lost a lot of friends. That was very special. This was Alan Kalter's and Lee Arnold's idea, and Chris's department's made it a reality. Let's remember our friends. Go home safely, but enjoy the dog show first.



(Thereupon, the meeting was concluded at 12:50 p.m.)

The opinions expressed by the speakers may not necessarily reflect those of The American Kennel Club.